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Contract

## **Fresh Fish and Seafood (APUC)**

APUC Limited

F03: Contract award notice

Notice identifier: 2025/S 000-049065

Procurement identifier (OCID): ocds-h6vhtk-05118b

Published 15 August 2025, 11:25am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

APUC Limited

Unit 27, Stirling Business Centre, Wellgreen

Stirling

FK8 2DZ

#### **Contact**

Leesa Rintoul

#### **Email**

[lrintoul@apuc-scot.ac.uk](mailto:lrintoul@apuc-scot.ac.uk)

#### **Telephone**

+44 1314428930

#### **Country**

United Kingdom

**NUTS code**

UKM77 - Perth & Kinross and Stirling

**Internet address(es)**

Main address

<http://www.apuc-scot.ac.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10402](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10402)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Other type

Education

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Fresh Fish and Seafood (APUC)

Reference number

CAT1074 AP

#### **II.1.2) Main CPV code**

- 03311000 - Fish

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

The Authority was seeking Contractor(s) for the supply and delivery of Fresh Fish and Seafood products to Higher (HE) and Further (FE) Education Institutions throughout Scotland and Glasgow City Council.

The Authority was seeking to obtain, through this tendering process, price normalisation for all Institutions within a Lot - regardless of size and demand.

The Authority was also seeking to gain a level of price normalisation across the Lots where no Lot was subsidised by a smaller or more geographically disperse Lot. A maximum of 4 Contractors were appointed per lot.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £2,680,000

### **II.2) Description**

#### **II.2.1) Title**

## Lot 2 - Aberdeen and Grampians

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 03311000 - Fish
- 03312200 - Shellfish
- 15119600 - Fish meat
- 15200000 - Prepared and preserved fish
- 03311200 - Fish of the cod family
- 15250000 - Seafood
- 15211100 - Fresh fish fillets
- 15234000 - Smoked fish
- 15210000 - Fish fillets, fish livers and roe
- 03311100 - Flat fish

### **II.2.3) Place of performance**

NUTS codes

- UKM50 - Aberdeen City and Aberdeenshire

### **II.2.4) Description of the procurement**

The scope of this agreement was the supply of a range of fresh fish and seafood products, consisting of a core requirement of whole fish, fillet and cuts, smoked and marinated fish, smoked salmon, shellfish and fresh pre-made fish products.

Contractors were able to price and supply a minimum of 84 per cent of products listed in the Core Product List A of each geographical lot bid for, taking into consideration seasonal availability of certain fish.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 45

Price - Weighting: 55

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may have been excluded from this competition if they were in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

## **II.2) Description**

### **II.2.1) Title**

Lot 3 - Perth, Angus, Dundee and Fife

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 03311000 - Fish
- 03312200 - Shellfish
- 15119600 - Fish meat
- 15200000 - Prepared and preserved fish
- 03311200 - Fish of the cod family
- 15250000 - Seafood
- 15211100 - Fresh fish fillets
- 15234000 - Smoked fish
- 15210000 - Fish fillets, fish livers and roe

- 03311100 - Flat fish

### **II.2.3) Place of performance**

NUTS codes

- UKM71 - Angus and Dundee City
- UKM72 - Clackmannanshire and Fife
- UKM77 - Perth & Kinross and Stirling

### **II.2.4) Description of the procurement**

The scope of this agreement was the supply of a range of fresh fish and seafood products, consisting of a core requirement of whole fish, fillet and cuts, smoked and marinated fish, smoked salmon, shellfish and fresh pre-made fish products.

