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Planning

## **Preliminary Market Engagement Notice - BSOL Orthotic Products**

University Hospitals Birmingham NHS Foundation Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-050997

Procurement identifier (OCID): ocds-h6vhtk-058d25

Published 22 August 2025, 4:10pm

### **Scope**

### **Reference**

PR-4534

### **Description**

The BSOL Procurement Collaborative, hosted by University Hospitals Birmingham NHS Foundation Trust (UHB) intends to tender for a Framework Agreement that aims to provide a full product offering for the Orthotic service inclusive of Made to Measure/Modular/Off the Shelf products for the health and care partners of NHS Birmingham and Solihull Integrated Care Board.

The initial Participating Authorities are:

Birmingham Community Healthcare NHS Foundation Trust

Birmingham and Solihull Mental Health NHS Foundation Trust

Birmingham Women's and Children's NHS Foundation Trust

University Hospitals Birmingham NHS Foundation Trust

The intention is to enter into a Framework for an initial period of 24 months with an options to extend for 2 x 12 month periods.

The Goods/Services have been divided into the following (Lots):

Lot 1 Bespoke Footwear and Insoles

Lot 2 Modular Footwear and Insoles

Lot 3a M2M - Lower Limb (Plastic)

Lot 3b M2M - Lower Limb (Carbon Fibre)

Lot 4a M2M - Spinal (Rigid)

Lot 4b M2M - Spinal (Fabric)

Lot 4c M2M - Helmets

Lot 5 M2M - Upper Limb

Lot 6 OTS - Lower - Foot & Foot/Ankle

Lot 7 OTS - Lower -Hip/Leg/Knees

Lot 8 OTS - Upper - Shoulder to Wrist

Lot 9 OTS - Upper - Head Neck and Trunk

A previous Notice has been released by University Hospitals Birmingham NHS Foundation Trust (UHB) under Notice: 2024/S 000-024548 & Procurement identifier (OCID): ocds-h6vhtk-0487bf

## **Commercial tool**

Establishes a framework

### **Total value (estimated)**

- £7,200,000 excluding VAT
- £8,640,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 December 2025 to 30 November 2027
- Possible extension to 30 November 2029
- 4 years

### **Main procurement category**

Goods

### **CPV classifications**

- 33183000 - Orthopaedic support devices
- 18832000 - Special footwear
- 18841000 - Footwear uppers
- 18840000 - Parts of footwear
- 18843000 - Heels
- 33141760 - Splints
- 18842000 - Soles

### **Contract locations**

- UK - United Kingdom

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## **Engagement**

### **Engagement deadline**

5 September 2025

### **Engagement process description**

HealthTrust Europe and BSOL will hold a virtual engagement session through with potential suppliers who were able to provide products and services detailed in the scope of the procurement, which included made to measure, modular and off the shelf/stock Orthoses.

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Lot 9 OTS - Upper - Head Neck and Trunk

This engagement will be a Virtual Event on MTeams held on the 5th September 2025 0900 - 1000, potential Suppliers request an invitation by emailing [William.Malcolm@htepg.com](mailto:William.Malcolm@htepg.com) no later than 1500 on 4th September 2025.

This engagement exercise aims to:

- Establish a final procedure, conditions of participation and award criteria
- Identify all potential suppliers for this requirement (including VCSEs and SMEs) and provide the opportunity to be awarded to the framework
- Establish an understanding the commercial structure that aligns to market expectations and will meet the requirements of any Contracting Authorities
- Notifying the market and building capacity to prepare for the procurement and contract award

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## Participation

### Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

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## Submission

### Publication date of tender notice (estimated)

8 September 2025

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## **Contracting authority**

### **University Hospitals Birmingham NHS Foundation Trust**

- NHS Organisation Data Service: RRK

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Region: UKG31 - Birmingham

Organisation type: Public authority - central government

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## **Other organisation**

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

**HealthTrust Europe LLP**

Summary of their role in this procurement: On 11th August 2021, Mid and South Essex NHS Foundation Trust (MSE) published a contract notice for procurement partner services. HealthTrust Europe LLP (HTE) was selected to provide these services under the MSE Framework, including access to HTE's public sector frameworks. HTE is now conducting this procurement exercise as part of its services to the Customers under the MSE Framework.

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Region: UKG31 - Birmingham

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## Contact organisation

Contact HealthTrust Europe LLP for any enquiries.