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Tender

## **Provision of Insurance and Related Services to Home Group**

Home Group

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-047399

Procurement identifier (OCID): ocds-h6vhtk-058487

Published 8 August 2025, 4:05pm

### **Scope**

### **Description**

Home Group are looking to appoint one or more providers to deliver their Insurance and related services for Property, legal liability and other general (non-life) insurable risks.

The programme will require Insurance and related services for risks that may include but not be limited to: property damage and business interruption, employers, public, products and property owners liability, business combined/office, money, all risks, computer, contract works, group personal accident and employment practices liability. This list is to be decided at the sole discretion of Home Group.

Suppliers will be required to have the financial ability to deliver the programme, including Insurers with a minimum rating of 'BBB' from standard and poor, 'B++' from AM Best, or an equivalent rating by an independent and reputable credit rating agency and approved by the bidder's market security committee. In the case of any rating less than A-, the contracting authority will evaluate and accept the nominated insurer(s) at its sole discretion, subject to disclosure and acceptance prior to the ITT bid deadline of the bidder's market security committee's latest report, including written recommendation from the bidder's market security committee.

Suppliers will be assessed but not limited to the following high level criterion:

- The ability to provide the Contracting Authority with a choice of suitable insurers and/or suitable cover options
- A skilled and competent service team, being Client Relationship Management, Insurance Claims management, Insurance Broking / underwriting and insurable risk managers
- The delivery of quality service to the Contracting Authority and our clients, including that provided to us by any third-party contractor employed by you or by the Insurer(s) you propose

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Newcastle-upon-Tyne:-Insurance-services./U3K765H75B>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/U3K765H75B>

### **Total value (estimated)**

- £8,045,000 excluding VAT
- £8,045,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

Home Group will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

## **Main procurement category**

Services

## **Contract locations**

- UK - United Kingdom

## **Lot constraints**

Maximum number of lots a supplier can be awarded: 8

Description of how multiple lots may be awarded:

The contracting authority reserves the right to award contracts combining the following lots or groups of lots: Lots 1-9 will be individually evaluated and multiple awards may result. Where the respondee is an insurance Broker, it may choose to place the insurance(s) required within each Lot with different insurers at it's discretion, but full details of the risk carrier(s) will be required

## **Not the same for all lots**

CPV classifications are shown in Lot sections, because they are not the same for all lots.

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## **Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Home Group**

### **Description**

A programme of General (non-life) insurance and related services for Home Group. The programme will require Insurance and related services for risks that may include but not be limited to: Property damage and business interruption, employers, public, products and property owners liability, business combined/office, money, all risks, computer, contract works, group personal accident, professional indemnity, fidelity guarantee/crime, employment practices liability. This list is to be decided at the sole discretion of Home Group.

### **Lot value (estimated)**

- £7,300,000 excluding VAT
- £7,300,000 including VAT

### **CPV classifications**

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66516500 - Professional liability insurance services
- 66517300 - Risk management insurance services

### **Same for all lots**

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. Insurance and related services associated with Motor Fleet for Home Group**

### **Description**

Home Group are looking to appoint one provider to deliver their Insurance and related services for Motor Fleet cover.

### **Lot value (estimated)**

- £500,000 excluding VAT
- £500,000 including VAT

### **CPV classifications**

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

### **Same for all lots**

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. Insurance and related services associated with Terrorism and/or Political Violence (Pool Re) for Home Group**

## Description

Home Group are looking to appoint one or more providers to deliver their Insurance and related services associated with Terrorism and/or Political Violence (Pool Re) cover.

## Lot value (estimated)

- £90,000 excluding VAT
- £90,000 including VAT

## CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

## Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 4. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool-Re) for Home Group**

## Description

Home Group are looking to appoint one or more providers to deliver their Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) cover.

### **Lot value (estimated)**

- £0 excluding VAT
- £0 including VAT

### **CPV classifications**

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

### **Same for all lots**

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 5. Insurance and related services associated with Directors' and Officers' Liability for Home Group**

### **Description**

Home Group are looking to appoint one or more providers to deliver their Insurance and related services associated with Directors' and Officers' Liability.

### **Lot value (estimated)**

- £70,000 excluding VAT

- £70,000 including VAT

### **CPV classifications**

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

### **Same for all lots**

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 6. insurance and related services associated with Fidelity/Crime as required by Home Group**

### **Description**

Home Group are looking to appoint one or more providers to deliver their Insurance and related services associated with Fidelity/Crime.

### **Lot value (estimated)**

- £30,000 excluding VAT
- £30,000 including VAT

### **CPV classifications**



- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

### **Same for all lots**

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 7. Insurance and related services associated with Professional Indemnity as required by Home Group**

### **Description**

Home Group are looking to appoint one or more providers to deliver their Insurance and related services associated with Personal Indemnity.

