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Contract

Further Competition Under Insurance Placement DPS for Canterbury, Dover and Folkestone & Hythe and their appointed Insurance Broker - Aon UK Limited

Canterbury City Council
Dover District Council
Folkestone & Hythe District Council

F03: Contract award notice
Notice identifier: 2025/S 000-051690
Procurement identifier (OCID): ocids-h6vhtk-0436e9
Published 27 August 2025, 4:03pm

Section I: Contracting authority

I.1) Name and addresses

Canterbury City Council

14 Rose Lane

Canterbury

CT1 2UR

Contact

Joanne Barton

Email

joanne.barton@canterbury.gov.uk

Telephone

+44 7957979387

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://www.canterbury.gov.uk>

I.1) Name and addresses

Dover District Council

White Cliffs Business Park, Whitfield

Dover

CT16 3PJ

Contact

Mandy Weir

Email

Mandy.Weir@DOVER.GOV.UK

Telephone

+44 1304872318

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://dover.gov.uk>

I.1) Name and addresses

Folkestone & Hythe District Council

Civic Centre, Castle Hill Avenue

Folkestone

CT20 2QY

Contact

Nicola Farrow

Email

nicola.farrow@folkestone-hythe.gov.uk

Telephone

+44 1303853492

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://www.folkestone-hythe.gov.uk>

I.2) Information about joint procurement

The contract involves joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Further Competition Under Insurance Placement DPS for Canterbury, Dover and Folkestone & Hythe and their appointed Insurance Broker - Aon UK Limited

Reference number

DN769692

II.1.2) Main CPV code

- 66510000 - Insurance services

II.1.3) Type of contract

Services

II.1.4) Short description

Further Competition Under Insurance Placement DPS for Canterbury, Dover and Folkestone & Hythe and their appointed Insurance Broker - Aon UK Limited

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £15,126,819.10

II.2) Description

II.2.1) Title

Combined Property

Lot No

1

II.2.2) Additional CPV code(s)

- 66000000 - Financial and insurance services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Further Competition Under Insurance Placement DPS for Canterbury, Dover and Folkestone & Hythe and their appointed Insurance Broker - Aon UK Limited

II.2.5) Award criteria

Quality criterion - Name: Cover / Weighting: 20

Quality criterion - Name: Claims Service / Weighting: 10

Quality criterion - Name: Underwriting Service / Weighting: 5

Quality criterion - Name: Added Value and Innovation / Weighting: 5

Price - Weighting: 60

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Computer

Lot No

2

II.2.2) Additional CPV code(s)

- 66000000 - Financial and insurance services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Further Competition Under Insurance Placement DPS for Canterbury, Dover and Folkestone & Hythe and their appointed Insurance Broker - Aon UK Limited

II.2.5) Award criteria

Quality criterion - Name: Cover / Weighting: 20

Quality criterion - Name: Claims Service / Weighting: 10

Quality criterion - Name: Underwriting Service / Weighting: 5

Quality criterion - Name: Added Value and Innovation / Weighting: 5

Price - Weighting: 60

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Leasehold/ Right to Buy

Lot No

3

II.2.2) Additional CPV code(s)

- 66000000 - Financial and insurance services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Further Competition Under Insurance Placement DPS for Canterbury, Dover and Folkestone & Hythe and their appointed Insurance Broker - Aon UK Limited

II.2.5) Award criteria

Quality criterion - Name: Cover / Weighting: 20

Quality criterion - Name: Claims Service / Weighting: 10

Quality criterion - Name: Underwriting Service / Weighting: 5

Quality criterion - Name: Added Value and Innovation / Weighting: 5

Price - Weighting: 60

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Combined Liability

Lot No

4

II.2.2) Additional CPV code(s)

- 66000000 - Financial and insurance services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Further Competition Under Insurance Placement DPS for Canterbury, Dover and Folkestone & Hythe and their appointed Insurance Broker - Aon UK Limited

II.2.5) Award criteria

Quality criterion - Name: Cover / Weighting: 20

Quality criterion - Name: Claims Service / Weighting: 10

Quality criterion - Name: Underwriting Service / Weighting: 5

Quality criterion - Name: Added Value and Innovation / Weighting: 5

Price - Weighting: 60

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Motor Fleet

Lot No

5

II.2.2) Additional CPV code(s)

- 66000000 - Financial and insurance services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Further Competition Under Insurance Placement DPS for Canterbury, Dover and Folkestone & Hythe and their appointed Insurance Broker - Aon UK Limited

II.2.5) Award criteria

Quality criterion - Name: Cover / Weighting: 20

Quality criterion - Name: Claims Service / Weighting: 10

Quality criterion - Name: Underwriting Service / Weighting: 5

Quality criterion - Name: Added Value and Innovation / Weighting: 5

Price - Weighting: 60

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Personal Accident/Business Travel

Lot No

6

II.2.2) Additional CPV code(s)

- 66000000 - Financial and insurance services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Further Competition Under Insurance Placement DPS for Canterbury, Dover and Folkestone & Hythe and their appointed Insurance Broker - Aon UK Limited

