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Planning

## Home - Based Adaption Equipment: Hoists, Slings and Chairlifts

Southend-on-Sea City Council

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-049547

Procurement identifier (OCID): ocds-h6vhtk-0589e6 ([view related notices](#))

Published 18 August 2025, 2:44pm

### Scope

### Reference

DN782831

### Description

Southend-on-Sea City Council (SCC) seeks to engage the market through this Pre-Tender Market Engagement (PTME) exercise in preparation for the potential procurement of a supplier(s) for the for the supply, installation, maintenance, repair and servicing of home-based Adaption equipment. This equipment will likely include a variety of Hoists, Slings, Bariatric Beds and Chairlifts.

The selected supplier(s) will be commissioned to supply, install, repair, maintain and service new or refurbished the following home-based adaption equipment (subject to change):

- Ceiling Track Hoists

- Mobile Hoists
- Vertical Through Floor Lifts
- Shower/Bath Lifts
- Grab Rails
- Bariatric Beds

This equipment will be for the use of Southend-on-Sea residents who have been identified to be in need of home adaptation requirements, and will delivered to both private and Council properties with agreed scheduled services and repairs including 24-hour callouts and rapid responses.

Through this PTME, Southend-on-Sea City Council aims to:

- Prepare the market for the potential upcoming tender opportunity, and to ensure suppliers have the opportunity to sign-up to the Council's e-sourcing platform.
- Understand the market's appetite to be involved in the potential upcoming tender opportunity.
- Understand the capacity of the market and timescales for the delivery of the required services.
- Refine the service specification and deliverable to ensure that the service is achievable, practical and effective for our residents who will benefit from its delivery.
- Understand opportunities, costs and risks associated with delivering these services.

### **Total value (estimated)**

- £250,000 excluding VAT
- £300,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 November 2025 to 1 November 2028
- Possible extension to 1 November 2030
- 5 years, 1 day

### **Main procurement category**

Services

### **CPV classifications**

- 33192100 - Beds for medical use
- 33192110 - Orthopaedic beds
- 42416100 - Lifts
- 42416110 - Bath lifts
- 42416300 - Hoists
- 50421000 - Repair and maintenance services of medical equipment

### **Contract locations**

- UKH31 - Southend-on-Sea

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## **Engagement**

### **Engagement deadline**

1 September 2025

## Engagement process description

Early Market Engagement:

Southend-on-Sea City Council wishes to receive information and market knowledge from any interested potential bidder or relevant supplier in the home-based Adaptions sector. To assist with this aim, the Council has created a questionnaire that we invite all potential bidders and relevant suppliers to complete.

Please provide a response to this Microsoft Forms Link:

<https://forms.office.com/Pages/ResponsePage.aspx?id=6qk6Ua8AIEhgWeNc3h43rU8dZLQc49Gt2r6aNbXiRhUMVA2QVY0WjhEMUMzSUdXMERMtkhOUjNTNi4u>

Please complete the linked questionnaire by no later than 17:00 1st September 2025. For any questions relating to this questionnaire, please email [Johnsharman@southend.gov.uk](mailto:Johnsharman@southend.gov.uk)

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Important Information:

Respondents are advised that the purpose of this notice is to gather information from the market for a potential future procurement. The scope of service, date of publication or potential contract value should not be taken as a final "version" of requirement.

This notice is not a call for competition to procure any works or services and is not published to reduce time limited for the receipt of tenders.

Interested parties will not be prejudiced by any response or (lack) to this notice. Nor shall a response to this notice impact your organisation's submission to any future procurement process that Southend-on-Sea City Council may conduct.

Southend-on-Sea City Council uses the e-tendering platform "ProContract" for the procurement of all public contracts. While our opportunities (including this potential future procurement) are advertised on the Central Digital Platform, bidders are required to register and use "ProContract" to make bids. Therefore, please follow the link below to sign-up to "ProContract":

ProContract: <https://procurement.southend.gov.uk/>

Contract Length & Procurement Timeline:

It is intended that the future contract length will be for 36 months (with a provision to extend by up to 24 months). The estimated annual contract value (including VAT) is £250,000.

A high-level, indicative procurement timeline is as set out below. It is the Council's current intention to use the single stage Open Procedure. Please note that the procurement procedure to be used and indicative timescales are subject to change.

- Market Engagement: August 2025
- ITT Published: September 2025 - October 2025
- Evaluation and Moderation of Bids: October - November 2025
- Assessment Summaries: December 2025
- Contract Award Notice & Standstill: December 2025
- Contract Details Notice and Contract Documents Signed: January 2026
- Mobilisation: January 2025 - March 2026
- Service Commencement: 1st April 2026

This timeline is not confirmed, and is subject to change.

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## **Participation**

### **Particular suitability**

Small and medium-sized enterprises (SME)

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## **Submission**

## **Publication date of tender notice (estimated)**

1 September 2025

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## **Contracting authority**

### **Southend-on-Sea City Council**

- Public Procurement Organisation Number: PJDT-6566-GZNX

Civic Centre, Victoria Avenue, Southend On Sea, Essex

Southend On Sea

ss2 6fa

United Kingdom

Email: [procurementops@southend.gov.uk](mailto:procurementops@southend.gov.uk)

Region: UKH31 - Southend-on-Sea

Organisation type: Public authority - sub-central government