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Planning

Technology Enabled Care Services 3 (SBS10529)

NHS Shared Business Services Limited

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-050041

Procurement identifier (OCID): ocds-h6vhtk-058afb

Published 20 August 2025, 10:12am

Scope

Reference

SBS10529

Description

NHS Shared Business Services Limited (NHS SBS) intends to put in place a fit of future Framework for the provision of Technology Enabled Care Services to be used by Approved Organisations for the following proposed Lots, which are under consideration during this preliminary market engagement:

NHS Specific Lots (1-2)

1. Remote Clinical Monitoring
2. Intelligent Activity Monitoring

Non-NHS Lots (3-6)

3. Digital Care and Inclusion Technologies for Education
4. Remote Rehabilitation and Therapy Support
5. Alarm Receiving Centre Platforms
6. Digital Alarm Solutions and Peripherals

Commercial tool

Establishes a framework

Total value (estimated)

- £100,000,000 excluding VAT
- £120,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 6 April 2027 to 5 April 2029
- Possible extension to 5 April 2031
- 4 years

Main procurement category

Services

CPV classifications

- 33190000 - Miscellaneous medical devices and products
- 48180000 - Medical software package
- 71700000 - Monitoring and control services
- 79711000 - Alarm-monitoring services

Contract locations

- UK - United Kingdom
- GG - Guernsey
- IM - Isle of Man
- JE - Jersey

Engagement

Engagement deadline

15 October 2025

Engagement process description

NHS Shared Business Services (NHS SBS) is developing a fit-for-the-future framework to support the delivery of Technology Enabled Care Services (TECS) across the NHS and wider public sector. This framework will help accelerate the adoption of digital tools and services that support health and social care transformation, promote patient independence, and enable proactive and remote models of care.

To help define the scope and structure of the new framework, NHS SBS is conducting a Preliminary Market Engagement (PME) exercise with suppliers. The aim is to gather market insight, assess supplier capability, and test the relevance of proposed lots before finalising the Lot and commercial structure, Specification and launching a formal

procurement process.

The existing TECS framework is due to expire on 08/01/2027. This PME represents an important opportunity to shape the future of TECS procurement and ensure the framework aligns with the market capabilities, national priorities, local needs, and emerging innovation.

The proposed lot structure under consideration includes the following:

NHS Specific Lots (1-2)

1. Remote Clinical Monitoring
2. Intelligent Activity Monitoring

Non-NHS Lots (3-6)

3. Digital Care and Inclusion Technologies for Education
4. Remote Rehabilitation and Therapy Support
5. Alarm Receiving Centre Platforms
6. Digital Alarm Solutions and Peripherals

Companies wishing to participate in the preliminary market engagement should complete the Preliminary Market Engagement Questionnaire (PMEQ) by 12pm noon on Wednesday 15th October 2025, which is available via the link below:

<https://discovery.ariba.com/rfx/23264075>

PRELIMINARY MARKET ENGAGEMENT QUESTIONNAIRE

NHS SBS would like to obtain the markets views, suggestions, and proposals during this preliminary market engagement. All submissions will be treated confidentially. Please note, companies are not required to respond to all questions within the PMEQ.

POSSIBLE SUBSEQUENT ENGAGEMENT

NHS SBS may host open virtual forums (such as webinars) to engage further with the market following analysis of PMEQ responses. Within the PMEQ, companies need to confirm whether they would like to participate in such further engagement, and if so, provide contact details for their nominated attendee.

NHS Shared Business Services Limited (NHS SBS) act in an Agency capacity for and on behalf of its customers (Approved Organisations) - existing and new. These comprise of NHS and social care organisations (whether acting individually, or on behalf of, or together as members of any consortia) along with any other public or private sector bodies which NHS SBS authorises to use the resulting Framework.

Our Approved Organisation list can be found on:

<https://www.sbs.nhs.uk/services/framework-agreements-categories/>

We are committed to working with suppliers who are dedicated to Sustainability and Social Value and there will be a significant weighting on this within the procurement documents.

NHS SBS will use an eSourcing system for any procurement activity taken subsequent to this notice. The eSourcing system NHS SBS will use is SAP Ariba. Please note that to register, you must have a valid DUNS number (as provided by Dun and Bradstreet) for the organisation which you are registering, who will be entering into a Framework if invited to do so.

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Contracting authority

NHS Shared Business Services Limited

- Companies House: 05280446
- Public Procurement Organisation Number: PDVT-6171-VHCX

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Website: <https://www.sbs.nhs.uk/>

Region: UKH23 - Hertfordshire

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)