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Planning

Print, Post and Distribution (inc Annual Bill Run) Services

ANGLIAN WATER SERVICES LIMITED

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

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Scope

Description

Anglian Water is initiating early market engagement to explore future Print, Post and Distribution Services which will also include the annual bill run of approximately 195,000 units.

This exercise aims to help us better understand the market landscape, including the capabilities, service features, and delivery models available to support Anglian Waters Print, Post and Distribution requirements. The insights gained will inform our strategy to secure a commercially robust, scalable solution that aligns with both our regulatory duties and broader business outcomes.

Our key objectives for a future approach include:

- Streamlining print and distribution processes to reduce complexity and ensure agility in delivering the annual billing run of approximately 195,000 units, alongside other ad-hoc mailings.
- Driving efficiency by minimising duplication and improving coordination across print, fulfilment, and postal services.

- Enhancing visibility and control across the end-to-end process to support proactive monitoring, quality assurance, and evidence-based decision-making.
- Building organisational capability through better integration of systems, reliable tooling, and improved access to real-time tracking and reporting on customer communications.

The value of the framework is likely to be approximately £1.7 million for the 8 years.

Commercial tool

Establishes a framework

Contract dates (estimated)

- 1 April 2027 to 31 March 2032
- Possible extension to 31 March 2035
- 8 years

Main procurement category

Services

CPV classifications

- 22000000 - Printed matter and related products
- 64112000 - Postal services related to letters
- 64113000 - Postal services related to parcels

Contract locations

- UKH - East of England

Engagement

Engagement deadline

22 September 2026

Engagement process description

Interested suppliers are invited to participate in this pre-market engagement exercise by completing a short questionnaire. The purpose of this exercise is to gather feedback from the market to help inform and shape the potential procurement strategy and scope of the upcoming framework.

All responses must be submitted via the Scanmarket Portal. To access the questionnaire, suppliers must first register on the portal (if not already registered). Once registered, participants will be able to download the engagement documents, review the outline strategy, and respond to the questions provided.

<https://esourcing.scanmarket.com/SupplierRegistration/NewSupplier?eventId=812446&ccsum=cabe229e81f5081a83689282fc1334c7>

Please note that this is a non-competitive, pre-procurement exercise, and participation does not form part of any subsequent evaluation process. However, supplier insights will play an important role in helping to refine the approach and ensure the proposed framework is commercially attractive, viable, and fit for purpose.

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Procedure

Special regime

Utilities

Contracting authority

ANGLIAN WATER SERVICES LIMITED

- Companies House: 02366656
- Public Procurement Organisation Number: PMZW-7779-DCNZ

Lancaster House Lancaster Way

Huntingdon

PE29 6XU

United Kingdom

Email: suppliersupport@anglianwater.co.uk

Region: UKH12 - Cambridgeshire CC

Organisation type: Private utility