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Tender

AMCV 338 - Preventative Services

Shropshire Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-050666

Procurement identifier (OCID): ocds-h6vhtk-058c6d ([view related notices](#))

Published 21 August 2025, 7:05pm

Scope

Reference

AMCV 338

Description

The services will be commissioned across three themed lots, with a strong emphasis on collaboration and integration. All appointed providers must work in partnership to ensure a cohesive, coordinated, and seamless experience for both residents and referring professionals. This includes maintaining robust communication across all lots.

The three lots are:

- Lot 1: Supported Hospital Discharge
- Lot 2: Community-led Mental Health Outreach
- Lot 3: Community-led Wellbeing and Independence

Given the breadth of expertise required, we welcome proposals from partnerships,

consortia, or lead provider/subcontractor arrangements. The Council values the unique identity and recognition of individual organisations and encourages solutions that preserve choice for service users.

Contract Value and Term

The total maximum annual budget is £750,000, allocated as follows:

- Lot 1: £200,000
- Lot 2: £150,000
- Lot 3: £400,000

Providers may bid for all three lots but will be awarded a maximum of two. Providers should indicate, in the event of scoring highest in all three lots, which two lots they would have a preference to deliver.

The contract(s) will run for an initial term of five years, with the option to extend for a further two years, subject to performance and budget availability.

Providers will be expected to manage fluctuations in demand within the agreed contract value.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Shrewsbury:-Health-and-social-work-services./RGUWD4XME5>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/RGUWD4XME5>

Total value (estimated)

- £5,250,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2031
- Possible extension to 31 March 2033
- 7 years

Description of possible extension:

The contract will be for an initial period of 5 years commencing on the 1st April 2026 with the option to extend for a further period of up to 2 years, subject to performance and budget availability.

Main procurement category

Services

CPV classifications

- 85000000 - Health and social work services

Contract locations

- UKG22 - Shropshire CC

Lot constraints

Maximum number of lots a supplier can be awarded: 2

Lot 1. Lot 1: Supported Hospital Discharge

Description

The contract holder will deliver countywide provision for people when they are discharged from hospital or at risk of an unplanned admission. The provision will involve a variety of support including transportation where needed, alongside practical and emotional support that will aid an individual's recovery and reablement, ensuring that health, wellbeing and independence is maximised, and the risk of readmission and/or carer breakdown is minimised. This will include but not be limited to: food shopping/prescriptions collection; access to low level aids, equipment and

assistive technology and connectivity to sustained support that will encourage healthy lifestyles and strong social networks. This provision will maintain a focus on both the needs of individuals being discharged and their family carers.

The maximum annual value for this lot is £200,000.

Lot value (estimated)

- £1,400,000 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Lot 2: Community-led Mental Health Outreach

Description

The contract holder will deliver community-led mental health outreach to support

individuals facing mental health difficulties and their family carers. This provision aims to enhance health and wellbeing, preventing the escalation of symptoms that might require primary or secondary care interventions or lead to carer breakdown. The services will be available countywide, prioritising accessibility and visibility in areas with the greatest need. The focus will be on equipping individuals with skills, strategies, and tools to empower them to take control of their decisions, actions, behaviours, and thought patterns, thereby improving their ability to cope with the stresses of daily life and lead healthy and fulfilling lives.

The maximum annual value for this lot is £150,000.

Lot value (estimated)

- £1,050,000 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Lot 3: Community-led Wellbeing and Independence

Description

The contract holder will provide a range of community led activities that have the ability to encourage and facilitate healthy and resilient communities, recognising the breath of provision that influence and determine good health. The activity will facilitate both practical and emotional support for individuals, including family carers, that will enable people to live as independently as possible within their own home and to engage with their local community. The provision will include practical support and activities aimed at helping individuals to develop/maintain daily living skills, reduce vulnerability, and reduce isolation. The provision will also enable individuals to build confidence to foster meaningful social connections, networks of support, increased activity levels, and access to creative and expressive activities.

The maximum annual value for this lot is £400,000

Lot value (estimated)

- £2,800,000 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Participation

Particular suitability

Lot 1. Lot 1: Supported Hospital Discharge

Lot 2. Lot 2: Community-led Mental Health Outreach

Lot 3. Lot 3: Community-led Wellbeing and Independence

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

29 September 2025, 12:00am

Tender submission deadline

29 September 2025, 12:00pm

Submission address and any special instructions

<https://www.delta-esourcing.com/respond/RGUWD4XME5>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

17 November 2025

Award criteria

Name	Type	Weighting
Quality	Quality	65%
Price	Price	20%
Social Value	Quality	10%
Climate Change	Quality	5%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Special regime

Light touch

Contracting authority

Shropshire Council

- Public Procurement Organisation Number: PCLL-9577-QDZW

Guildhall, Frankwell Quay

Shrewsbury

SY3 8HQ

United Kingdom

Contact name: Procurement

Telephone: +441743252992

Email: procurement@shropshire.gov.uk

Region: UKG22 - Shropshire CC

Organisation type: Public authority - sub-central government