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Planning

Pathology Programme - Cellular Pathology Managed Service

Gloucestershire Hospitals NHS Foundation Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-049308

Procurement identifier (OCID): ocds-h6vhtk-05895c

Published 15 August 2025, 10:45pm

Scope

Reference

C382443

Description

Gloucestershire Hospitals NHS Foundation Trust (GHFT) is inviting suppliers to participate in a market engagement exercise in advance of its planned re-procurement and enhancement of pathology services.

The Pathology Department at GHFT plays a pivotal role in delivering high-quality diagnostic and laboratory services for primary and secondary care in Gloucestershire and South Worcestershire. Operating from Gloucestershire Royal Hospital and Cheltenham General Hospital, the department provides a comprehensive range of services, including:

- Chemical Pathology (Atamis Ref: C382440)
- Haematology, Immunology, Transfusion (Atamis Ref: C382441)

- Infection Sciences (Atamis Ref: C382442)
- Cellular Pathology (Atamis Ref: C382443)

GHFT aims to identify strategic partners to support a comprehensive transformation programme encompassing Facility upgrades; Equipment modernisation; Process optimisation; Enhanced contract management

The overarching goal is to deliver a flexible, high-quality pathology service that is future-ready and aligned with GHFT's vision of "Best Care for Everyone."

This informal market engagement for Cellular Pathology - one of four related market engagement exercises - will help inform GHFT's future procurement approach and the development of service specifications.

Participation is entirely voluntary and will not affect eligibility to participate in any future procurement process. Suppliers who choose not to engage at this stage will not be disadvantaged. However, feedback and contributions will be instrumental in ensuring the final procurement approach reflects market capacity, innovation, and best practice.

Important Notes:

- This notice is for information-gathering purposes only and does not signal the start of a formal procurement.
- GHFT is under no obligation to proceed with a procurement following this exercise. Should GHFT proceed to procurement, a separate Contract Notice will be published.
- Any participation will be at the supplier's own cost; no expenses will be reimbursed.
- A robust conflicts of interest assessment process, fully compliant with PA23 standards, is in place.

Total value (estimated)

- £21,000,000 excluding VAT
- £25,200,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 12 July 2027 to 11 July 2037
- Possible extension to 11 July 2041
- 14 years

Main procurement category

Services

CPV classifications

- 71900000 - Laboratory services
- 33124100 - Diagnostic devices
- 33141625 - Diagnostic kits
- 33124110 - Diagnostic systems
- 33124130 - Diagnostic supplies
- 33696500 - Laboratory reagents
- 38434000 - Analysers
- 51430000 - Installation services of laboratory equipment
- 33190000 - Miscellaneous medical devices and products
- 33140000 - Medical consumables
- 48430000 - Inventory management software package
- 45215146 - Pathology room construction work
- 45214610 - Laboratory building construction work

- 50420000 - Repair and maintenance services of medical and surgical equipment
- 38434500 - Biochemical analysers
- 33696000 - Reagents and contrast media
- 30200000 - Computer equipment and supplies

Contract locations

- UKK13 - Gloucestershire

Engagement

Engagement deadline

17 September 2025

Engagement process description

The market engagement documentation is available for unrestricted and direct access, free of charge, via the Health Family e-Sourcing portal (Atamis) at: <https://health-family.force.com/s/Welcome>.

Suppliers interested in this opportunity are invited to register their interest by accessing the Atamis e-Sourcing portal and searching for Atamis Reference: C382443.

Requests to participate must be submitted electronically via Atamis. Upon registration, suppliers will be granted access to the published materials, which include the Market Engagement Questionnaire. Respondents are encouraged to review and complete this questionnaire as part of the engagement process.

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Publication date of tender notice (estimated)

13 April 2026

Contracting authority

Gloucestershire Hospitals NHS Foundation Trust

- Public Procurement Organisation Number: PYHT-5943-VXGV

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Region: UKK13 - Gloucestershire

Organisation type: Public authority - central government