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Contract

## **Medical Simulation and Training Equipment**

North Western Universities Purchasing Consortium

F03: Contract award notice

Notice identifier: 2025/S 000-048709

Procurement identifier (OCID): ocds-h6vhtk-04db29

Published 14 August 2025, 12:02pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

North Western Universities Purchasing Consortium

Salford Innovation Forum, Room 210, 51 Frederick Road

Salford

M6 6FP

#### **Contact**

Lisa Blackburn

#### **Email**

[lisa.blackburn@nwupc.ac.uk](mailto:lisa.blackburn@nwupc.ac.uk)

#### **Telephone**

+44 1612348003

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**National registration number**

04045190

**Internet address(es)**

Main address

<https://nwupc.ac.uk/>

Buyer's address

<https://uk.eu-supply.com/ctm/Company/CompanyInformation/Index/91080>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Other type

Sub-central contracting authority

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Medical Simulation and Training Equipment

Reference number

LAB3032 NW

#### **II.1.2) Main CPV code**

- 33100000 - Medical equipments

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

NWUPC is seeking to establish a multi-provider Framework Agreement on behalf of the members of NWUPC, NEUPC, LUPC, SUPC, APUC, HEPCW and CPC for Medical Simulation and Training Equipment.

The Framework Agreement will be split into 4 lots as follows:

Lot 1 – Simulation Manikins and Ancillary Products

Lot 2 – Clinical Task Trainers and Ancillary Products

Lot 3 – Dental Simulation Equipment and Ancillary Products

Lot 4 – Ophthalmology and Audiology Simulation Equipment and Ancillary Products

This Framework Agreement will commence on 01st August 2025 for an initial period of 24 months until 31st July 2027 with the option to extend the Agreement for 12 months until 31st July 2028 and a further 12 months until 31st July 2029 subject to satisfactory Economic Operator performance.

The following organisations have committed to this procurement, All Lots: NWUPC, NEUPC, LUPC, SUPC, APUC, HEPCW and CPC.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £40,000,000

## **II.2) Description**

### **II.2.1) Title**

Simulation Manikins and Ancillary Products

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 33100000 - Medical equipments

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 1 – Simulation Manikins and Ancillary Products includes, but is not limited to, the following scope: High, mid and basic fidelity simulation manikins in a variety of ethnicities and skin tones, male and female, across a range of ages including but not limited to neonatal, infant, paediatric, adult and geriatric. To include manikins simulating disabilities and diseases. Also included are replacement materials and spare parts, ancillary products used to support the simulation experience, virtual dissection tables, associated medical simulation software including simulated electronic patient record systems. Servicing and maintenance provision is included in the scope but it is not a mandatory requirement that the Supplier is able to provide it. This list is not exhaustive.

### **II.2.5) Award criteria**

Quality criterion - Name: Customer Requirements / Weighting: 40.00%

Price - Weighting: 60.00%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Call off by Members from the resulting framework may be conducted by institutions using various funds including but not limited to the European Regional Development Fund (ERDF).

### **II.2.14) Additional information**

Whilst the agreement is split into four lots as above, you only need to complete the award criteria questionnaire once within the EU Supply system irrespective of the number of lots to which you are applying, this is titled 'Supply of Medical Simulation and Training Equipment'.

## **II.2) Description**

### **II.2.1) Title**

Clinical Task Trainers and Ancillary Products

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 33100000 - Medical equipments

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 2 – Clinical Task Trainers and Ancillary Products includes, but is not limited to, the following scope: Neonatal intubation trainers, infant hip examination trainers, basic resuscitation trainers, modular skills trainers, airway management trainers, blood pressure

training arms, cardiovascular and respiratory trainers, auscultation trainers, intra-venous training arms, arterial blood gas training arms, intra-venous torso trainers, intra-venous leg trainers, ultrasound procedure trainers, intraosseous trainers, maternity training kits, catheterisation trainers, bowel and enema trainers, abdominal trainers, venipuncture trainers, chest drain and needle compression trainers, surgical pelvic trainers, clinical pelvic trainers, epidural and lumbar puncture trainers, injection trainers, breast examination trainers, paracentesis trainers, in-growing toenail trainers, suture/wound care pads and trainers, episiotomy repair trainers, perineal repair trainers, sphincter repair trainers, laparoscopic trainers, oral care trainers, obstetric examination trainers, nasogastric trainers, ostomy care trainers, blood glucose trainers, foot care trainers, ECG placement trainers, knot tying trainers, tendon repair trainers. Also included are skeletal and anatomical models, replacement materials and spare parts, ancillary products used to support the simulation experience, associated simulation software. Servicing, maintenance and training provision is included in the scope but it is not a mandatory requirement that the Supplier is able to provide it.

