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Tender

## **Provision of a Business Start-up Enterprise Support Programme**

London Borough of Redbridge

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-050453

Procurement identifier (OCID): ocids-h6vhtk-058bf2

Published 21 August 2025, 11:16am

### **Scope**

### **Reference**

DN784399

### **Description**

The Authority is seeking to appoint one or two providers to deliver the provision of a Business Start-up Enterprise Programme.

The programme aims to support 350 economically inactive residents to explore or set up sustainable small businesses. It will particularly target those furthest from the labour market, providing flexible pathways to financial independence. This Business Start-Up Enterprise Support Programme is designed to tackle these barriers by providing tailored business start-up advice, mentoring, and practical tools. By embedding AI and digital solutions, we aim to create a modern, innovative support service that prepares residents for the realities of running their own businesses.

The procurement will appoint one or more delivery partners to provide tailored enterprise support across five boroughs. The programme is structured into two lots to ensure locally

responsive delivery. The duration of the contract will be for an initial period from the 1st November 2025 to 31st March 2026. The Authority reserves the right to extend the contract for a further twelve (12) months from 1st April 2026 to 31st March 2027.

The Contact is split into two lots with the maximum contract value as follows:

Lot One: Havering and Redbridge

1st November 2025 to 31st March 2026: £180,000.00

1st April 2026 to 31st March 2027: £400,000.00

Lot Two: Bexley, Bromley and Greenwich

1st November 2025 to 31st March 2026: £280,000.00

1st April 2026 to 31st March 2027: £560,000.00

### **Total value (estimated)**

- £1,136,000 excluding VAT
- £1,420,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 November 2025 to 31 March 2026
- Possible extension to 31 March 2027
- 1 year, 5 months

Description of possible extension:

The duration of the contract will be for an initial period from the 1st November 2025 to 31st March 2026. The Authority reserves the right to extend the contract for a further

twelve (12) months from 1st April 2026 to 31st March 2027.

## **Main procurement category**

Services

## **CPV classifications**

- 80000000 - Education and training services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

## **Contract locations**

- UK - United Kingdom

## **Lot constraints**

Maximum number of lots a supplier can bid for: 1

Maximum number of lots a supplier can be awarded: 1

Description of how multiple lots may be awarded:

Suppliers are permitted to apply for both lots and can be awarded both lots.

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## **Lot 1. Lot One: Havering and Redbridge**

## Description

The programme aims to support 350 economically inactive residents to explore or set up sustainable small businesses. It will particularly target those furthest from the labour market, providing flexible pathways to financial independence. This Business Start-Up Enterprise Support Programme is designed to tackle these barriers by providing tailored business start-up advice, mentoring, and practical tools. By embedding AI and digital solutions, we aim to create a modern, innovative support service that prepares residents for the realities of running their own businesses.

Lot One: Havering and Redbridge

1st November 2025 to 31st March 2026: £180,000.00

1st April 2026 to 31st March 2027: £400,000.00

## Lot value (estimated)

- £464,000 excluding VAT
- £580,000 including VAT

## Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## Lot 2. Lot Two: Bexley, Bromley and Greenwich

### Description

The programme aims to support 350 economically inactive residents to explore or set up sustainable small businesses. It will particularly target those furthest from the labour market, providing flexible pathways to financial independence. This Business Start-Up Enterprise Support Programme is designed to tackle these barriers by providing tailored business start-up advice, mentoring, and practical tools. By embedding AI and digital

solutions, we aim to create a modern, innovative support service that prepares residents for the realities of running their own businesses.

Lot Two: Bexley, Bromley and Greenwich

1st November 2025 to 31st March 2026: £280,000.00

1st April 2026 to 31st March 2027: £560,000.00

### **Lot value (estimated)**

- £672,000 excluding VAT
- £840,000 including VAT

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Participation**

### **Particular suitability**

**Lot 1. Lot One: Havering and Redbridge**

**Lot 2. Lot Two: Bexley, Bromley and Greenwich**

- Small and medium-sized enterprises (SME)
  - Voluntary, community and social enterprises (VCSE)
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## **Submission**

### **Enquiry deadline**

15 September 2025, 12:00pm

### **Tender submission deadline**

22 September 2025, 12:00pm

### **Submission address and any special instructions**

[www.londontenders.org](http://www.londontenders.org)

### **Tenders may be submitted electronically**

Yes

### **Languages that may be used for submission**

English

### **Award decision date (estimated)**

30 September 2025

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## **Award criteria**

**Lot 1. Lot One: Havering and Redbridge**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Quality	Recruitment and Engagement - 20% Business Support Model - 20% Programme Delivery, Capacity and Mobilisation - 20% Outcomes, Social Value and Legacy - 10%	Quality	70.00%
Price	Total Contract Value - 30%	Price	30.00%

**Lot 2. Lot Two: Bexley, Bromley and Greenwich**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Quality	Weighting Criteria Recruitment and Engagement - 20% Business Support Model - 20% Programme Delivery, Capacity and Mobilisation - 20% Outcomes, Social Value and Legacy - 10%	Quality	70.00%
Price	Total Contract Value - 30%	Price	30.00%

**Other information****Conflicts assessment prepared/revised**

Yes

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## Procedure

### Procedure type

Open procedure

### Justification for not publishing a preliminary market engagement notice

Not applicable.

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## Documents

### Associated tender documents

<http://www.https://www.londontenders.org/>

Full access to documents via <https://procontract.due-north.com/Advert?advertId=45e6e87f-dd7d-f011-813a-005056b64545&p=2241eb95-058a-e511-80f7-000c29c9ba21>

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## Contracting authority

### London Borough of Redbridge

- Public Procurement Organisation Number: PPZX-9247-ZGQQ



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Region: UKI53 - Redbridge and Waltham Forest

Organisation type: Public authority - sub-central government