II.2.5) Award criteria

Quality criterion - Name: Cover / Weighting: 20

Quality criterion - Name: Claims Service / Weighting: 10

Quality criterion - Name: Underwriting Service / Weighting: 5

Quality criterion - Name: Added Value and Innovation / Weighting: 5

Price - Weighting: 60

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Engineering Insurance and Inspection

Lot No

7

II.2.2) Additional CPV code(s)

- 66000000 - Financial and insurance services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Further Competition Under Insurance Placement DPS for Canterbury, Dover and Folkestone & Hythe and their appointed Insurance Broker - Aon UK Limited

II.2.5) Award criteria

Quality criterion - Name: Cover / Weighting: 20

Quality criterion - Name: Claims Service / Weighting: 10

Quality criterion - Name: Underwriting Service / Weighting: 5

Quality criterion - Name: Added Value and Innovation / Weighting: 5

Price - Weighting: 60

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Fidelity Guarantee

Lot No

8

II.2.2) Additional CPV code(s)

- 66000000 - Financial and insurance services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Further Competition Under Insurance Placement DPS for Canterbury, Dover and Folkestone & Hythe and their appointed Insurance Broker - Aon UK Limited

II.2.5) Award criteria

Quality criterion - Name: Claims Services / Weighting: 10

Quality criterion - Name: Underwriting Service / Weighting: 5

Quality criterion - Name: Added Value and Innovation / Weighting: 5

Price - Weighting: 60

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

These lots are the same for Canterbury, Dover, Folkestone and Hythe

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-003581](#)

Section V. Award of contract

Contract No

1 - Canterbury

Lot No

1,2,7,8

Title

Zurich Municipal

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 June 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Zurich Insurance Company Ltd

The Zurich Centre, 3000 Parkway, Whiteley, Fareham

Hampshire

PO15 7JZ

Email

michael.hutchison@uk.zurich.com

Telephone

+44 7801135929

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £5,294,457.20

Section V. Award of contract

Contract No

2 - Canterbury

Lot No

3,5

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 June 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Protector Forsikring ASA

7th Floor, 3 Hardman Street

Manchester

M3 3HF

Telephone

+44 1612749077

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £786,539.95

Section V. Award of contract

Contract No

3 - Canterbury

Lot No

4

Title

Travelers Insurance

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 June 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Travelers Insurance

One Creechurch Place, Creechurch Lane

London

EC3A 5AF

Email

ibradfor@travelers.com

Telephone

+44 7436815929

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,271,484.85

Section V. Award of contract

Contract No

4 - Canterbury

Lot No

6

Title

Maven Public Sector

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 June 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Maven Public Sector

The Leadenhall Building, 122 Leadenhall Street

London

EC3V 4AN

Email

adam.bayliss@mavenps.co.uk

Telephone

+44 1737783532

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,340

Section V. Award of contract

Contract No

1 - Folkestone and Hythe

Lot No

1,2,4,7,8

Title

Zurich Insurance Company Ltd

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 June 2025

V.2.2) Information about tenders

Number of tenders received: 7

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Zurich Insurance Company Ltd

The Zurich Centre, 3000 Parkway, Whiteley, Fareham

Hampshire

PO15 7JZ

Email

michael.hutchison@uk.zurich.com

Telephone

+44 7801135929

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £2,846,374

Section V. Award of contract

Contract No

2 - Folkestone and Hythe

Lot No

3,5

Title

Protector Insurance

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 June 2025

V.2.2) Information about tenders

Number of tenders received: 7

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Protector Forsikring ASA

7th Floor, 3 Hardman Street

Manchester

M3 3HF

Email

jayna.patel@protectorinsurance.co.uk

Telephone

+44 7779560735

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £478,114.50

Section V. Award of contract

Contract No

3 - Folkestone and Hythe

Lot No

6

Title

Risk Management Partners

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 June 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Risk Management Partners

The Walbrook Building, 25 Walbrook

London

EC3N 8AW

Email

james.iles@rmpartners.co.uk

Telephone

+44 7557845565

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £8,975

Section V. Award of contract

Contract No

1 - Dover

Lot No

1,2,4,5,8

Title

Zurich Municipal

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 June 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Zurich Municipal

The Zurich Centre, 3000 Parkway, Whiteley, Fareham

Hampshire

PO15 7JZ

Email

c.murphy@uk.zurich.com

Telephone

+44 800335500

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £3,815,731.65

Section V. Award of contract

Contract No

2 - Dover

Lot No

3

Title

Avid Insurance Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 June 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Avid Insurance Services

Rsm 5th Floor, Central Square, 29 Wellington Street

Leeds

LS1 4DL

Email

james.iles@rmpartners.co.uk

Telephone

+44 2031957500

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £411,630.85

Section V. Award of contract

Contract No

3 - Dover

Lot No

6

Title

Risk Management Partners

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 June 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Risk Management Partners

The Walbrook Building, 25 Walbrook

London

EC3N 8AW

Email

james.iles@rmpartners.co.uk

Telephone

+44 2072041800

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £14,750

Section V. Award of contract

Contract No

4 - Dover

Lot No

7

Title

British Engineering Services Limited

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 June 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

British Engineering Services Limited

Unit 718, Eddington Way, Birchwood Park

Warrington

WA3 6BA

Email

fleur.ewing@briteng.co.uk

Telephone

+44 7717800702

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £188,421.1

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

London

Country

United Kingdom