Contractors were able to price and supply a minimum of 84 per cent of products listed in the Core Product List A of each geographical lot bid for, taking into consideration seasonal availability of certain fish.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 45

Price - Weighting: 55

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may have been excluded from this competition if they were in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

## **II.2) Description**

### **II.2.1) Title**

South-East Scotland (Stirling, Edinburgh, Lothian and Borders)

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 03311000 - Fish
- 03312200 - Shellfish
- 03311200 - Fish of the cod family
- 15119600 - Fish meat
- 15200000 - Prepared and preserved fish
- 15211100 - Fresh fish fillets
- 15210000 - Fish fillets, fish livers and roe
- 15234000 - Smoked fish
- 15250000 - Seafood
- 03311100 - Flat fish

### **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of
- UKM73 - East Lothian and Midlothian
- UKM78 - West Lothian
- UKM77 - Perth & Kinross and Stirling
- UKM76 - Falkirk
- UKM91 - Scottish Borders

### **II.2.4) Description of the procurement**

The scope of this agreement was the supply of a range of fresh fish and seafood products, consisting of a core requirement of whole fish, fillet and cuts, smoked and marinated fish, smoked salmon, shellfish and fresh pre-made fish products.

Contractors were able to price and supply a minimum of 84 per cent of products listed in the Core Product List A of each geographical lot bid for, taking into consideration seasonal availability of certain fish.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 45

Price - Weighting: 55

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may have been excluded from this competition if they were in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

## **II.2) Description**

### **II.2.1) Title**

Lot 5 - West of Scotland (Greater Glasgow, Argyll, Renfrewshire, Ayrshire, and Dumfries and Galloway)

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 03311000 - Fish
- 03312200 - Shellfish
- 15119600 - Fish meat
- 15200000 - Prepared and preserved fish



- 03311200 - Fish of the cod family
- 15250000 - Seafood
- 15211100 - Fresh fish fillets
- 15234000 - Smoked fish
- 15210000 - Fish fillets, fish livers and roe
- 03311100 - Flat fish

### **II.2.3) Place of performance**

NUTS codes

- UKM8 - West Central Scotland
- UKM92 - Dumfries & Galloway

### **II.2.4) Description of the procurement**

The scope of this agreement was the supply of a range of fresh fish and seafood products, consisting of a core requirement of whole fish, fillet and cuts, smoked and marinated fish, smoked salmon, shellfish and fresh pre-made fish products.

Contractors were able to price and supply a minimum of 84 per cent of products listed in the Core Product List of each geographical lot bid for, taking into consideration seasonal availability of certain fish.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 45

Price - Weighting: 55

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may have been excluded from this competition if they were in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

## **II.2) Description**

### **II.2.1) Title**

Lot 1 - North Highland and Western Isles

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 03311000 - Fish
- 03312200 - Shellfish
- 15119600 - Fish meat
- 15200000 - Prepared and preserved fish
- 03311100 - Flat fish
- 03311200 - Fish of the cod family
- 15250000 - Seafood
- 15211100 - Fresh fish fillets
- 15234000 - Smoked fish
- 15210000 - Fish fillets, fish livers and roe

### **II.2.3) Place of performance**

NUTS codes

- UKM6 - Highlands and Islands

### **II.2.4) Description of the procurement**

The scope of this agreement was the supply of a range of fresh fish and seafood products, consisting of a core requirement of whole fish, fillet and cuts, smoked and marinated fish, smoked salmon, shellfish and fresh pre-made fish products.

Contractors were able to price and supply a minimum of 84 per cent of the products listed in the Core Product List A of each geographical lot bid for, taking into consideration seasonal availability of certain fish.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 45

Price - Weighting: 55

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Economic operators may have been excluded from this competition if they were in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-020680](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Lot 1 - North Highland and Western Isles

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 August 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Campbells Prime Meat Ltd

The Heatherfield, Lathallan

By Linlithgow

EH49 6LQ

Telephone

+44 1506675100

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,680,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Lot 3 - Perth, Angus, Dundee and Fife

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 August 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Campbells Prime Meat Ltd

The Heatherfield, Lathallan

By Linlithgow

EH49 6LQ

Telephone

+44 1506675100

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

George Campbell and Sons

George Campbell & Sons Fishmongers, Unit 6-8 Whitefriars Street

Perth

PH1 1PP

Telephone

+44 744633879

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,680,000

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

South-East Scotland (Stirling, Edinburgh, Lothian and Borders)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 August 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Campbells Prime Meat Ltd

