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Planning

## **Provision of Iridium Mobile and Fixed Terminals (Business Continuity Planning)**

Maritime and Coastguard Agency

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-047897

Procurement identifier (OCID): ocds-h6vhtk-0585bf ([view related notices](#))

Published 12 August 2025, 10:21am

### **Scope**

### **Reference**

TCA 3/7/1843

### **Description**

The Maritime and Coastguard Agency (MCA) seeks to procure 19 Iridium satellite communication terminals with airtime contracts to provision a resilient, non-terrestrial communication capability during a national or critical infrastructure outages.

Scope of Supply:

7 x Iridium handheld/mobile terminals with standard accessories: e.g. case, USB data cable, antenna adaptor, ear piece, rechargeable battery

7 x solar chargers for handheld units

12 x Iridium fixed terminals for permanent installation in shore-based buildings, including

aerials and up to 50m of cabling

SIM cards and airtime agreements: 120 minutes/month per terminal

Delivery to two mainland UK addresses (details provided upon award)

Warranty: Minimum 12 months

Support: Options for post-warranty defect support

Exclusions: Installation and commissioning will be handled internally

### **Total value (estimated)**

- £147,000 excluding VAT
- £176,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 October 2025 to 30 September 2028
- Possible extension to 30 September 2030
- 5 years

### **Main procurement category**

Goods

### **CPV classifications**

- 32530000 - Satellite-related communications equipment

- 64200000 - Telecommunications services

## **Contract locations**

- UK - United Kingdom

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## **Engagement**

### **Engagement deadline**

12 August 2025

The engagement was carried out before this notice was published.

### **Engagement process description**

Following a desktop exercise to identify potential suppliers, the MCA has already undertaken market engagement to establish budget costs, the availability of potentially suitable solutions and to determine the best approach to the procurement (open procedure).

The MCA believes it now has sufficient insight into the supply market to go out to tender for our requirement. Details of how to communicate with the MCA during the tender period will be issued with the UK4 Tender Notice.

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## **Participation**

### **Particular suitability**

Small and medium-sized enterprises (SME)

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## Submission

### Publication date of tender notice (estimated)

26 August 2025

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## Contracting authority

### Maritime and Coastguard Agency

- Public Procurement Organisation Number: PCWN-9665-QVMZ

105 Commercial Road

Southampton

SO15 1EG

United Kingdom

Email: [Contracts@mcga.gov.uk](mailto:Contracts@mcga.gov.uk)

Website: <https://www.gov.uk/government/organisations/maritime-and-coastguard-agency>

Region: UKJ32 - Southampton

Organisation type: Public authority - central government

