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Award

## **Portsmouth City Council - Care and Support in Extra Care Housing - 2025**

Portsmouth City Council

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-050913

Procurement identifier (OCID): ocds-h6vhtk-05111a ([view related notices](#))

Published 22 August 2025, 2:18pm

### **Scope**

### **Reference**

P00005115

### **Description**

Portsmouth City Council ('the council') has invited tenders for the provision of care and support in Extra Care Housing.

#### **AWARD & STANDSTILL PERIOD**

Following receipt of tenders on 25th July 2025 the Council has concluded the assessment process and issued assessment summaries to the successful and unsuccessful suppliers as required under Section 50 of the Procurement Act 23 (the 'Act').

Issuing of this Award Notice will now instigate the voluntary standstill period which will not be less than eight-working days (the Standstill Period), in line with section 51 of the Act.

The Council reserves the right to amend (extend) the Standstill Period if needed; if this

right is exercised, the Contract Award Notice will be updated and affected suppliers will be notified accordingly.

After the Standstill Period has expired, and provided no legal challenge has been made by the end of the Standstill Period or any agreed extension, the Council intends to enter into contracts with the Successful Supplier. Following this, the Council also intends to publish a Contract Details Notice.

## DESCRIPTION OF CONTRACT

The Council is responsible for four extra care schemes in the city. Extra care housing schemes in the city are a specialist sheltered housing provision designed to offer a safe, private and secure environment. Residents are able to maintain their independence by having their own home whilst having the benefits of having staff on hand 24 hours a day, 7 days a week.

The care staff deliver planned care, ad-hoc care support in response to emergencies or Tunstall calls (Tunstall is a call system that is placed in each flat and allows residents to call for assistance at any time of the day), and support with delivering and attending activities.

The current cost for delivering services across these four Extra Care schemes is approximately £3.5 million per annum. However, this value can fluctuate on an annual basis dependent on existing occupancy levels and the support needs of the residents.

The size of the block hours allocated to each scheme can also affect the value. Additionally, each contract will be subject to an increase in rates, which will be reviewed on an annually basis and has typically been based on the Retail Price Index.

The Council is awarding two contracts to two providers for two separate Lots -

Lot 1 - Brunel Court, Caroline Square and Milton Village - £2.2M per annum (1417 hours of planned care in total, plus block hours)

Lot 2 - Maritime House £1.4M per annum (960 hours of planned care, plus block hours)

The contract values included on each lot above are based on current levels of demand and the previous year's spend. However, the value of the opportunity can fluctuate dependent on the needs of the individuals, occupancy and the size of the block.

The contract term for both lots will be for 4 years with options to extend in increments to be agreed up to a maximum of 6 years. Both contracts will commence on 1st December 2025.

The total value of the opportunity will be in the region of £45.5M, when including all extension options, assuming each Extra Care facility remains in maximum occupation, the likely support needs of the residents and including any potential inflationary uplifts.

The Council estimate the total spend over the maximum extension period for each lot to be -

- Lot 1 - £27.9M
- Lot 2 - £17.6M

The contract allows for a nine month 'turnaround' period to address the existing issues in Extra Care in Portsmouth. The Council will pay a maximum of £75,000 per Lot to support turnaround of the Services, which are expected to be completed within nine months of the start of the contract.

A block number of hours is allocated per scheme to cover additional staffing requirements for Background Care and Support. The block will be set at 630 hours for Lot 1 (which includes 3 Schemes the hours may be used flexibly across the Schemes as required to meet the needs of each Scheme) and 294 hours for lot 2 for the duration of the turnaround period for both lots.

After this time and with supporting evidence the Service

Provider in discussion with the Service Purchaser is expected to review and right-size the block hours to a level that can support the safe delivery of care within a scheme. Evidence may include but will not be limited to:

- The volume of ad hoc support provided
- The volume of responses to emergency calls
- The provision of activities

As already identified above, the Council require the current service provisions to improve across all the sites, under both the lotting options. The Council are investing additional turnaround funding to improve the service provisions within the first nine to twelve months of the mobilisation of the new contract.

If a provider under either lot cannot satisfy the requirements to demonstrate the service has improved within this timescale, and the subsequent contract is to be terminated, the Council reserve the right to use any of the following options at their discretion to award a contract to an alternative provider -

- If the lot 1 provider fails to meet the agreed performance requirements, the Council reserves the right to award the contract to the lot 2 provider.
- If the lot 2 provider fails to meet the agreed performance requirements, the Council reserves the right to award the contract to the lot 1 provider.
- If a provider under lot 1 and/or lot 2 fails to meet the required performance standards, the Council reserves the right to engage the next highest-ranked provider from the original tender evaluation for the relevant lot.