### **II.2.5) Award criteria**

Quality criterion - Name: Customer Requirements / Weighting: 40.00%

Price - Weighting: 60.00%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Call off by Members from the resulting framework may be conducted by institutions using various funds including but not limited to the European Regional Development Fund (ERDF).

### **II.2.14) Additional information**

Whilst the agreement is split into four lots as above, you only need to complete the award criteria questionnaire once within the EU Supply system irrespective of the number of lots to which you are applying, this is titled 'Supply of Medical Simulation and Training Equipment'.

## **II.2) Description**

### **II.2.1) Title**

Dental Simulation Equipment and Ancillary Products

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 33130000 - Dental and subspecialty instruments and devices
- 33141800 - Dental consumables
- 33100000 - Medical equipments

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 3 – Dental Simulation Equipment and Ancillary Products includes, but is not limited to, the following scope: Phantom dental heads, dental task trainers, dental jaws, dental training simulators, replacement teeth, caries teeth, dental models, materials used to simulate extractions, impressions, drilling, filling and crown preparations. Supporting equipment including but not limited to hand pieces, aspiration systems and air motors. Also included are replacement materials and spare parts, ancillary products used to support the dental simulation experience, and associated simulation software. Servicing, maintenance and training provision is included in the scope but it is not a mandatory requirement that the Supplier is able to provide it. This list is not exhaustive.

### **II.2.5) Award criteria**

Quality criterion - Name: Customer Requirements / Weighting: 40.00%

Price - Weighting: 60.00%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Call off by Members from the resulting framework may be conducted by institutions using various funds including but not limited to the European Regional Development Fund (ERDF).

### **II.2.14) Additional information**

Whilst the agreement is split into four lots as above, you only need to complete the award criteria questionnaire once within the EU Supply system irrespective of the number of lots to which you are applying, this is titled 'Supply of Medical Simulation and Training Equipment'.

## **II.2) Description**

### **II.2.1) Title**

Ophthalmology and Audiology Simulation Equipment and Ancillary Products

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 33122000 - Ophthalmology equipment
- 33100000 - Medical equipments

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 4 – Ophthalmology and Audiology Simulation Equipment and Ancillary Products includes, but is not limited to, the following scope: Ear examination simulators and models, eye examination simulators and models, ophthalmology and audiology task trainers (all available in a range of skin tones), ophthalmoscopes, otoscopes, Snellen

charts and Ishihara charts. Also included are replacement materials and spare parts, ancillary products used to support the ophthalmology and audiology simulation experience and associated simulation software. Servicing and maintenance provision is included in the scope but it is not a mandatory requirement that the Supplier is able to provide it. This list is not exhaustive.

#### **II.2.5) Award criteria**

Quality criterion - Name: Customer Requirements / Weighting: 40.00%

Price - Weighting: 60.00%

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Call off by Members from the resulting framework may be conducted by institutions using various funds including but not limited to the European Regional Development Fund (ERDF).

#### **II.2.14) Additional information**

Whilst the agreement is split into four lots as above, you only need to complete the award criteria questionnaire once within the EU Supply system irrespective of the number of lots to which you are applying, this is titled 'Supply of Medical Simulation and Training Equipment'.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-003520](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Simulation Manikins and Ancillary Products

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

17 July 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Laerdal Medical Ltd

Orpington

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Limbs & Things

Bristol

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Sim & Skills Ltd

Chesterfield

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Simulaids Ltd

Coalville

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

UK 3B Scientific Ltd

Burnham-on-Sea

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £40,000,000

#### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Short description of the part of the contract to be subcontracted

Laerdal Medical Ltd and, Limbs & Things Ltd may sub-contract a portion of the contract to Uniphar Medtech UK Ltd t/a Cardiac Services.

Uniphar Medtech UK Ltd t/a Cardiac Services are the authorised distribution partner in Northern Ireland responsible for sales, service and user training providing local support to all customers based in this geographic area only.

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Clinical Task Trainers and Ancillary Products

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

17 July 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Adam,Rouilly Limited

Sittingbourne

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Limbs & Things

Bristol

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Sim & Skills Ltd

Chesterfield

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Simulaids Ltd

Coalville

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

UK 3B Scientific Ltd

Burnham-on-Sea

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £40,000,000

**V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Short description of the part of the contract to be subcontracted

Adam,Rouilly Ltd and Limbs & Things Ltd may sub-contract a portion of the contract to Uniphar Medtech UK Ltd t/a Cardiac Services.

