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Tender

Rail Winterisation Services

THE CHILTERN RAILWAY COMPANY LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-050325

Procurement identifier (OCID): ocds-h6vhtk-058ba7

Published 20 August 2025, 4:48pm

Scope

Description

CHILTERN is conducting this Procurement to select a supplier for the provision Rail Winterisation Services to railway platforms, car parks, walkways, over bridges, access paths, etc, at railway stations and depots, and associated public spaces, across the CHILTERN network from its central London terminus at London Marylebone along the M40 corridor to destinations in Buckinghamshire, Oxfordshire and Warwickshire. This Procurement also covers East West Railway from Oxford to Bletchley.

Total value (estimated)

- £1,200,000 excluding VAT
- £1,440,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 31 October 2025 to 30 October 2028
- Possible extension to 30 October 2030
- 5 years

Description of possible extension:

Extensions will be granted dependent on the suppliers performance throughout the contract, including service level criteria.

Main procurement category

Services

CPV classifications

- 24951310 - De-icing agents
- 24951311 - Anti-freezing preparations
- 34144420 - Salt spreaders
- 44113910 - Winter-maintenance materials
- 63711000 - Support services for railway transport

Contract locations

- UKG3 - West Midlands
- UKI3 - Inner London - West
- UKI7 - Outer London - West and North West
- UKJ1 - Berkshire, Buckinghamshire and Oxfordshire

Participation

Legal and financial capacity conditions of participation

CHILTERN is entitled to terminate the Contract in full by giving not less than 3 months written notice.

The Supplier shall have or demonstrate they can obtain the following insurances with a reputable insurer:

Employer's liability insurance £10m

Public liability insurance £10m

Professional indemnity insurance £1m.

Comply with the Arriva Code of Conduct.

Please see ITP for further details.

Technical ability conditions of participation

Please see ITP for further details.

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Submission type

Requests to participate

Deadline for requests to participate

15 September 2025, 12:00pm

Submission address and any special instructions

<https://marketdojo.com/market-doj-sign-up/>

Chiltern use Market Dojo e-sourcing portal for the purposes of this Procurement.

Use Invitation Code: 11E56EBBB9 to access the tender documents.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Suppliers to be invited to tender

Maximum 3 suppliers

Selection criteria:

CHILTERN intends that 3 Bidders will be invited to participate in Stage 2 ITT. See ITP for further details

Award decision date (estimated)

24 October 2025

Award criteria

Name	Description	Type	Weighting
Commercial	Please refer to the Invitation to Tender (DRAFT)	Price	50%
Technical	Please refer to the Invitation to Tender (DRAFT)	Quality	40%
Legal	Please refer to the Invitation to Tender (DRAFT)	Quality	10%

Other information**Conflicts assessment prepared/revised**

Yes

Procedure**Procedure type**

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

This procurement will consist of 5 Stages.

Stage 1 - Invitation to Participate (ITP), includes Procurement Specific Questionnaire (PSQ). Bidders who are successfully shortlisted in Stage 1 will be invited to participate in Stage 2.

Stage 2 - Invitation to Tender.

Stage 3 - BAFO.

Stage 4 - Preferred Bidder Stage.

Stage 5 - Contract Award.

Contracting authority

THE CHILTERN RAILWAY COMPANY LIMITED

- Companies House: 03007939
- Public Procurement Organisation Number: PNPV-7838-DRMN

1 Admiral Way

Sunderland

SR3 3XP

United Kingdom

Email: iain.alexander@chilternrailways.co.uk

Region: UKC23 - Sunderland

Organisation type: Private utility