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Tender

Replacement Foot Passenger Launch Service between Cowes and East Cowes

Isle of Wight Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-049281

Procurement identifier (OCID): ocids-h6vhtk-058947

Published 15 August 2025, 4:59pm

Scope

Reference

DN774709

Description

The Authority invites response to this Invitation to Tender (ITT) from suitably qualified suppliers ("Suppliers") for the provision of Replacement Foot Passenger Launch Service between Cowes and East Cowes, Isle of Wight. This service is for the provision of a replacement foot passenger launch to operate between the Floating Bridge ferry pontoon adjacent to the Cowes Slipway at the eastern end of Medina Road Cowes and the Gridiron pontoon, Castle Street, East Cowes when the Floating Bridge is not available. The replacement foot passenger launch will be required to operate when the Floating Bridge is out of service as a result of planned maintenance works; technical issues and weather or environmental conditions. For full details of the specification requirements can be found in the specification document. Contract details The contract period is for three years (1st November 2025 to 31st October 2028) with an option to extend up to two years on a one year and one year extension basis

Total value (estimated)

- £226,620 excluding VAT
- £271,944 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 November 2025 to 31 October 2028
- Possible extension to 31 October 2030
- 5 years

Description of possible extension:

Up to two years on a one year and one year extension basis

Main procurement category

Services

CPV classifications

- 60651000 - Hire of vessels with crew

Contract locations

- UKJ34 - Isle of Wight
-

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

9 September 2025, 2:00pm

Tender submission deadline

16 September 2025, 2:00pm

Submission address and any special instructions

Tenders should be submitted via the ProContract portal

<https://procontract.due-north.com>

Search for DN774709

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

10 October 2025

Award criteria

Name	Description	Type	Weighting
Price	Price	Price	45.00%
Risk and Method Statements	Risk and Method Statements	Quality	15.00%
Proposed Vessels	Proposed Vessels	Quality	10.00%
Staff and Resources	Staff and Resources	Quality	10.00%
Management and Communication	Management and Communication	Quality	5.00%
Legislative Requirements	Legislative Requirements	Quality	5.00%
Understanding the Needs of Those with Protected Characteristics	Understanding the Needs of Those with Protected Characteristics	Quality	5.00%
Social Value	Social Value	Quality	3.00%
Climate Environment and UNESCO Biosphere Impact	Climate Environment and UNESCO Biosphere Impact	Quality	2.00%

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Justification for not publishing a preliminary market engagement notice

Limited market and timescales

Contracting authority

Isle of Wight Council

- Public Procurement Organisation Number: PGYX-7387-YJXG

County Hall

Newport

PO30 1UD

United Kingdom

Contact name: Vanessa Squibb

Email: vanessa.squibb@iow.gov.uk

Website: <http://www.iow.gov.uk>

Region: UKJ34 - Isle of Wight

Organisation type: Public authority - sub-central government