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Award

## External Procurement and Commercial Support

UNITED UTILITIES WATER LIMITED

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-051255

Procurement identifier (OCID): ocds-h6vhtk-058dbc ([view related notices](#))

Published 26 August 2025, 1:06pm

### Scope

### Description

United Utilities have a requirement for external procurement and commercial support, to assist with a significant bow wave of sourcing and negotiation activity that require immediate mobilisation.

A full assessment of future resource has been undertaken, which confirms that short term external support is essential but once this activity concludes any further resource support / requirements are expected to be delivered through a combination of recruitment and competitions issued through the Management Consultancy Dynamic Market (current live opportunity).

The activity is critical to mitigate procurement and compliance risk, drive measurable commercial value, and support the delivery of new procurements across Bioresources, Fleet, Energy, Chemicals, Wastewater, Scientific Services, and other strategic categories.

This award is for the fully managed delivery of 6 high-impact initiatives, with some advisory support, and the supplier will need to work with United Utilities' internal team to ensure a timely execution of said initiatives.

Deliverables include:

- Category strategy development and preparing sourcing documentation
  - Tender execution and supplier evaluation
  - Negotiation planning and award recommendations
  - Contracting support and handover materials
  - Strategic advisory input for client-led sourcing activity
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## **Contract 1**

### **Supplier**

- EFFICIO LIMITED

### **Contract value**

- £1,300,000 excluding VAT
- £1,560,000 including VAT

Above the relevant threshold

### **Award decision date**

26 August 2025

### **Earliest date the contract will be signed**

8 September 2025

### **Contract dates (estimated)**

- 9 September 2025 to 8 August 2026
- 11 months

### **Main procurement category**

Services

### **CPV classifications**

- 79418000 - Procurement consultancy services

### **Contract locations**

- UKD - North West (England)

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## **Procedure**

### **Procedure type**

Direct award

### **Special regime**

Utilities

## **Direct award justification**

Extreme and unavoidable urgency

This direct award is being made under Section 41 of the Procurement Act 2023, based on urgency as set out in Schedule 5, paragraph 12.

The authority has an immediate and time-critical requirement to ensure continuity of services which are essential to the delivery of statutory and business critical functions. No existing framework agreement is in place which could practicably be used to meet the requirement within the time available.

Failure to act would create significant operational costs and service delivery risks for United Utilities. In this circumstance, a direct award to Efficio represents a viable option to maintain continuity of services pending completion of a longer-term solution.

That longer term solution being the live procurement of PRO004901-Management Consultancy Dynamic Market which will go live in October 2025 following the conclusion of the procurement process.

This contract is being awarded strictly due to the time-limited requirements; however, future requirements of this kind will be suited to PRO004901-Management Consultancy Dynamic Market. Once this Dynamic Market is live, requirements of this nature will be issued in accordance with said agreement.

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## **Supplier**

### **EFFICIO LIMITED**

- Companies House: 04010379
- Public Procurement Organisation Number: PHXX-5468-LGYX

Kinnaird House

London

SW1Y 5AU

United Kingdom

Email: [tenders@efficioconsulting.com](mailto:tenders@efficioconsulting.com)

Website: <https://www.efficioconsulting.com/en-gb/>

Region: UKI32 - Westminster

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1

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## **Contracting authority**

### **UNITED UTILITIES WATER LIMITED**

- Companies House: 02366678
- Public Procurement Organisation Number: PVVB-5589-BWHX

Haweswater House, Lingley Green Avenue

Great Sankey

WA5 3LP

United Kingdom

Email: [Commercialapprovalsboard@uuplc.co.uk](mailto:Commercialapprovalsboard@uuplc.co.uk)

Region: UKD61 - Warrington

Organisation type: Private utility