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Tender

Provision of a Business Start-up Enterprise Support Programme

London Borough of Redbridge

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-050354

Procurement identifier (OCID): ocids-h6vhtk-058bba

Published 20 August 2025, 9:38pm

Scope

Reference

DN784399

Description

The Authority is seeking to appoint one or two providers to deliver the provision of a Business Start-up Enterprise Programme.

The programme aims to support 350 economically inactive residents to explore or set up sustainable small businesses. It will particularly target those furthest from the labour market, providing flexible pathways to financial independence. This Business Start-Up Enterprise Support Programme is designed to tackle these barriers by providing tailored business start-up advice, mentoring, and practical tools. By embedding AI and digital solutions, we aim to create a modern, innovative support service that prepares residents for the realities of running their own businesses.

The procurement will appoint one or more delivery partners to provide tailored enterprise support across five boroughs. The programme is structured into two lots to ensure locally

responsive delivery. The duration of the contract will be for an initial seven (7) months from the 1st November 2025 to 31st May 2026. The Authority reserves the right to extend the contract for a further twelve (12) months from 1st June 2026 to 31st May 2027.

The Contract is split into two lots with the maximum contract value as follows:

Lot One: Havering and Redbridge

1st November 2025 to 31st May 2026: £180,000.00

1st June 2026 to 31st May 2027: £400,000.00

Lot Two: Bexley, Bromley and Greenwich

1st November 2025 to 31st May 2026: £280,000.00

1st June 2026 to 31st May 2027: £560,000.00

Total value (estimated)

- £1,136,000 excluding VAT
- £1,420,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 November 2025 to 31 May 2026
- Possible extension to 31 May 2027
- 1 year, 7 months

Description of possible extension:

The duration of the contract will be for an initial seven (7) months from the 1st November 2025 to 31st May 2026. The Authority reserves the right to extend the contract for a

further twelve (12) months from 1st June 2026 to 31st May 2027.

Main procurement category

Services

CPV classifications

- 80000000 - Education and training services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

Contract locations

- UK - United Kingdom

Lot constraints

Maximum number of lots a supplier can bid for: 1

Maximum number of lots a supplier can be awarded: 1

Description of how multiple lots may be awarded:

Suppliers are permitted to apply for both lots and can be awarded both lots.

Lot 1. Lot One: Havering and Redbridge

Description

The programme aims to support 350 economically inactive residents to explore or set up sustainable small businesses. It will particularly target those furthest from the labour market, providing flexible pathways to financial independence. This Business Start-Up Enterprise Support Programme is designed to tackle these barriers by providing tailored business start-up advice, mentoring, and practical tools. By embedding AI and digital solutions, we aim to create a modern, innovative support service that prepares residents for the realities of running their own businesses.

Lot One: Havering and Redbridge

1st November 2025 to 31st May 2026: £180,000.00

1st June 2026 to 31st May 2027: £400,000.00

Lot value (estimated)

- £464,000 excluding VAT
- £580,000 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Lot Two: Bexley, Bromley and Greenwich

Description

The programme aims to support 350 economically inactive residents to explore or set up sustainable small businesses. It will particularly target those furthest from the labour market, providing flexible pathways to financial independence. This Business Start-Up Enterprise Support Programme is designed to tackle these barriers by providing tailored business start-up advice, mentoring, and practical tools. By embedding AI and digital

solutions, we aim to create a modern, innovative support service that prepares residents for the realities of running their own businesses.

Lot Two: Bexley, Bromley and Greenwich

1st November 2025 to 31st May 2026: £280,000.00

1st June 2026 to 31st May 2027: £560,000.00

Lot value (estimated)

- £672,000 excluding VAT
- £840,000 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Participation

Particular suitability

Lot 1. Lot One: Havering and Redbridge

Lot 2. Lot Two: Bexley, Bromley and Greenwich

- Small and medium-sized enterprises (SME)
 - Voluntary, community and social enterprises (VCSE)
-

Submission

Enquiry deadline

15 September 2025, 12:00pm

Tender submission deadline

22 September 2025, 12:00pm

Submission address and any special instructions

www.londontenders.org

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

30 September 2025

Award criteria

| Name | Description | Type | Weighting |
|-------------|--|-------------|------------------|
| Quality | Weighting Criteria Recruitment and Engagement - 20% Business Support Model - 20% Programme Delivery, Capacity and Mobilisation - 20% Outcomes, Social Value and Legacy - 10% | Quality | 70.00% |
| Price | Total Contract Value - 30% | Price | 30.00% |

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Justification for not publishing a preliminary market engagement notice

Not applicable.

Documents

Associated tender documents

<http://www.https://www.londontenders.org/>

Full access to documents via <https://procontract.due-north.com/Advert?advertId=45e6e87f-dd7d-f011-813a-005056b64545&p=2241eb95-058a-e511-80f7-000c29c9ba21>

Contracting authority

London Borough of Redbridge

- Public Procurement Organisation Number: PPZX-9247-ZGQQ

Lynton House , 255-259 High Road

Ilford

IG1 1NY

United Kingdom

Contact name: Gemma Edwards

Telephone: 020 8554 5000

Email: gemma.edwards@walthamforest.gov.uk

Website: <http://www.redbridge.gov.uk/>

Region: UKI53 - Redbridge and Waltham Forest

Organisation type: Public authority - sub-central government