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Tender

Tree Supply and Tree Planting Services – Wandsworth and Richmond

London Borough of Wandsworth

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-049747

Procurement identifier (OCID): ocds-h6vhtk-058a5c

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Scope

Description

"The Contracting Authorities invite tenders for the provision of Tree Supply and Tree Planting Services across both boroughs. The contract is divided into four lots, each awarded as a single contract: This Authorities seek experienced and capable Lot 1a – Tree Supply Wandsworth Lot 1b – Tree Supply Richmond Lot 2a – Tree Planting and Aftercare Wandsworth Lot 2b – Tree Planting and Aftercare Richmond Each contract will have an initial duration of four (4) years, with the option to extend for up to a further four (4) years. suppliers to deliver high-quality tree stock (ranging from Standard to Heavy Standard size) and professional planting and aftercare services. Trees will be planted across a variety of Council-owned sites, including Highways, Parks, Cemeteries, and Housing Estates, supporting the boroughs' urban greening and environmental sustainability initiatives."

Total value (estimated)

- £7,614,400 excluding VAT
- £9,185,280 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2030
- Possible extension to 31 March 2034
- 8 years

Description of possible extension:

Yes up to an aggregate of 4 years

Main procurement category

Services

CPV classifications

- 03450000 - Tree-nursery products
- 77310000 - Planting and maintenance services of green areas
- 03452000 - Trees
- 77313000 - Parks maintenance services

Not the same for all lots

Contract locations are shown in Lot sections, because they are not the same for all lots.

Lot 1. Lot1a Tree Supply Wandsworth

Description

The Contracting Authorities invite tenders for the provision of Tree Supply and Tree Planting Services across both boroughs. The contract is divided into four lots, each awarded as a single contract: Lot 1a – Tree Supply Wandsworth Each contract will have an initial duration of four (4) years, with the option to extend for up to a further four (4) years. This Authorities seek experienced and capable suppliers to deliver high-quality tree stock (ranging from Standard to Heavy Standard size) and professional planting and aftercare services. Trees will be planted across a variety of Council-owned sites, including Highways, Parks, Cemeteries, and Housing Estates, supporting the boroughs' urban greening and environmental sustainability initiatives.

Lot value (estimated)

- £1,144,000 excluding VAT
- £1,372,800 including VAT

Contract locations

- UKI34 - Wandsworth

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 1b. Lot 1b - Tree Supply Richmond

Description

The Contracting Authorities invite tenders for the provision of Tree Supply and Tree Planting Services across both boroughs. The contract is divided into four lots, each awarded as a single contract: Lot 1b – Tree Supply Richmond Each contract will have an initial duration of four (4) years, with the option to extend for up to a further four (4) years. This Authorities seek experienced and capable suppliers to deliver high-quality tree stock (ranging from Standard to Heavy Standard size) and professional planting and aftercare services. Trees will be planted across a variety of Council-owned sites, including Highways, Parks, Cemeteries, and Housing Estates, supporting the boroughs' urban greening and environmental sustainability initiatives.

Lot value (estimated)

- £1,400,000 excluding VAT
- £1,728,000 including VAT

Contract locations

- UKI75 - Hounslow and Richmond upon Thames

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Lot 2a - Tree Planting and Aftercare Wandsworth

Description

The Contracting Authorities invite tenders for the provision of Tree Supply and Tree Planting Services across both boroughs. The contract is divided into four lots, each awarded as a single contract: Lot 2a – Tree Planting and Aftercare Wandsworth Each contract will have an initial duration of four (4) years, with the option to extend for up to a further four (4) years. This Authorities seek experienced and capable suppliers to deliver high-quality tree stock (ranging from Standard to Heavy Standard size) and professional planting and aftercare services. Trees will be planted across a variety of Council-owned sites, including Highways, Parks, Cemeteries, and Housing Estates, supporting the boroughs' urban greening and environmental sustainability initiatives.