Uniphar Medtech UK Ltd t/a Cardiac Services are the authorised distribution partner in Northern Ireland responsible for sales, service and user training providing local support to all customers based in this geographic area only.

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Dental Simulation Equipment and Ancillary Products

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

17 July 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Henry Schein UK Holdings Limited

Gillingham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Wright Health Group Ltd

Dundee

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £40,000,000

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Ophthalmology and Audiology Simulation Equipment and Ancillary Products

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

17 July 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Adam,Rouilly Limited

Sittingbourne

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Guymark UK Ltd

Brierley Hill

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £40,000,000

### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Short description of the part of the contract to be subcontracted

Adam,Rouilly Ltd may sub-contract a portion of the contract to Uniphar Medtech UK Ltd t/a Cardiac Services.

Uniphar Medtech UK Ltd t/a Cardiac Services are the authorised distribution partner in Northern Ireland responsible for sales, service and user training providing local support to all customers based in this geographic area only.

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## Section VI. Complementary information

### VI.3) Additional information

The following organisations have committed to this procurement and intend to utilise the Framework Agreement as soon as possible after award:

NWUPC: <https://www.nwupc.ac.uk/members/>

APUC: <http://www.apuc-scot.ac.uk/#!/members>

HEPCW: <https://www.hepcw.ac.uk/members/>

LUPC: <https://www.lupc.ac.uk/member-list>

NEUPC: <http://www.neupc.ac.uk/our-members>

SUPC: <https://www.supc.ac.uk/about-us/our-members/our-members>

CPC: <https://www.thecpc.ac.uk/members>

At some point during the life of the Framework Agreement the current members of the following may wish to utilise the Agreement and should have access at any point with the permission of NWUPC. This Agreement is not intended to replace any current Agreements that either participating or non-participating Institutions may already have in place. A list of the current members is available as follows:

Central Government Departments, Local Government and Public Corporations that can be accessed at the Public Sector Classification Guide

<https://www.ons.gov.uk/economy/nationalaccounts/uksectoraccounts/datasets/publicsectorclassificationguide>

<https://www.gov.uk/government/organisations>

Local Authorities

<https://www.gov.uk/find-local-council>

<https://www.local.gov.uk>

NDPBs

<https://www.gov.uk/government/organisations>

National Parks Authorities

<https://www.nationalparks.uk/>

Police Forces in the United Kingdom

[http://www.police.uk/?view=force\\_sites](http://www.police.uk/?view=force_sites)

Fire and Rescue Services in the United Kingdom

<https://www.nationalfirechiefs.org.uk/fire-and-rescue-services>

NHS Bodies England

<https://www.england.nhs.uk/publication/nhs-provider-directory/>

Hospices in the UK

<https://www.hospiceuk.org/hospice-care-finder>

Registered Social Landlords (Housing Associations)

<https://www.gov.uk/government/publications/registered-providers-of-social-housing>

Third Sector and Charities in the United Kingdom

<https://www.gov.uk/government/organisations/charity-commission>

<http://www.oscr.org.uk>

Citizens Advice in the United Kingdom

<http://www.citizensadvice.org.uk/index/getadvice.htm>

[www.cas.org.uk](http://www.cas.org.uk)

Scottish Police

<http://www.scotland.police.uk>

Scotland's NHS National Procurement and its members

<https://www.nss.nhs.scot/departments/national-procurement-and-logistics/>

NI Public Bodies

Northern Ireland Government Departments

<https://www.northernireland.gov.uk/topics/your-executive/government-departments>

<https://www.nidirect.gov.uk/contacts/government-departments-in-northern-ireland>

Northern Ireland Public Sector Bodies and Local Authorities

<https://www.finance-ni.gov.uk/articles/list-public-bodies-which-ni-public-procurement-policy-applies>

Schools and Universities in Northern Ireland

<https://www.education-ni.gov.uk/>

Health and Social care in Northern Ireland

<http://online.hscni.net>

Northern Ireland Housing Associations

<https://www.nidirect.gov.uk/contacts/housing-associations>

Police Service of Northern Ireland

<https://www.psni.police.uk>

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

NWUPC Ltd

Salford Innovation Forum, Room 210, 51 Frederick Road

Salford

M6 6FP

Email

[procurement@nwupc.ac.uk](mailto:procurement@nwupc.ac.uk)

Country

United Kingdom