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Planning

Home - Based Adaption Equipment: Stairlifts and Specialised Lifts

Southend-on-Sea City Council

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-049567

Procurement identifier (OCID): ocds-h6vhtk-0589f2

Published 18 August 2025, 3:24pm

Scope

Reference

DN787444

Description

Overview:

Southend-on-Sea City Council (SCC) seeks to engage the market through this Pre-Tender Market Engagement (PTME) exercise in preparation for the potential procurement of a single supplier for the for the supply, installation, maintenance and servicing of Stairlifts and Specialists Lifts.

The selected supplier will be commissioned to supply, install and service new or refurbished straight and curved track Stairlifts and Specialists Lifts for Southend-on-Sea residents who have been identified to be need of home adaptation requirements, and will delivered to both private and Council properties with agreed scheduled services and repairs including 24-hour callouts and rapid responses.

Through this PTME, Southend-on-Sea City Council aims to:

- Prepare the market for the potential upcoming tender opportunity, and to ensure suppliers have the opportunity to sign-up to the Council's e-sourcing platform.
- Understand the market's appetite to be involved in the potential upcoming tender opportunity.
- Understand the capacity of the market and timescales for the delivery of the required services.
- Refine the service specification and deliverable to ensure that the service is achievable, practical and effective for our residents who will benefit from its delivery.
- Understand opportunities, costs and risks associated with delivering these services.

Total value (estimated)

- £250,000 excluding VAT
- £300,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 1 April 2029
- Possible extension to 1 April 2031
- 5 years, 1 day

Main procurement category

Services

CPV classifications

- 44115600 - Stairlifts
- 44115811 - Curtain rails
- 50421000 - Repair and maintenance services of medical equipment

Contract locations

- UKH31 - Southend-on-Sea

Engagement

Engagement deadline

1 September 2025

Engagement process description

Early Market Engagement:

Southend-on-Sea City Council wishes to receive information and market knowledge from any interested potential bidder or relevant supplier in the Stairlift and Adaptions sector. To assist with this aim, the Council has created a questionnaire that we invite all potential bidders and relevant suppliers to complete.

Please provide a response to this Link:

<https://forms.office.com/Pages/ResponsePage.aspx?id=6qk6Ua8AIEhgWeNc3h43rU8dZLQc49Gt2r6aNbXiRhUMVgxTTJUNkxQV1EzWjJOMzI0SlhaUkE3Mi4u>

Please complete the questionnaire by no later than 17:00 1st September 2025. If you have any questions regarding completing this questionnaire, please contact Johnsharman@southend.gov.uk.

Important Information:

Respondents are advised that the purpose of this notice is to gather information from the market for a potential future procurement. The scope of service, date of publication or potential contract value should not be taken as a final "version" of requirement.

This notice is not a call for competition to procure any works or services and is not published to reduce time limited for the receipt of tenders.

Interested parties will not be prejudiced by any response or (lack) to this notice. Nor shall a response to this notice guarantee an invitation to participate in this market consultation exercise or any future procurement process that Southend-on-Sea City Council may conduct.

Southend-on-Sea City Council uses the e-tendering platform "ProContract" for the procurement of all public contracts. While our opportunities (including this potential future procurement) are advertised on the Central Digital Platform, bidders are required to register and use "ProContract" to make bids. Therefore, please follow the link below to sign-up to "ProContract":

ProContract: <https://procurement.southend.gov.uk/>

Contract Length & Procurement Timeline:

It is intended that the future contract length will be for 36 months (with a provision to extend by up to 24 months). The estimated annual contract value (including VAT) is £250,000

A high-level, indicative procurement timeline is as set out below. It is the Council's intention to use the single stage Open Procedure. Please note that the procurement procedure to be used and indicative timescales are subject to change.

- Market Engagement: August 2025
- ITT Published: September 2025 - October 2025
- Evaluation and Moderation of Bids: October - November 2025
- Assessment Summaries: December 2025
- Contract Award Notice & Standstill: December 2025
- Contract Details Notice and Contract Documents Signed: January 2026

- Mobilisation: January 2025 - March 2026
- Service Commencement: 1st April 2026

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

1 September 2025

Contracting authority

Southend-on-Sea City Council

- Public Procurement Organisation Number: PJDT-6566-GZNX

Civic Centre, Victoria Avenue, Southend On Sea, Essex

Southend On Sea

ss2 6fa

United Kingdom

Email: procurementops@southend.gov.uk

Region: UKH31 - Southend-on-Sea

Organisation type: Public authority - sub-central government