The Heatherfield, Lathallan

By Linlithgow

EH49 6LQ

Telephone



+44 1506675100

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

The Fish People Scotland Ltd

stance D10 fish market, Blochairn Road

Glasgow

G21 2DU

Telephone

+44 1415527696

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

George Campbell and Sons

George Campbell & Sons Fishmongers, Unit 6-8 Whitefriars Street

Perth

PH1 1PP

Telephone

+44 744633879

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,680,000

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## **Section V. Award of contract**

### **Lot No**

5

### **Title**

Lot 5 - West of Scotland (Greater Glasgow, Argyll, Renfrewshire, Ayrshire, and Dumfries and Galloway)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 August 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Campbells Prime Meat Ltd

The Heatherfield, Lathallan

By Linlithgow

EH49 6LQ

Telephone

+44 1506675100

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

The Fish People Scotland Ltd

stance D10 fish market, Blochairn Road

Glasgow

G21 2DU

Telephone

+44 1415527696

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,680,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Lot 2 - Aberdeen and Grampians

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 August 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Campbells Prime Meat Ltd

The Heatherfield, Lathallan

By Linlithgow

EH49 6LQ

Telephone

+44 1506675100

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,680,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Form of Tender

Tenderers signed the 'Form of Tender - Appendix A' prior to award to confirm that their Tender Response was a complete, true and accurate submission.

Freedom of Information

Tenderers completed 'Appendix B - Freedom of Information' in the Technical Questionnaire on PCS-Tender. This was only to be submitted (if applicable) at point of award. It was for information only and was not scored.

Sustain Supply Chain Code of Conduct

The Authority has developed a 'Sustain Supply Chain Code of Conduct- Appendix D' which sets out its expected standards for its supply chain in social, ethical and environmental compliance. Tenderers completed the Sustain Supply Chain Code of Conduct prior to award to assist in achieving these objectives.

List Of Institutions

Tenderers completed and returned 'Appendix E - List of Institutions' to confirm their ability

to service the required coverage levels.

#### Prompt Payment

Tenderers confirmed that payment of subcontractors at all stages of the supply chain will be made within a maximum of 30 days and that this will be managed. This was for information only and was not scored but was a requirement of the tender and is included in the contractual terms.

#### Living Wage Status

Tenderers were asked to provide details on their position on the Real Living Wage. This information was submitted in the Technical Envelope on PCS-T. This was for information only and was not scored.

#### Serious Organised Crime

Tenderers were asked to complete 'Appendix H – Declaration of Non-Involvement in Serious Organised Crime' in the Technical Questionnaire on PCS-Tender. This was for information only and was not scored but was a requirement of the tender and was included in the assessment of tender responses and in the contractual terms.

#### Human Trafficking & Labour Exploitation

Tenderers were asked to complete 'Appendix I – Declaration of Non-Involvement in Human Trafficking & Labour Exploitation' in the Technical Questionnaire on PCS-Tender. This was for information only and was not scored but was a requirement of the tender and was included in the assessment of tender responses and in the contractual terms.

#### SCM Responsible Procurement Supply Chain Evaluation Tool: Section 1

SCM RP Section 1 is the Authority's designated tool for contracted suppliers to keep essential information on their company up-to-date, and allows the Authority to get an insight into their company's general standing, commitment to preventing modern slavery and addressing climate change, as well as their pledge to fair and decent working practices for their staff. Tenderers confirmed that they will commit to completing SCM RP Section 1 on award. This was for information only and was not scored but was a requirement of this tender and is included in the contractual terms.

(SC Ref:807189)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Stirling Sheriff Court

Sheriff Court House, Viewfield Place

Stirling

FK8 1NH

Email

[enquiries@scotcourts.gov.uk](mailto:enquiries@scotcourts.gov.uk)

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/stirling-sheriff-court-and-justice-of-the-peace-court>