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Planning

## **DWSP - Bi-Lateral Engagement Summary - UK2**

Defence Infrastructure Organisation

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-049566

Procurement identifier (OCID): ocds-h6vhtk-050318 ([view related notices](#))

Published 18 August 2025, 3:23pm

### **Changes to notice**

This notice has been edited. The [previous version](#) is still available.

This notice has been updated to reflect the fact that the DWSP Concept Document attached in the Opportunity Listing has been updated as of 15:00 on 18/08/2025. The new version is DWSP Concept Document V1.2.

### **Scope**

### **Reference**

714602450

## Description

The Defence Infrastructure Organisation (DIO) on behalf of the Ministry of Defence (MoD), is looking to secure the provision of end to end Water and Wastewater services including the Operation and Maintenance (O&M) of the MoD's private water network through a single, national Managed Service Provider (MSP).

Following the outcome of Bi-Lateral meetings with Industry this notice is being issued to update and clarify the Key Outcomes of this engagement. A DWSP Concept Paper which outlines the intentions of an MSP and how DIO envisions the entity to function has been linked to through an opportunity listing attached.

## Total value (estimated)

- £2,600,000,000 excluding VAT
- £3,120,000,000 including VAT

Above the relevant threshold

## Contract dates (estimated)

- 1 February 2028 to 31 January 2035
- Possible extension to 31 January 2041
- 13 years

## Main procurement category

Services

## **CPV classifications**

- 65110000 - Water distribution
- 50413200 - Repair and maintenance services of firefighting equipment
- 50411100 - Repair and maintenance services of water meters
- 45232451 - Drainage and surface works
- 71900000 - Laboratory services
- 44482200 - Fire hydrants
- 48444100 - Billing system
- 79993000 - Building and facilities management services
- 44163112 - Drainage system

## **Contract locations**

- UKM - Scotland
  - UKL - Wales
  - UKC - North East (England)
  - UKD - North West (England)
  - UKF - East Midlands (England)
  - UKG - West Midlands (England)
  - UKH - East of England
  - UKJ - South East (England)
  - UKK - South West (England)
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## Engagement

### Engagement deadline

8 August 2025

The engagement was carried out before this notice was published.

### Engagement process description

The Defence Water Services Programme has engaged with a number of potential service providers on the shaping of requirements and delivery of services after the expiry of the Aquatrine PFIs. As the current series of bilateral meetings have come to a close DIO have chosen to publish all clarifications from these meetings to ensure all information released is public:

-The Managed Service Provider (MSP) option has been selected as the preferred option to ensure service continuity to the MOD estate and on the premise of improving DIO's Intelligent Client Capability and gain a greater understanding of MOD's Water and Wastewater requirements. When tender documents are released it will be procured with a hybrid specification that will focus on outcomes and outputs where practicable to do so. A Concept Document further outlining the MSP entity has been attached through an Opportunity Listing on the Defence Sourcing Portal here:

<https://contracts.mod.uk/esop/guest/go/opportunity/detail?opportunityId=60136>

-Pricing mechanisms are still in process of being created and will be the topic of Co-Create workshops during the PSQ stage; DIO is not currently looking at replicating the PFI or FDIS models for DWSP. These workshops will be a collaborative venture between DIO and potential prime tenderers primarily focussing on pricing, contract performance metrics, risk transfer, technical requirements finalisation and innovation. They may also broach the topic of "recalibration points", elaborated on further in the notice.

-The contract duration has now been confirmed as seven years plus two three year options (7+3+3). The price included now reflects this change.

-DIO is also investigating the idea of "recalibration points" in the contract which would integrate points for contract change when legislation changes in the industry to be as equitable as possible over the whole duration. This will not include any break in contract.

-The suppliers holding non-Aquatrine contracts that fall into the scope of DWSP have received a letter confirming DIO's plans to integrate these contracts into the DWSP on contract expiry.

-CAPEX Investment is to be funded by the Authority for the duration of the contract. It will be designed and forecasted to avoid the fluctuations of the OFWAT AMP period and prevent boom-bust investment cycles.

-DIO is recommending that all potential bidders familiarise themselves with the PSQ guidance document on the Gov.UK website.

Further information on the procurement and market engagement will be released through Find A Tender Notices at the appropriate time.

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## **Submission**

### **Publication date of tender notice (estimated)**

22 September 2025

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## **Contracting authority**

### **Defence Infrastructure Organisation**

- Public Procurement Organisation Number: PPWG-8368-RJMG

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Region: UKG24 - Staffordshire CC

Organisation type: Public authority - central government