### **Lot value (estimated)**

- £50,000 excluding VAT
- £50,000 including VAT

### **CPV classifications**

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services

- 66518300 - Insurance claims adjustment services

### **Same for all lots**

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 8. Insurance and related services associated with Medical Malpractice as required by Home Group**

### **Description**

Home Group are looking to appoint one or more providers to deliver their Insurance and related services associated with Medical Malpractice.

### **Lot value (estimated)**

- £5,000 excluding VAT
- £5,000 including VAT

### **CPV classifications**

- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

### **Same for all lots**

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

## **Lot 9. Insurance and related services associated with Alternative Risk Financing as required by Home Group**

### **Description**

Home Group are looking to appoint one or more providers to deliver their Insurance and related services associated with Alternative Risk Financing.

### **Lot value (estimated)**

- £0 excluding VAT
- £0 including VAT

### **CPV classifications**

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

### **Same for all lots**

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Participation**

## **Particular suitability**

**Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Home Group**

**Lot 2. Insurance and related services associated with Motor Fleet for Home Group**

**Lot 3. Insurance and related services associated with Terrorism and/or Political Violence (Pool Re) for Home Group**

**Lot 4. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool-Re) for Home Group**

**Lot 5. Insurance and related services associated with Directors' and Officers' Liability for Home Group**

**Lot 6. insurance and related services associated with Fidelity/Crime as required by Home Group**

**Lot 7. Insurance and related services associated with Professional Indemnity as required by Home Group**

**Lot 8. Insurance and related services associated with Medical Malpractice as required by Home Group**

**Lot 9. Insurance and related services associated with Alternative Risk Financing as required by Home Group**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

5 September 2025, 12:00am

### **Submission type**

Tenders

**Deadline for requests to participate**

5 September 2025, 12:00am

**Submission address and any special instructions**

<https://www.delta-esourcing.com/>

**Tenders may be submitted electronically**

Yes

**Languages that may be used for submission**

English

**Award decision date (estimated)**

20 January 2026

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**Award criteria****Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Home Group**

Name	Type	Weighting
Quality	Quality	50%
Price	Cost	40%
Remediation	Cost	10%

**Lot 2. Insurance and related services associated with Motor Fleet for Home Group**

**Lot 3. Insurance and related services associated with Terrorism and/or Political Violence (Pool Re) for Home Group**

**Lot 4. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool-Re) for Home Group**

**Lot 5. Insurance and related services associated with Directors' and Officers' Liability for Home Group**

**Lot 6. insurance and related services associated with Fidelity/Crime as required by Home Group**

**Lot 7. Insurance and related services associated with Professional Indemnity as required by Home Group**

**Lot 8. Insurance and related services associated with Medical Malpractice as required by Home Group**

**Lot 9. Insurance and related services associated with Alternative Risk Financing as required by Home Group**

<b>Name</b>	<b>Type</b>	<b>Weighting</b>
Quality	Quality	60%
Price	Cost	40%

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## **Other information**

**Conflicts assessment prepared/revised**

Yes

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## **Procedure**

**Procedure type**

## Competitive flexible procedure

### Competitive flexible procedure description

The procedure will consist of a multi stage procurement, covering a conditions of participation stage and three stages contained within the tendering period, allowing for shortlisting of suppliers at each round. The high level weightings apportioned to this procurement consists of (For lot 1: 40% Cost / 50% Quality / 10% Remediation) (For lots 2-9: 40% Cost / 60% Quality).

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### Contracting authority

#### Home Group

- Public Procurement Organisation Number: PRDP-8748-DBHZ

One Strawberry Lane, Bromley

Newcastle upon Tyne

NE1 4BX

United Kingdom

Contact name: James Foreman

Telephone: +44 1959562242

Email: [james.foreman@gibbslaidler.co.uk](mailto:james.foreman@gibbslaidler.co.uk)

Region: UKC22 - Tyneside

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)

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## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

### Gibbs Laidler Consulting LLP

Summary of their role in this procurement: Working on behalf of the contracting authority

- Public Procurement Organisation Number: PGJB-3773-RCMH

1 The Courtyard, Salters Heath Business Centre

Sevenoaks

TN13 2BL

United Kingdom

Contact name: James Foreman

Telephone: 07841632922

Email: [james.foreman@gibbslaidler.co.uk](mailto:james.foreman@gibbslaidler.co.uk)

Region: UKJ46 - West Kent

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## **Contact organisation**

Contact Home Group for any enquiries.