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Contract

## **SEL ICB Greenwich Community Musculoskeletal (MSK) Service**

NHS South East London Integrated Care Board

F03: Contract award notice

Notice identifier: 2025/S 000-052115

Procurement identifier (OCID): ocids-h6vhtk-04b71f

Published 28 August 2025, 3:48pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS South East London Integrated Care Board

160 Tooley Street

London

SE1 2QH

#### **Email**

[hub.psrrepresentation@nhs.net](mailto:hub.psrrepresentation@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKI51 - Bexley and Greenwich

**NHS Organisation Data Service**

72Q

**Internet address(es)**

Main address

<https://www.selondonics.org/icb/>

Buyer's address

<https://www.selondonics.org/icb/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

SEL ICB Greenwich Community Musculoskeletal (MSK) Service

Reference number

PRJ 1172

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS South East London Integrated Care Board (SEL ICB) has concluded a competitive procedure under Provider Selection Regime to commission Community Musculoskeletal (MSK ) Services for Greenwich. The MSK Community Service will play a vital role in supporting Greenwich in delivering its strategy to improve patient experience and health outcomes while optimising referral pathways. This service will manage a broad range of musculoskeletal conditions, providing accessible, community-based care that is responsive to local needs and designed to reduce pressure on secondary care. The MSK Community Service will work closely with primary and secondary care partners to establish sustainable, cost-effective care pathways, build local expertise, and streamline referrals, ensuring that complex cases are efficiently directed to specialist care.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £35,000,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKI51 - Bexley and Greenwich

Main site or place of performance

Greenwich

### **II.2.4) Description of the procurement**

NHS South East London Integrated Care Board (SEL ICB) has concluded a competitive procedure under Provider Selection Regime to commission Community Musculoskeletal (MSK ) Services for Greenwich. The MSK Community Service will play a vital role in supporting Greenwich in delivering its strategy to improve patient experience and health outcomes while optimising referral pathways. This service will manage a broad range of musculoskeletal conditions, providing accessible, community-based care that is responsive to local needs and designed to reduce pressure on secondary care. The MSK Community Service will work closely with primary and secondary care partners to establish sustainable, cost-effective care pathways, build local expertise, and streamline referrals, ensuring that complex cases are efficiently directed to specialist care.

The Contract is expected to commence in April 2026 for an initial period of 5 years. The contract may be extended for an additional period of 2 years at the sole discretion of the Authority.

This notice is an intention to award a contract under the competitive process.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80%

Price - Weighting: 20%

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

The contract award criteria are specified in the procurement documents.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-005577](#)

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## **Section V. Award of contract**

### **Title**

SEL ICB Greenwich Community Musculoskeletal (MSK) Service

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

27 August 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Cora Health MSK Limited

Q2 Quorum Business Park

Newcastle

NE12 8EU

Country

United Kingdom

NUTS code

- UKC22 - Tyneside

Companies House

02337692

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £35,000,000

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## Section VI. Complementary information

### VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The standstill period begins on the day after the publication of this notice. Representations by providers must be made to the relevant authority by 10th of September 2025. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR. Written representations should be sent to this email address : [hub.psrepresentation@nhs.net](mailto:hub.psrepresentation@nhs.net)

All evaluators, decision makers, bidders and any other relevant persons were required to declare any conflicts. A Conflict register was maintained and appropriate mitigations were agreed for any declarations made.

Decision Makers. The award report was endorsed by NHS South East London ICB Joint Commissioning Board and approved by the Healthier Greenwich Partnership.

### VI.4) Procedures for review

#### VI.4.1) Review body

NHS South East London Integrated Care Board.

London

Country

United Kingdom