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Tender

Kent and Medway Individual Placement and Support Service

NHS Kent and Medway Integrated Care Board

F02: Contract notice

Notice identifier: 2025/S 000-050929

Procurement identifier (OCID): ocds-h6vhtk-058cfb

Published 22 August 2025, 2:46pm

Section I: Contracting authority

I.1) Name and addresses

NHS Kent and Medway Integrated Care Board

2nd floor Gail House Lower Stone Street

Maidstone

ME15 6NB

Email

I.gamlin@nhs.net

Country

United Kingdom

Region code

UKJ41 - Medway

Internet address(es)

Main address

<https://www.kentandmedway.icb.nhs.uk/>

Buyer's address

<https://www.kentandmedway.icb.nhs.uk/>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://health-family.force.com/s/Welcome>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Kent and Medway Individual Placement and Support Service

Reference number

C373958

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Kent & Medway Integrated Care Board are undertaking a Provider Selection Regime (PSR) Competitive Process and are inviting suitably qualified and experienced providers to bid for a Individual Placement and Support Service in Kent and Medway. The contract duration will be for an initial period of 3 years with an option to extend for up to a further 2 years as required.

II.1.5) Estimated total value

Value excluding VAT: £13,307,790

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKJ4 - Kent

II.2.4) Description of the procurement

NHS Kent & Medway Integrated Care Board are undertaking a Provider Selection Regime (PSR) Competitive Process and are inviting suitably qualified and experienced providers to bid for a Individual Placement and Support Service in Kent and Medway. The contract duration will be for an initial period of 3 years with an option to extend for up to a further 2 years as required.

Individual Placement Support Service across Kent & Medway is for adults 18+ with a Serious Mental Illness which delivers high quality care and identifies and addresses health inequalities.

Individual Placement and Support is an evidence-based approach that helps people with severe mental illness (SMI) to achieve meaningful, paid employment as part of their recovery journey. IPS offers intensive, person-centred support to help individuals choose secure, and sustain the right job—often within just weeks of referral. Ongoing support is provided to both the employee and employer, ensuring a strong foundation for long-term success

Individual Placement Support Service is rooted in eight internationally recognised principles, including:

A focus on paid, competitive employment (not volunteering or sheltered work)

Zero exclusion – anyone who wants to work is eligible

Integration with mental health teams, ensuring a joined-up approach to care and support
IPS achieves significantly better outcomes than traditional vocational services. Studies show that IPS helps more people return to work faster, earn more, remain in work longer, and spend less time in hospital. This is why IPS is recommended by NICE as a core intervention in mental health services.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £13,307,790

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

60

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

Contract may be extended by up to 2 years

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

22 September 2025

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 4 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Date

22 September 2025

Local time

12:00pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.3) Additional information

To access the eProcurement portal to access relevant documentation relating this opportunity, please follow the instructions below:

1. Go to <https://health-family.force.com/s/Welcome> (and click the link to register (If your organisation has not registered previously)

2. Once registered, login into the system and look for 'Quote/tender C373958 Kent and Medway Individual Placement and Support Service'

This is a Provider Selection Regime (PSR) Contract Notice. The awarding of this contract is

subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the

avoidance of doubt, the provisions of the Procurement Act Regulations 2023 do not apply to this award.

VI.4) Procedures for review

VI.4.1) Review body

NHS England

Wellington House, 133-135 Waterloo Rd

London

SE1 8UG

Email

england.commercialqueries@nhs.net

Country

United Kingdom

Internet address

<https://www.england.nhs.uk/>

