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Tender

Technology Partner(s)/CFP/PRO/2025

THE OPEN UNIVERSITY

UK4: Tender notice - Procurement Act 2023 - view information about notice types
Notice identifier: 2025/S 000-047794
Procurement identifier (OCID): ocds-h6vhtk-058589
Published 11 August 2025, 6:09pm

Scope

Reference

OUPA11164

Description

The Open University (OU) is seeking a Technology Partner(s) (TP) to provide resource with the comprehensive technical and non-technical expertise required to support and deliver its objectives in two main areas, lotted accordingly.

• Lot 1 Run and Maintain: ensuring the stability, security, and continuous improvement of our IT infrastructure and applications.

• Lot 2 Moodle Specialist: technology skills to support the OU's Virtual Learning Environment (VLE) and Open Learn environment.

The OU are looking to award one contract for each Lot to one or more suppliers, if both lots are awarded to a single supplier two contracts will be issued.

Each contract will be for an initial term of five (5) years, with the option to extend for up to

an additional five (5), giving a potential total contract term of up to ten (10) years per Lot.

The following sets out the maximum, capped contract value per Lot across the initial term (5 years), with no minimum commitment:

• Lot 1 Run and Maintain: Up to £50 million

• Lot 2 Moodle Specialist: up to £5 million

The Extension options per Lot will be capped at the same value as the Initial term with no minimum commitment:

• Lot 1 Run and Maintain: Up to an additional £50 million

• Lot 2 Moodle Specialist: Up to an additional £5 million

Giving a total contract value, including all possible extension options of:

• Lot 1 Run and Maintain: Up to £100 million

• Lot 2 Moodle Specialist: Up to £10 million

Total value (estimated)

• £91,666,666 excluding VAT

• £110,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

• 1 March 2026 to 28 February 2031

• Possible extension to 28 February 2036

• 9 years, 11 months, 28 days

Description of possible extension:

Potential extension up to 5 years (undefined increments).

Main procurement category

Services

CPV classifications

- 72220000 - Systems and technical consultancy services

- 72222200 - Information systems or technology planning services

- 72222300 - Information technology services

- 72260000 - Software-related services

- 72261000 - Software support services

- 72262000 - Software development services

- 72265000 - Software configuration services

- 72267100 - Maintenance of information technology software

- 72267200 - Repair of information technology software

- 72268000 - Software supply services

Lot constraints

Description of how multiple lots may be awarded:

Each Lot will be evaluated individually, both Lots could be awarded to a single supplier subject to them being the top scoring bidder on both Lots.

Lot 1. Run and Maintain

Description

Ensuring the stability, security, and continuous improvement of our IT infrastructure and applications.

Lot value (estimated)

- £83,333,333 excluding VAT

- £100,000,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Moodle Specialist

Description

Technology skills to support the OU's Virtual Learning Environment (VLE) and Open Learn environment.

Lot value (estimated)

- £8,333,333 excluding VAT

- £10,000,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Participation

Legal and financial capacity conditions of participation

Lot 1. Run and Maintain

Lot 2. Moodle Specialist

Minimum turnover based on contract value

Commitment to have Employer, Product and Professional insurance in place for contract start

Technical ability conditions of participation

Lot 1. Run and Maintain

Lot 2. Moodle Specialist

Bidders will have 3 case studies evaluated for technical and professional ability, alongside security requirements ISO27001 / Cyber Essentials Plus or equivalent

Submission

Enquiry deadline

26 August 2025, 11:00am

Submission type

Requests to participate

Deadline for requests to participate

5 September 2025, 11:00am

Submission address and any special instructions

https://in-tendhost.co.uk/openuniversity

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Suppliers to be invited to tender

Lot 1. Run and Maintain

Lot 2. Moodle Specialist

6 suppliers per lot

Award decision date (estimated)

16 February 2026

Award criteria

Lot 1. Run and Maintain

Name	Description	Type	Weighting
Quality	Service Management, Technical Merit - Dev, Technical Merit - Data, Technical Merit - Testing, Sustainability and RP	Quality	50%
Price	Pricing Scenario, Rate Card, Rebate	Price	40%
Face to Face Evaluation	Building Partnership, Mobilisation, Learning Culture, Commercial Integrity & Shared Values	Quality	10%

Lot 2. Moodle Specialist

Name	Description	Type	Weighting
Quality	Service Management, Technical Merit - Moodle, Sustainability and RP	Quality	60%
Price	Pricing Scenario, Rate Card, Rebate	Price	30%

Name	Description	Type	Weighting
Face to Face Evaluation	Building Partnership, Mobilisation, Learning Culture, Commercial Integrity & Shared Values	Quality	10%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

The Open University (the "OU") is seeking to establish a contract with one or more supplier(s) for the provision of technical resource to support the OU and its suppliers in its activities in two main areas, lotted accordingly.

Lot 1 Run and Maintain ensuring the stability, security, and continuous improvement of our IT infrastructure and applications.

Lot 2 Moodle Specialist technology skills to support the OU's Virtual Learning Environment (VLE) and Open Learn environment.

The Competitive Flexible Procedure will consist of three stages, with a shortlisting of

suppliers following evaluation of Stage 1 and Stage 2:

Stage 1 PSQ (shortlist to 6 bidders per Lot)

Stage 2 Invitation to Tender (shortlist to 3 bidders per Lot)

Stage 3 Face to Face Evaluation

Documents

Associated tender documents

https://in-tendhost.co.uk/openuniversity

The tender documents can be accessed via the link to the Open University's e-tendering portal

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Contracting authority

THE OPEN UNIVERSITY

- Charity Commission (England and Wales): RC000391

Walton Hall

Milton Keynes

MK7 6AA

United Kingdom

Email: finance-tenders@open.ac.uk

Region: UKJ12 - Milton Keynes

Organisation type: Public authority - sub-central government