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Tender

0177 Media Digitisation

BLUELIGHT COMMERCIAL LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-047491

Procurement identifier (OCID): ocds-h6vhtk-055805 ([view related notices](#))

Published 11 August 2025, 9:06am

Scope

Reference

BLC0177

Description

BlueLight Commercial are looking to implement a Framework for the delivery of Media Digitisation Services. This will include the conversion of analogue media to digital records including meta data for integration with a Digital Evidence Management system.

Tender Documentation is scheduled to be published on 11th August and no documentation will be available before this date.

The Framework will include 3 lots which are:

Lot 1: Inhouse VHS Media Digitisation - This lot is for the provision of software, hardware and training to enable a Police Force to convert VHS tapes to digital files.

Lot 2: Outsourced VHS Media Digitisation: This lot is for the provision of conversion services delivered completely by a third party with electronic files being returned securely

to the customer Force.

Lot 3: Niche Media Digitisation: This lot is for the conversion of other forms of media, i.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution.

Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

Total value (estimated)

- £100,000,000 excluding VAT
- £120,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 6 October 2025 to 5 October 2029
- 4 years

Main procurement category

Services

CPV classifications

- 30233000 - Media storage and reader devices
- 32322000 - Multimedia equipment
- 72311100 - Data conversion services

Lot constraints

Description of how multiple lots may be awarded:

The capability to deliver the services required under each lot will be primarily evaluated against the capabilities requested in the tender documentation. A rate card will be included to enable direct award or further competition to be performed.

Not the same for all lots

Contract locations are shown in Lot sections, because they are not the same for all lots.

Lot LOT-0001. Lot 1: VHS Media Conversion - In House - With DEMS Integration

Description

This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files imported via integration with a Digital Evidence Management Solution (DEMS) managed by the Customer.

Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Contract locations

- UK - United Kingdom

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot LOT-0002. Lot 2: VHS Media Conversion - In House - With DEMS Provided

Description

This lot is for the provision of software, hardware and training to enable a Customer to convert VHS tapes to digital files and have the files available via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot LOT-0003. Lot 3: VHS Media Conversion - Outsource - With DEMS Integration

Description

This lot is for the provision of conversion services delivered completely by a third party with electronic files being returned securely to the Customer and ingested by a Digital Evidence Management Solution managed by the Customer.

Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot LOT-0004. Lot 4: VHS Media Conversion - Outsource - With DEMS Provided

Description

This lot is for the provision of conversion services delivered completely by a third party with electronic files being available to the Customer via a Digital Evidence Management Solution (DEMS) provided as part of your solution.

Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot LOT-0005. Lot 5: Niche Media Digitisation with DEMS Integration

Description

This lot is for the conversion of other forms of legacy media, I.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution managed by the Customer.

Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot LOT-0006. Lot 6: Niche Media Digitisation with DEMS Provided

Description

This lot is for the conversion of other forms of legacy media, I.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution provided as part of your solution.

Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Open framework scheme end date (estimated)

6 October 2029

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

5%

Further information about fees

A 5% levy will be payable by any successful supplier. This will be calculated based on the work they have received under the Framework. Further information will be available within the tender documentation once published.

Framework operation description

Customers of the Framework will be able to perform a mini-competition or direct award under the required lots based on the rate card included within a suppliers bid. A customer can compete under as many or as few lots for the services they require. Due to the exact delivery methodology of the services, economies of scale etc. a mini-competition allows for best value to be determined by the customer for their specific requirements.

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

Establishing party only

Participation

Particular suitability

Lot LOT-0001. Lot 1: VHS Media Conversion - In House - With DEMS Integration

Lot LOT-0002. Lot 2: VHS Media Conversion - In House - With DEMS Provided

Lot LOT-0003. Lot 3: VHS Media Conversion - Outsource - With DEMS Integration

Lot LOT-0004. Lot 4: VHS Media Conversion - Outsource - With DEMS Provided

Lot LOT-0005. Lot 5: Niche Media Digitisation with DEMS Integration

Lot LOT-0006. Lot 6: Niche Media Digitisation with DEMS Provided

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

5 September 2025, 12:00pm

Tender submission deadline

5 September 2025, 12:00pm

Submission address and any special instructions

<https://sell2.in-tend.co.uk/blpd/home>

Please register for the opportunity and submit your bid via the e-tendering portal. Please note, the tender will not be published before 11th August 2025

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

3 October 2025

Award criteria

Name	Description	Type
Simple description	Technical capability, pricing and social value are evaluated to determine suppliers able to meet the requirements. Full details are available within the documentation provided.	Price

Weighting description

Technical capability, pricing and social value are evaluated to determine suppliers able to meet the requirements. Full details are available within the documentation provided.

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

BLUELIGHT COMMERCIAL LIMITED

- Companies House: 12517649

Lower Ground 5-8 The Sanctuary

London

SW1P 3JS

United Kingdom

Email: e-procurement@bluelight.police.uk

Website: <http://www.bluelightcommercial.police.uk/>

Region: UKI32 - Westminster

Organisation type: Public authority - sub-central government