Lot value (estimated)

- £910,400 excluding VAT
- £1,092,480 including VAT

Contract locations

- UKI34 - Wandsworth

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2b. Lot 2b - Tree Planting and Aftercare Richmond

Description

The Contracting Authorities invite tenders for the provision of Tree Supply and Tree Planting Services across both boroughs. The contract is divided into four lots, each awarded as a single contract: Lot 2b – Tree Planting and Aftercare Richmond Each contract will have an initial duration of four (4) years, with the option to extend for up to a further four (4) years. This Authorities seek experienced and capable suppliers to deliver

high-quality tree stock (ranging from Standard to Heavy Standard size) and professional planting and aftercare services. Trees will be planted across a variety of Council-owned sites, including Highways, Parks, Cemeteries, and Housing Estates, supporting the boroughs' urban greening and environmental sustainability initiatives.

Lot value (estimated)

- £4,160,000 excluding VAT
- £4,992,000 including VAT

Contract locations

- UKI75 - Hounslow and Richmond upon Thames

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Participation

Particular suitability

Lot 1. Lot1a Tree Supply Wandsworth

Lot 1b. Lot 1b - Tree Supply Richmond

Lot 2. Lot 2a - Tree Planting and Aftercare Wandsworth

Lot 2b. Lot 2b - Tree Planting and Aftercare Richmond

- Small and medium-sized enterprises (SME)

- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

12 September 2025, 12:00pm

Tender submission deadline

3 October 2025, 12:00pm

Submission address and any special instructions

The procurement documents are available for unrestricted and full direct access, free of charge: <https://lb-wandsworth.my.salesforce-sites.com/?searchtype=Projects> Please note that both Richmond and Wandsworth are involved on this project. Due to system limitations, we are unable to display this on this notice.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

8 December 2025

Award criteria

Lot 1. Lot1a Tree Supply Wandsworth

Lot 1b. Lot 1b - Tree Supply Richmond

| Name | Description | Type | Weighting |
|-------|---|-------|-----------|
| Price | <p>This procurement will be conducted in accordance with the Procurement Act 2023, and the contract will be awarded based on the Most Advantageous Tender (MAT). The evaluation will be conducted on a lot-by-lot basis, using weighted criteria to reflect the relative importance of each aspect of the tender. The weightings are as follows: Lot 1a and Lot 1b – Tree Supply Price: 70% Quality: 20% Social Value: 10% These weightings have been selected to ensure a balanced assessment of cost-effectiveness, technical capability, and contribution to social value. All criteria are proportionate and directly linked to the subject matter of the contract. The Quality</p> | Price | 70.00% |

| Name | Description | Type | Weighting |
|---------|---|---------|-----------|
| Quality | <p>criterion will assess the bidder's proposed methodology, experience, and ability to deliver the required outcomes. The Social Value criterion will be evaluated in line with the government's Social Value Model, focusing on low carbon outcomes, waste management and apprenticeships.</p> | Quality | 20.00% |
| Quality | <p>This procurement will be conducted in accordance with the Procurement Act 2023, and the contract will be awarded based on the Most Advantageous Tender (MAT). The evaluation will be conducted on a lot-by-lot basis, using weighted criteria to reflect the relative importance of each aspect of the tender. The weightings are as follows: Lot 1a and Lot 1b – Tree Supply Price: 70% Quality: 20% Social Value: 10% These weightings have been selected to ensure a balanced assessment of cost-effectiveness, technical capability, and contribution to social value. All criteria are proportionate and directly linked to the</p> | Quality | 20.00% |

| Name | Description | Type | Weighting |
|--------------|--|---------|-----------|
| Social Value | <p>subject matter of the contract. The Quality criterion will assess the bidder's proposed methodology, experience, and ability to deliver the required outcomes. The Social Value criterion will be evaluated in line with the government's Social Value Model, focusing on low carbon outcomes, waste management and apprenticeships.</p> <p>This procurement will be conducted in accordance with the Procurement Act 2023, and the contract will be awarded based on the Most Advantageous Tender (MAT). The evaluation will be conducted on a lot-by-lot basis, using weighted criteria to reflect the relative importance of each aspect of the tender. The weightings are as follows: Lot 1a and Lot 1b – Tree Supply Price: 70% Quality: 20% Social Value: 10% These weightings have been selected to ensure a balanced assessment of cost-effectiveness, technical capability, and contribution to social value. All criteria are</p> | Quality | 10.00% |

| Name | Description | Type | Weighting |
|------|---|------|-----------|
| | proportionate and directly linked to the subject matter of the contract. The Quality criterion will assess the bidder's proposed methodology, experience, and ability to deliver the required outcomes. The Social Value criterion will be evaluated in line with the government's Social Value Model, focusing on low carbon outcomes, waste management and apprenticeships. | | |

