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Tender

# Records Information Management, Digital Solutions and Associated Services 2

Crown Commercial Service

UK4: Tender notice - Procurement Act 2023 - view information about notice types

Notice identifier: 2025/S 000-050772

Procurement identifier (OCID): ocds-h6vhtk-0503c8 (view related notices)

Published 22 August 2025, 10:43am

## Scope

#### Reference

RM6346

## **Description**

This framework is for the provision of records information management, and digital solutions, covering a wide range of services, including:

? storage

? scanning (on demand and bulk)

? shredding, destruction and disposal

? digital workflow solutions

? hybrid mail, inbound and outbound mail and data entry services

? cloud based hosting (SaaS)solution

? 3rd party interim technical resources

? specialist records management services supporting Public Records Act (cataloging, listing, appraisal and selection, sensitivity review and record preparation services)

? NHS Preparation of Patient Record Preparation services

Bidders are required to sign Attachment 8 Non Disclosure Agreement before being able to view the full suite of ITT documents.

#### **Commercial tool**

Establishes a framework

### **Total value (estimated)**

- £500,000,000 excluding VAT
- £600,000,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 23 March 2026 to 22 March 2030
- 4 years

## Main procurement category

Services

#### **Contract locations**

- UK United Kingdom
- GG Guernsey
- IM Isle of Man
- JE Jersey

#### Not the same for all lots

CPV classifications are shown in Lot sections, because they are not the same for all lots.

# Lot 1. Records Information Management Services

# **Description**

Records Information Management Services

- 1. Off Site RIM Services
- 2. Off Site Inactive Records
- 3. On/Off Site Secure Shredding, Destruction & Disposal
- 4. On/Off/Combination RIM Services
- 5. On/Off Site Scanning Services

A framework contract will be awarded to a maximum of 6 bidders for Lot 1.

#### Lot value (estimated)

- £100,000,000 excluding VAT
- £120,000,000 including VAT

Framework lot values may be shared with other lots

- 48000000 Software package and information systems
- 48311100 Document management system
- 48613000 Electronic data management (EDM)
- 48800000 Information systems and servers
- 63120000 Storage and warehousing services
- 63121000 Storage and retrieval services
- 63121100 Storage services
- 64216200 Electronic information services
- 72212780 System, storage and content management software development services
- 72220000 Systems and technical consultancy services
- 72222100 Information systems or technology strategic review services
- 72222200 Information systems or technology planning services
- 72222300 Information technology services
- 72223000 Information technology requirements review services
- 72312000 Data entry services
- 72312100 Data preparation services
- 72312200 Optical character recognition services

- 72313000 Data capture services
- 72512000 Document management services
- 79131000 Documentation services
- 79212000 Auditing services
- 79212200 Internal audit services
- 79311000 Survey services
- 79311200 Survey conduction services
- 79410000 Business and management consultancy services
- 79995100 Archiving services
- 79995200 Cataloguing services
- 79996100 Records management
- 79999100 Scanning services
- 92512000 Archive services
- 92512100 Archive destruction services

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 2. Combined Digital Workflow, Cloud Based Hosting and Records Information Management Services

## **Description**

Combined Digital Workflow, Cloud Based Hosting and Records Information Management

#### Services

- 1. Digital Workflow
- 2. Cloud Based Hosting
- 3. Scanning
- 4. Interim Technical Resources
- 5. Off Site RIM Services
- 6. Off Site Storage of Inactive Records
- 7. Secure Shredding, Destruction & Disposal
- 8. Off/On Site Combined RIM Services

A framework contract will be awarded to a maximum of 6 bidders for Lot 2.

