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Contract

SEL ICB Greenwich Community Musculoskeletal (MSK) Service

NHS South East London Integrated Care Board

F03: Contract award notice

Notice identifier: 2025/S 000-052115

Procurement identifier (OCID): ocids-h6vhtk-04b71f

Published 28 August 2025, 3:48pm

Section I: Contracting authority

I.1) Name and addresses

NHS South East London Integrated Care Board

160 Tooley Street

London

SE1 2QH

Email

hub.psrrepresentation@nhs.net

Country

United Kingdom

Region code

UKI51 - Bexley and Greenwich

NHS Organisation Data Service

72Q

Internet address(es)

Main address

<https://www.selondonics.org/icb/>

Buyer's address

<https://www.selondonics.org/icb/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

SEL ICB Greenwich Community Musculoskeletal (MSK) Service

Reference number

PRJ 1172

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS South East London Integrated Care Board (SEL ICB) has concluded a competitive procedure under Provider Selection Regime to commission Community Musculoskeletal (MSK) Services for Greenwich. The MSK Community Service will play a vital role in supporting Greenwich in delivering its strategy to improve patient experience and health outcomes while optimising referral pathways. This service will manage a broad range of musculoskeletal conditions, providing accessible, community-based care that is responsive to local needs and designed to reduce pressure on secondary care. The MSK Community Service will work closely with primary and secondary care partners to establish sustainable, cost-effective care pathways, build local expertise, and streamline referrals, ensuring that complex cases are efficiently directed to specialist care.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £35,000,000

II.2) Description

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKI51 - Bexley and Greenwich

Main site or place of performance

Greenwich

II.2.4) Description of the procurement

NHS South East London Integrated Care Board (SEL ICB) has concluded a competitive procedure under Provider Selection Regime to commission Community Musculoskeletal (MSK) Services for Greenwich. The MSK Community Service will play a vital role in supporting Greenwich in delivering its strategy to improve patient experience and health outcomes while optimising referral pathways. This service will manage a broad range of musculoskeletal conditions, providing accessible, community-based care that is responsive to local needs and designed to reduce pressure on secondary care. The MSK Community Service will work closely with primary and secondary care partners to establish sustainable, cost-effective care pathways, build local expertise, and streamline referrals, ensuring that complex cases are efficiently directed to specialist care.

The Contract is expected to commence in April 2026 for an initial period of 5 years. The contract may be extended for an additional period of 2 years at the sole discretion of the Authority.

This notice is an intention to award a contract under the competitive process.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80%

Price - Weighting: 20%

II.2.11) Information about options

Options: No

II.2.14) Additional information

The contract award criteria are specified in the procurement documents.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-005577](#)

Section V. Award of contract

Title

SEL ICB Greenwich Community Musculoskeletal (MSK) Service

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

27 August 2025

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Cora Health MSK Limited

Q2 Quorum Business Park

Newcastle

NE12 8EU

Country

United Kingdom

NUTS code

- UKC22 - Tyneside

Companies House

02337692

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £35,000,000

Section VI. Complementary information

VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The standstill period begins on the day after the publication of this notice. Representations by providers must be made to the relevant authority by 10th of September 2025. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR. Written representations should be sent to this email address : hub.psrepresentation@nhs.net

All evaluators, decision makers, bidders and any other relevant persons were required to declare any conflicts. A Conflict register was maintained and appropriate mitigations were agreed for any declarations made.

Decision Makers. The award report was endorsed by NHS South East London ICB Joint Commissioning Board and approved by the Healthier Greenwich Partnership.

VI.4) Procedures for review

VI.4.1) Review body

NHS South East London Integrated Care Board.

London

Country

United Kingdom