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Tender

BLC0177 - Legacy Media Digitisation Framework

BLUELIGHT COMMERCIAL LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

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Published 11 August 2025, 10:09am

Scope

Description

BlueLight Commercial are looking to implement a Framework for the delivery of Media Digitisation Services. This will include the conversion of legacy media to digital records including meta data for integration with a Digital Evidence Management system.

Tender Documentation is scheduled to be published on 11th August and no documentation will be available before this date.

The Framework will include 6 lots which are:

Lot 1: VHS Media Conversion - In House - With DEMS Integration - This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files imported via integration with a Digital Evidence Management Solution (DEMS) managed by the Customer.

Lot 2: VHS Media Conversion - In House - With DEMS Provided - This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files available via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

Lot 3: VHS Media Conversion - Outsource - With DEMS Integration - This lot is for the

provision of conversion services delivered completely by a third party with electronic files being returned securely to the Customer and ingested by a Digital Evidence Management Solution managed by the Customer.

Lot 4: VHS Media Conversion - Outsource - With DEMS Provided - This lot is for the provision of conversion services delivered completely by a third party with electronic files being available to the Customer via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

Lot 5: Niche Media Digitisation - DEMS Integration: This lot is for the conversion of other forms of legacy media, i.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution managed by the Customer.

Lot 6: Niche Media Digitisation - DEMS Provided: This lot is for the conversion of other forms of legacy media, i.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution provided as part of your solution.

Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

Total value (estimated)

- £300,000,000 excluding VAT
- £360,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 10 October 2025 to 9 October 2029
- 4 years

Main procurement category

Services

CPV classifications

- 30233000 - Media storage and reader devices
- 32322000 - Multimedia equipment
- 72311100 - Data conversion services

Lot 1. Lot 1: VHS Media Conversion - In House - With DEMS Integration

Description

This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files imported via integration with a Digital Evidence Management Solution (DEMS) managed by the Customer.

Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Lot 2: VHS Media Conversion - In House - With DEMS Provided

Description

This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files available via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Lot 3: VHS Media Conversion - Outsource - With DEMS Integration

Description

This lot is for the provision of conversion services delivered completely by a third party with electronic files being returned securely to the Customer and ingested by a Digital Evidence Management Solution managed by the Customer.

Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 4. Lot 4: VHS Media Conversion - Outsource - With DEMS Provided

Description

This lot is for the provision of conversion services delivered completely by a third party with electronic files being available to the Customer via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 5. Lot 5: Niche Media Digitisation with DEMS Integration

Description

This lot is for the conversion of other forms of legacy media, i.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution managed by the Customer.

Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 6. Lot 6: Niche Media Digitisation with DEMS Provided

Description

This lot is for the conversion of other forms of legacy media, i.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution provided as part of your solution.

Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Open framework scheme end date (estimated)

10 October 2029

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

5%

Framework operation description

Further competition or Direct Award to ranked suppliers can be carried out by a Customer requiring Services under any Lot.

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

Establishing party only

Participation

Particular suitability

Lot 1. Lot 1: VHS Media Conversion - In House - With DEMS Integration

Lot 2. Lot 2: VHS Media Conversion - In House - With DEMS Provided

Lot 3. Lot 3: VHS Media Conversion - Outsource - With DEMS Integration

Lot 4. Lot 4: VHS Media Conversion - Outsource - With DEMS Provided

Lot 5. Lot 5: Niche Media Digitisation with DEMS Integration

Lot 6. Lot 6: Niche Media Digitisation with DEMS Provided

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

10 September 2025, 12:00pm

Tender submission deadline

10 September 2025, 12:00pm

Submission address and any special instructions

<https://sell2.in-tend.co.uk/blpd/home>

Please register for the opportunity and submit your bid via the e-tendering portal. Please note, the tender will not be published before 11th August 2025

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

3 October 2025

Award criteria

Name	Description	Type
Simple description	The award criteria is based on gateway questions that are pass / fail, technical and pricing information. A full breakdown of the questions and scoring including the evaluation matrix to demonstrate scoring methodology is available within the tender documentation.	Price

Weighting description

The award criteria is based on gateway questions that are pass / fail, technical and pricing information. A full breakdown of the questions and scoring including the evaluation matrix to demonstrate scoring methodology is available within the tender documentation.

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

BLUELIGHT COMMERCIAL LIMITED

- Companies House: 12517649

Lower Ground 5-8 The Sanctuary

London

SW1P 3JS

United Kingdom

Email: e-procurement@bluelight.police.uk

Website: <http://www.bluelightcommercial.police.uk/>

Region: UKI32 - Westminster

Organisation type: Public authority - sub-central government