#### Lot value (estimated)

- £250,000,000 excluding VAT
- £300,000,000 including VAT

Framework lot values may be shared with other lots

- 48000000 Software package and information systems
- 48311100 Document management system
- 48613000 Electronic data management (EDM)
- 48800000 Information systems and servers
- 63120000 Storage and warehousing services

- 63121000 Storage and retrieval services
- 63121100 Storage services
- 64216200 Electronic information services
- 72212780 System, storage and content management software development services
- 72220000 Systems and technical consultancy services
- 72222100 Information systems or technology strategic review services
- 72222200 Information systems or technology planning services
- 72222300 Information technology services
- 72223000 Information technology requirements review services
- 72312000 Data entry services
- 72312100 Data preparation services
- 72312200 Optical character recognition services
- 72313000 Data capture services
- 72512000 Document management services
- 79131000 Documentation services
- 79212000 Auditing services
- 79212200 Internal audit services
- 79311000 Survey services
- 79311200 Survey conduction services
- 79410000 Business and management consultancy services
- 79995100 Archiving services
- 79995200 Cataloguing services
- 79996100 Records management

- 79999100 Scanning services
- 92512000 Archive services
- 92512100 Archive destruction services

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 3. Full Management of National Health Service (NHS) Patient Records (Off Site)

## **Description**

Full Management of National Health Service (NHS) Patient Records (Off Site)

- 1. Clinic Prep & Mgmt of NHS Patient Records
- 2. Digitisation of Patient records
- 3. Off Site Storage
- 4. 3rd Party Interim Resources

Scanning Services

- 5. On Site managed Service
- 6. Shredding, Destruction & Disposal (On/Off Site)

A framework contract will be awarded to a maximum of 6 bidders for Lot 3

## Lot value (estimated)

- £100,000,000 excluding VAT
- £120,000,000 including VAT

Framework lot values may be shared with other lots

- 48000000 Software package and information systems
- 48311100 Document management system
- 48613000 Electronic data management (EDM)
- 48800000 Information systems and servers
- 63120000 Storage and warehousing services
- 63121000 Storage and retrieval services
- 63121100 Storage services
- 64216200 Electronic information services
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- 72312200 Optical character recognition services
- 72313000 Data capture services

- 72512000 Document management services
- 79131000 Documentation services
- 79212000 Auditing services
- 79212200 Internal audit services
- 79311000 Survey services
- 79311200 Survey conduction services
- 79410000 Business and management consultancy services
- 79995100 Archiving services
- 79995200 Cataloguing services
- 79996100 Records management
- 79999100 Scanning services
- 92512000 Archive services
- 92512100 Archive destruction services

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 4. Specialist Records Management Services

# **Description**

Specialist Records Management Services

- 1. Listing
- 2. Cataloguing

- 3. Appraisal & Selection
- 4. Sensitivity Review
- 5. Records Preparation

A framework contract will be awarded to a maximum of 4 bidders for Lot 4.

### Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

- 48311100 Document management system
- 48613000 Electronic data management (EDM)
- 63121000 Storage and retrieval services
- 63121100 Storage services
- 64216200 Electronic information services
- 72312000 Data entry services
- 72312100 Data preparation services
- 72312200 Optical character recognition services
- 72313000 Data capture services
- 72512000 Document management services
- 79131000 Documentation services
- 79212000 Auditing services

- 79212200 Internal audit services
- 79311000 Survey services
- 79311200 Survey conduction services
- 79410000 Business and management consultancy services
- 79995100 Archiving services
- 79995200 Cataloguing services
- 79996100 Records management
- 79999100 Scanning services
- 92512000 Archive services
- 92512100 Archive destruction services

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

### **Framework**

# Maximum number of suppliers

22

# Maximum percentage fee charged to suppliers

0.5%

#### Further information about fees

The Supplier will pay, excluding VAT, 0.5% of all the Charges for the Deliverables invoiced to the Buyer under all Call-Off Contracts.

#### Framework operation description

Refer to Framework Schedule 7 - Call-Off Award Procedure for details of the competitive selection processes for the award of contracts under this framework.

In the event that there is a challenge to the Competition and such a challenge is confined to any one particular Lot, the Authority reserves the right to the extent that it is lawful to do so, to conclude a Framework Contract with the successful Suppliers in respect of the Lot(s) that has (have) not been so challenged." and this should go in the lot descriptions the rest is covered in the ITT The Authority also reserves the right to extend Lots by varying durations.