Should the next ranked provider decline the opportunity, the Council will proceed to engage with the subsequent ranked provider(s) within that lot, in order of ranking, until a suitable provider is secured.

In order for the Council to consider any direct award options, providers must continue to meet all minimum requirements as originally set out in the conditions of participation.

This includes maintaining compliance with applicable legislation, statutory guidance, and regulatory standards in force at the time of award. Providers must also remain responsive to any changes in law and associated regulations. Failure to meet these evolving requirements may disqualify a provider from consideration for direct award.

Providers will not be able to exceed the current applicable hourly rate when looking at any potential direct award options.

The Council cannot confirm whether any additional transformation funding will be available and to what level this could subsequently be.

During the contractual term of either lot 1 or lot 2, the Council reserves the right to engage alternative providers, as outlined above, should any capacity or capability issues arise with the incumbent supplier under the relevant lot. For example, if the Council has grounds to terminate a contract due to poor performance or a provider was to become insolvent, it may approach the provider under the other lot or engage with the next ranked provider(s) from the original tender shortlist, in order of ranking.

In circumstances where a contract award is required outside of the initial 12-month mobilisation period, the Council may award the subsequent contract either for the remaining term originally available to the incumbent provider or for a new initial term of four years, with the option to extend by a further six years. This flexibility ensures continuity of service and accommodates potential implications under TUPE regulations.

Should the Council need to take up any of the contingency options under either or both of the lotting options, this could increase the overall level of potential spend for the contracts

to a total of £70.5M.

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## **Lot 1. • Lot 1 - Brunel Court, Caroline Square and Milton Village**

### **Description**

Lot 1 - Brunel Court, Caroline Square and Milton Village - £2.2M per annum (1417 hours of planned care in total, plus block hours) As per the scope, providers will be responsible for delivering specialist sheltered housing, designed to offer a safe, private and secure environment for residents to maintain their independence, whilst having the benefits of having staff on hand 24 hours a day, 7 days a week. The contract values included on this lot are based on current levels of demand and the previous year's spend. However, the value of the opportunity can fluctuate dependent on the needs of the individuals, occupancy and the size of the block. The contract term lots will be for 4 years with options to extend in increments to be agreed up to a maximum of 6 years. The extra care schemes across Lot 1 are as follows - • Brunel Court - located in Nuffield Place, 55 apartments. <https://www.cqc.org.uk/location/1-11428753194> • Milton Village - located in Moorings Way, incorporates 65 apartments built as a complex. This is over 3 separate buildings - Crane Court (12 apartments) Osprey Court (16 apartments) and Brent Court (37 apartments). <https://www.cqc.org.uk/location/1-11428753457> • Caroline Square - located in Portsea, 43 apartments. <https://www.cqc.org.uk/location/1-11428753352>

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## **Lot 2. Lot 2 - Maritime House**

### **Description**

Lot 2 - Maritime House £1.4M per annum (960 hours of planned care, plus block hours) As per the scope, providers will be responsible for delivering specialist sheltered housing, designed to offer a safe, private and secure environment for residents to maintain their independence, whilst having the benefits of having staff on hand 24 hours a day, 7 days a

week. The contract values included on this lot are based on current levels of demand and the previous year's spend. However, the value of the opportunity can fluctuate dependent on the needs of the individuals, occupancy and the size of the block. The contract term lots will be for 4 years with options to extend in increments to be agreed up to a maximum of 6 years. The extra care schemes across Lot 2 are as follows - • Maritime House - located in Northern Parade, 80 apartments. <https://www.cqc.org.uk/location/1-11428753249>

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## **Contract 1. Lot 1 - Brunel Court, Caroline Square and Milton Village**

### **Lots**

Lot 1. • Lot 1 - Brunel Court, Caroline Square and Milton Village

### **Supplier**

- APEX PRIME CARE LTD

### **Contract value**

- £43,000,000 excluding VAT
- £51,600,000 including VAT

Above the relevant threshold

### **Award decision date**

14 August 2025

### **Date assessment summaries were sent to tenderers**

22 August 2025

### **Standstill period**

- End: 3 September 2025
- 8 working days

### **Earliest date the contract will be signed**

12 September 2025

### **Contract dates (estimated)**

- 1 December 2025 to 30 November 2029
- Possible extension to 30 November 2035
- 10 years

Description of possible extension:

The contract term will be for 4 years with options to extend in increments to be agreed up to a maximum of 6 years. The total duration of the contract could therefore equate to 10 years.

