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Tender

## **NHS Workforce Alliance Health Workforce Solutions**

Crown Commercial Service

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-047369

Procurement identifier (OCID): ocds-h6vhtk-05022f ([view related notices](#))

Published 8 August 2025, 3:34pm

### **Scope**

### **Reference**

RM6380

### **Description**

The NHS, and other public sector organisations, use external suppliers to support workforce and recruitment programs. CCS, in partnership with the NHS procurement hubs, operates as the NHS Workforce Alliance and currently has a portfolio of frameworks that offer different routes and models for additional staff and resources.

This agreement will offer sustainable and flexible workforce solutions for all staffing areas via a range of services, including delivery of outsourced staff banks, managed service solutions, temporary and permanent recruitment solutions, tailored workforce management plans to meet individual customer needs and technology services to provide customers with platforms to manage solutions effectively.

This agreement will replace the current Managed Staff Banks (RM6278) and Workforce Improvement Services (RM6163) agreements and will support the NHS and other public sector organisations to implement more strategic contracts to deliver more cost effective

workforce solutions. This agreement will not replace existing agency staffing agreements, including Non-Clinical Staffing (RM6277) and National Framework for the Provision of Clinical and Healthcare Staffing (RM6281), and will not directly enable the provision of transactional agency supply in isolation.

## **Commercial tool**

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

## **Total value (estimated)**

- £10,000,000,000 excluding VAT
- £12,000,000,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 22 January 2026 to 21 January 2029
- 3 years

## **Main procurement category**

Services

## **CPV classifications**

- 79610000 - Placement services of personnel

- 79620000 - Supply services of personnel including temporary staff

## **Contract locations**

- UK - United Kingdom
- GG - Guernsey
- IM - Isle of Man
- JE - Jersey
- AI - Anguilla
- BM - Bermuda
- FK - Falkland Islands
- GS - South Georgia and South Sandwich Islands
- IO - British Indian Ocean Territory
- KY - Cayman Islands
- MS - Montserrat
- PN - Pitcairn, Henderson, Ducie and Oeno Islands
- SH - Saint Helena, Ascension and Tristan da Cunha
- TC - Turks and Caicos Islands
- VG - British Virgin Islands

## **Justification for not using lots**

RM6380 is intended to enable the delivery of strategic services which are holistic in nature, allowing buyers to combine service lines under one contract to deliver best value. Dividing the service lines into distinct lots and separating the service lines would not support this method of service delivery. This approach has also been tested during market engagement.

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## **Framework**

### **Open framework scheme end date (estimated)**

21 January 2034

### **Maximum number of suppliers**

Unlimited

### **Maximum percentage fee charged to suppliers**

0.98%

### **Further information about fees**

The management charge that shall apply ranges from 0% to 3% and will be dependent on the services that are provided as part of a call-off contract. The management charge that applies to each service is set out in the framework contract documents. The figure of 0.9875% represents the weighted average management charge and does not represent the management charge for any specific service.

### **Framework operation description**

Refer to Framework Schedule 7 - Call-Off Award Procedure for details of the competitive selection processes for the award of contracts under this framework.

### **Award method when using the framework**

Either with or without competition

## **Contracting authorities that may use the framework**

Refer to RM6380 NHS Workforce Alliance Health Workforce Solutions - Customer List for details of contracting authorities that may use the framework.

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## **Participation**

### **Legal and financial capacity conditions of participation**

The conditions of participation relating to the legal and financial capacity are set out in the ITT, in the procurement specific questionnaire. The conditions of participation will be assessed in accordance with the assessment methodologies detailed in the procurement specific questionnaire and Attachment 2 How to tender.

### **Technical ability conditions of participation**

The conditions of participation relating to technical capability are set out in the ITT, in the procurement specific questionnaire. The conditions of participation will be assessed in accordance with the assessment methodologies detailed in the procurement specific questionnaire and Attachment 2 How to tender.

### **Particular suitability**

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

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## **Submission**

### **Enquiry deadline**

3 September 2025, 3:00pm

### **Tender submission deadline**

22 September 2025, 3:00pm

### **Submission address and any special instructions**

<https://crowncommercialservice.bravosolution.co.uk>

### **Tenders may be submitted electronically**

Yes

### **Languages that may be used for submission**

English

### **Award decision date (estimated)**

12 January 2026

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## **Award criteria**

<b>Name</b>	<b>Description</b>	<b>Type</b>
Social value - Tackling Economic Inequality	The weighting of this criteria is 10% of quality. You must read Attachment 2d Quality questionnaire for the details of this question's requirement, response guidance and marking scheme.	Quality
Delivering Workforce Efficiencies	The weighting of this criteria is 30% of quality. You must read the Attachment 2d Quality questionnaire for the details of this question's requirement, response guidance and marking scheme.	Quality
Contract Implementation	The weighting of this criteria is 30% of quality. You must read the Attachment 2d Quality questionnaire for the details of this question's requirement, response guidance and marking scheme.	Quality
Agency supply chain management	The weighting of this criteria is 30% of quality. You must read the Attachment 2d Quality questionnaire for the details of this question's requirement, response guidance and marking scheme.	Quality
Price	The tender price submitted will be divided by the quality score to determine the Price per Quality Point for the tender.	Price

## Weighting description

Social value - Tackling Economic Inequality - The weighting of this criteria is 10% of quality

Delivering Workforce Efficiencies - The weighting of this criteria is 30% of quality

Contract Implementation - The weighting of this criteria is 30% of quality

Agency supply chain management - The weighting of this criteria is 30% of quality

The tender price submitted will be divided by the quality score to determine the Price per Quality Point for the tender

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## **Other information**

### **Applicable trade agreements**

- Government Procurement Agreement (GPA)
- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

### **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Open procedure

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## **Documents**

### **Associated tender documents**



[RM6380 -Customer list v1.0.docx](#)

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## Contracting authority

### Crown Commercial Service

- Public Procurement Organisation Number: PBZB-4962-TVLR

9th Floor, The Capital, Old Hall Street

Liverpool

L3 9PP

United Kingdom

Telephone: +44 3454102222

Email: [supplier@crowncommercial.gov.uk](mailto:supplier@crowncommercial.gov.uk)

Website: <https://www.gov.uk/ccs>

Region: UKD72 - Liverpool

Organisation type: Public authority - central government