## Award method when using the framework

Either with or without competition

## Contracting authorities that may use the framework

Refer to RM6346 Records Information Management, Digital Solutions and Associated Services - Customer List for details of contracting authorities that may use the framework.

## **Participation**

Legal and financial capacity conditions of participation

- **Lot 1. Records Information Management Services**
- Lot 2. Combined Digital Workflow, Cloud Based Hosting and Records Information Management Services
- Lot 3. Full Management of National Health Service (NHS) Patient Records (Off Site)
- **Lot 4. Specialist Records Management Services**

The conditions of participation relating to the legal and financial capacity are set out in the ITT, in the procurement specific questionnaire. The conditions of participation will be assessed in accordance with the assessment methodologies detailed in the procurement specific questionnaire and Attachment 2 How to tender.

#### Technical ability conditions of participation

- **Lot 1. Records Information Management Services**
- Lot 2. Combined Digital Workflow, Cloud Based Hosting and Records Information Management Services
- Lot 3. Full Management of National Health Service (NHS) Patient Records (Off Site)
- **Lot 4. Specialist Records Management Services**

The conditions of participation relating to technical capability are set out in the ITT, in the procurement specific questionnaire. The conditions of participation will be assessed in accordance with the assessment methodologies detailed in the procurement specific questionnaire and Attachment 2 How to tender.

## Particular suitability

- **Lot 1. Records Information Management Services**
- Lot 2. Combined Digital Workflow, Cloud Based Hosting and Records Information Management Services
- Lot 3. Full Management of National Health Service (NHS) Patient Records (Off Site)
- **Lot 4. Specialist Records Management Services**
- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

## **Submission**

# **Enquiry deadline**

5 September 2025, 5:00pm

#### **Tender submission deadline**

29 September 2025, 3:00pm

#### Electronic auction will be used

Yes

# Submission address and any special instructions

https://crowncommercialservice.bravosolution.co.uk

# Tenders may be submitted electronically

Yes

# Languages that may be used for submission

English

# Award decision date (estimated)

### **Award criteria**

## Lot 1. Records Information Management Services

# Lot 2. Combined Digital Workflow, Cloud Based Hosting and Records Information Management Services

Lot 3. Full Management of National Health Service (NHS) Patient Records (Off Site)

Name	Description	Туре	Weighting
Price	You must read the Attachment 2d Quality questionnaire for the details of this question's requirement response guidance and marking scheme		50%
Supporting Buyers entering and exiting Call-Off Contracts	You must read the Attachment 2d Quality questionnaire for the details of this question's requirement response guidance and marking scheme		25%
Contract Management	You must read the Attachment 2d Quality questionnaire for the details of this question's requirement response guidance and marking scheme		15%
Social Value Delivery	You must read the Attachment 2d Quality questionnaire for the details of this question's requirement response guidance and marking scheme		10%

**Lot 4. Specialist Records Management Services** 

Name	Description	Туре	Weighting
Price	You must read the Attachment 2d Quality questionnaire for the details of this question's requirement response guidance and marking scheme		50%
Specialist Records Management Services	You must read the Attachment 2d Quality questionnaire for the details of this question's requirement response guidance and marking scheme		25%
Contract Management	You must read the Attachment 2d Quality questionnaire for the details of this question's requirement response guidance and marking scheme		15%
Social Value Delivery	You must read the Attachment 2d Quality questionnaire for the details of this question's requirement response guidance and marking scheme		10%

# Other information

# Applicable trade agreements

- Government Procurement Agreement (GPA)
- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

Conflicts assessment prepared/revised		
Yes		
Procedure		
Procedure type		
Open procedure		
Documents		
Associated tender documents		
RM6346 Customer list v1.0.docx		

# **Contracting authority**

# **Crown Commercial Service**

• Public Procurement Organisation Number: PBZB-4962-TVLR

9th Floor, The Capital, Old Hall Street

Liverpool

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Region: UKD72 - Liverpool

Organisation type: Public authority - central government