### **Main procurement category**

## Services

### **CPV classifications**

- 85141000 - Services provided by medical personnel
- 85144000 - Residential health facilities services
- 85320000 - Social services

### **Contract locations**

- UKJ31 - Portsmouth
- 

## **Contract 2. Lot 2 - Maritime House**

### **Lots**

Lot 2. Lot 2 - Maritime House

### **Supplier**

- CHOSEN CARE GROUP LIMITED

### **Contract value**

- £27,500,000 excluding VAT
- £33,000,000 including VAT

Above the relevant threshold



**Award decision date**

14 August 2025

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## **CPV classifications**

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## **Contract locations**

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## **Information about tenders**

### **Lot 1. • Lot 1 - Brunel Court, Caroline Square and Milton Village**

- 6 tenders received
  - 6 tenders assessed in the final stage:
    - 3 submitted by small and medium-sized enterprises (SME)
    - 0 submitted by voluntary, community and social enterprises (VCSE)
  - 1 supplier awarded contracts
  - 5 suppliers unsuccessful (details included for contracts over £5 million)
- 

## **Unsuccessful suppliers**

- [CHOSEN CARE GROUP LIMITED](#)
  - [AGINCARE UK LIMITED](#)
  - [HELPERS HOMECARE LIMITED](#)
  - [Edora Care Plus Limited](#)
  - [MAYFAIR HOMECARE LIMITED](#)
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## **Lot 2. Lot 2 - Maritime House**

- 6 tenders received
  - 6 tenders assessed in the final stage:
    - 3 submitted by small and medium-sized enterprises (SME)
    - 0 submitted by voluntary, community and social enterprises (VCSE)
  - 1 supplier awarded contracts
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### **Unsuccessful suppliers**

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## **Procedure**

## Procedure type

Open procedure

## Special regime

Light touch

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## Suppliers

### AGINCARE UK LIMITED

- Companies House: 06099679
- Public Procurement Organisation Number: PJCT-4732-XNCR

Agincare House Admiralty Buildings

Portland

DT5 1BB

United Kingdom

Website: <https://www.agincare.com/>

Region: UKK25 - Dorset

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

## **APEX PRIME CARE LTD**

- Companies House: 04296566
- Public Procurement Organisation Number: PNCJ-9185-CVQR

Crown House Stephenson Road

Colchester

CO4 9QR

United Kingdom

Email: [bidteam@ceracare.co.uk](mailto:bidteam@ceracare.co.uk)

Website: <http://apexprimecare.co.uk>

Region: UKH34 - Essex Haven Gateway

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Lot 1 - Brunel Court, Caroline Square and Milton Village

## **CHOSEN CARE GROUP LIMITED**

- Companies House: 06942967
- Public Procurement Organisation Number: PQYJ-8586-MYLL

61 Cranbrook Road

Ilford

IG1 4PG

United Kingdom

Email: [sheela@chosencaregroup.com](mailto:sheela@chosencaregroup.com)

Website: <http://www.chosencaregroup.com>

Region: UKI53 - Redbridge and Waltham Forest

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 2. Lot 2 - Maritime House

## **Edora Care Plus Limited**

- Companies House: 09225337
- Public Procurement Organisation Number: PBMR-8783-RRLT

724 Holloway Road

London

N19 3JD

United Kingdom

Website: <http://edoracare.co.uk>

Region: UKI43 - Haringey and Islington

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

## **HELPERS HOMECARE LIMITED**

- Companies House: 03756668
- Public Procurement Organisation Number: PZTZ-3718-GBXV

22 Brunts Business Centre

Mansfield

NG18 2AH

United Kingdom

Website: <https://caresante.co.uk/helpers-home-care/>

Region: UKF15 - North Nottinghamshire

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

## **MAYFAIR HOMECARE LIMITED**

- Companies House: 03633635
- Public Procurement Organisation Number: PZLV-7933-JQHL

Unit 9 Pendeford Place, Pendeford Business Park, Wobaston Road

Wolverhampton

WV9 5HD

United Kingdom

Website: <http://www.mayfair-homecare.co.uk>

Region: UKG39 - Wolverhampton

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

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## **Contracting authority**

### **Portsmouth City Council**

- Public Procurement Organisation Number: PCNL-5714-PRZV

Civic Offices, Guildhall Square

Portsmouth

PO1 2AL

United Kingdom

Email: [procurement@portsmouthcc.gov.uk](mailto:procurement@portsmouthcc.gov.uk)

Region: UKJ31 - Portsmouth

Organisation type: Public authority - sub-central government



