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Contract

338,072,984.00

Southern Water Services Ltd.

F06: Contract award notice – utilities

Notice identifier: 2025/S 000-047890

Procurement identifier (OCID): ocds-h6vhtk-03e30a

Published 12 August 2025, 10:12am

Section I: Contracting entity

I.1) Name and addresses

Southern Water Services Ltd.

Southern House

Worthing

BN13 3NX

Email

jo.broad@southernwater.co.uk

Telephone

+44 1903264444

Country

United Kingdom

Region code

UKJ2 - Surrey, East and West Sussex

Internet address(es)

Main address

<https://southernwater.co.uk>

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

338,072,984.00

Reference number

prj_4725 – Alternative Metering Services

II.1.2) Main CPV code

- 38421100 - Water meters

II.1.3) Type of contract

Supplies

II.1.4) Short description

As part of Southern Water's AMP8 (2025-2030) delivery programme, we aim to reduce overall demand for water, by cutting leakage by 13% and helping our customers become even more efficient by installing more than 1 million smart meters.

The successful bidder would manage the overall service provision as a prime contractor, including the supply and ownership of Smart meters and associated devices, installation of those Smart meters, connecting them to an Advanced Metering Infrastructure (AMI) network, maintaining a service to provide Southern Water with meter reading data and procured as an end to end financed solution. The successful bidder would own the meter assets, with Southern Water paying service fees over the term.

Southern Water has a high percentage of metered customers (88%) through our pioneering Universal Metering Programme. By 2030, the successful bidder would upgrade our household meter estate of ~934k household meters, and 52k non-household meters, to Smart AMI enabled meters, incorporated into the service. The successful bidder would also install 34k new AMI enabled meters to currently unmetered customers. We expect a mix of standard, non-standard, and complex work types that will be managed through this arrangement.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £338,072,984

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

The successful bidder will operate across Southern Water's supply area, for household and non-household premises.

In total, the number of Smart meter assets in the scope of the full service is 1.02m. The successful bidder will install and commission, operate and maintain the Alternative Metering Service, inclusive of smart AMI meters and devices, communications network, and data pass back provision to Southern Water. The successful bidder will include enabling activities within the scope of services to deliver the stated outcome.

The successful bidder will be responsible for:

- (i) Supply of Smart AMI water meters warranted for 15 years
- (ii) Planning, pre-installation surveys and meter installation for standard works i.e. meters to 934k household properties where the meter is situated externally (86%), or internally (14%)
- (iii) Planning, pre-installation surveys and meter installation for non-standard works i.e. 45.2k meters to non-household properties where the meter is situated externally (80%), or

internally (20%)

(iv) Planning, pre-installation surveys and meter installation of meters for complex works i.e. 6.4k meters over 20mm in size, 34k new meter installations to unmetered sites, or boundary box replacements in the highway/verges (excavation, backfill and reinstatement, traffic management)

(v) Communications network (non-dedicated to Southern Water) recording 24 hourly reads per day and transmitting the data once per day

(vi) Smart meter and network issue resolution

The Contract is awarded in July 2025 and will be for a total period of 20 years, with the Smart meters being deployed within the first 5 years "installation phase".

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 70%

Price - Weighting: 30%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-020671](#)

IV.2.9) Information about termination of call for competition in the form of a periodic indicative notice

The contracting entity will not award any further contracts based on the above periodic indicative notice

Section V. Award of contract

Lot No

1

Title

Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 July 2025

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Horizon Water Infrastructure Limited

Salisbury

SP12AP

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

15786027

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £300,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Southern Water

Southern House

Worthing

BN13 3NX

Country

United Kingdom