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Planning

Preliminary Market Engagement (PME) for Care Homes Services for Adults aged over 65

Staffordshire County Council

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-048417

Procurement identifier (OCID): ocds-h6vhtk-058711

Published 13 August 2025, 2:07pm

Scope

Description

The Council will tender for the provision of Residential and Nursing Care for Adults aged over 65 .

Commercial tool

Establishes a framework

Contract dates (estimated)

- 1 July 2026 to 30 June 2030
- Possible extension to 30 June 2034

- 8 years

Main procurement category

Services

CPV classifications

- 85000000 - Health and social work services

Contract locations

- UKG24 - Staffordshire CC

Engagement

Engagement deadline

7 October 2025

Engagement process description

Staffordshire County Council wishes to hear from you in connection with our proposed pricing strategy for commissioning residential and nursing care home placements for adults aged 65 and over.

- From 13th August 2025 to 07th October 2025, an 8-week period, the Council will be undertaking consultation on the proposed Pricing Strategy for care home placements for adults aged 65 and over with the market.
- Providers will be able to access a PowerPoint presentation with voice recording and a

link to a MS Forms Survey. These documents will be available via our e-tendering portal Proactis.

- Please ensure that you are registered on Proactis:
<https://supplierlive.proactisp2p.com/Account/Login>
- You can view the opportunity by searching for "Preliminary Market Engagement (PME) for Care Homes Services for Adults aged over 65". The information will then be found in the "request documents" section.
- Please ensure you look at the PowerPoint presentation setting out details of our pricing strategy, listen to the recording accompanying that presentation, and take the opportunity to discuss with wider internal colleagues in your organisation any impact the proposed pricing strategy could have on your organisation
- Once you have digested the contents of the PowerPoint Presentation then questions can be asked via the dialogue part of Proactis. This is your opportunity to ask the Council any relevant questions if you require anything in the presentation to be clarified and/or to help in your understanding of the proposed pricing strategy or how it might affect your organisation. To ensure that your survey response is fully informed, you should submit any questions to the Council using the Proactis functions, before submitting your survey response. This is so that you can also take account of the Council's response when completing the survey. Do not send your questions as part of the survey response as these won't receive an immediate response and will only be captured outside of the PME period.
- A summarised Q&A log for all questions and their responses will be uploaded to Proactis for reference and clarity of approach. This log will be version controlled, and a refreshed version will be provided at appropriate points during the consultation process.
- Following the questions and responses, you are requested to complete the MS Forms Survey, which will relate to consultation on the PowerPoint Presentation.
- The Council intends to respond to all questions and a summarised version of all responses received through the MS Forms Survey will be made available as part of any future tender documents.
- The Council is unable to respond to any question(s) received after the end of the consultation period 23:55 Tuesday 07th October 2025.
- The Council will consider all responses provided in the MS Form and where appropriate amend the Pricing Strategy. The Council intend to seek approval on the Pricing Strategy at Cabinet in December 2025. If approved at December Cabinet, the tender process for the new Care Home Contract for adults aged 65 and over will begin in January 2026.

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Procedure

Special regime

Light touch

Contracting authority

Staffordshire County Council

- Public Procurement Organisation Number: PZDG-2995-QQMD

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Region: UKG24 - Staffordshire CC

Organisation type: Public authority - sub-central government