Lot 2. Lot 2a - Tree Planting and Aftercare Wandsworth

Lot 2b. Lot 2b - Tree Planting and Aftercare Richmond

| Name | Description | Type | Weighting |
|-------|---|-------|-----------|
| Price | This procurement will be conducted in accordance with the Procurement Act 2023, and the contract will be awarded based on the Most Advantageous Tender (MAT). The evaluation will be conducted on a lot-by-lot basis, using weighted criteria to reflect the relative importance of each aspect of the tender. The weightings are as follows: Lot 2a and Lot 2b – Tree Planting and Aftercare Price: 60% Quality: 30% Social Value: 10% These | Price | 60.00% |

| Name | Description | Type | Weighting |
|---------|--|---------|-----------|
| Quality | <p>weightings have been selected to ensure a balanced assessment of cost-effectiveness, technical capability, and contribution to social value. All criteria are proportionate and directly linked to the subject matter of the contract. The Quality criterion will assess the bidder's proposed methodology, experience, and ability to deliver the required outcomes. The Social Value criterion will be evaluated in line with the government's Social Value Model, focusing on low carbon outcomes, waste management and apprenticeships.</p> | Quality | 30.00% |
| | <p>This procurement will be conducted in accordance with the Procurement Act 2023, and the contract will be awarded based on the Most Advantageous Tender (MAT). The evaluation will be conducted on a lot-by-lot basis, using weighted criteria to reflect the relative importance of each aspect of the tender. The weightings are as follows: Lot 2a and Lot 2b – Tree Planting and Aftercare Price: 60%</p> | | |

| Name | Description | Type | Weighting |
|--------------|---|---------|-----------|
| Social Value | <p>Quality: 30% Social Value: 10% These weightings have been selected to ensure a balanced assessment of cost-effectiveness, technical capability, and contribution to social value. All criteria are proportionate and directly linked to the subject matter of the contract. The Quality criterion will assess the bidder's proposed methodology, experience, and ability to deliver the required outcomes. The Social Value criterion will be evaluated in line with the government's Social Value Model, focusing on low carbon outcomes, waste management and apprenticeships.</p> | Quality | 10.00% |
| | <p>This procurement will be conducted in accordance with the Procurement Act 2023, and the contract will be awarded based on the Most Advantageous Tender (MAT). The evaluation will be conducted on a lot-by-lot basis, using weighted criteria to reflect the relative importance of each aspect of the tender. The weightings are as follows: Lot 2a and Lot</p> | | |

| Name | Description | Type | Weighting |
|------|---|------|-----------|
| | <p>2b – Tree Planting and Aftercare Price: 60% Quality: 30% Social Value: 10% These weightings have been selected to ensure a balanced assessment of cost-effectiveness, technical capability, and contribution to social value. All criteria are proportionate and directly linked to the subject matter of the contract. The Quality criterion will assess the bidder's proposed methodology, experience, and ability to deliver the required outcomes. The Social Value criterion will be evaluated in line with the government's Social Value Model, focusing on low carbon outcomes, waste management and apprenticeships.</p> | | |

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Justification for not publishing a preliminary market engagement notice

Contract required to be in place at the start of October

Contracting authority

London Borough of Wandsworth

- Public Procurement Organisation Number: PVLQ-8225-QVHT

Town Hall, Wandsworth High Street,

London

SW18 2PU

United Kingdom

Email: procurement@richmondandwandsworth.gov.uk

Website: <http://www.wandsworth.gov.uk>

Region: UKI34 - Wandsworth

Organisation type: Public authority - sub-central government