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Tender

TC01407 The Purchase of Twelve (12) Purpose Built Forty Five (45) Foot Terminal Trailers

THE FELIXSTOWE DOCK AND RAILWAY COMPANY

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-047181

Procurement identifier (OCID): ocds-h6vhtk-058133

Published 8 August 2025, 10:46am

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Scope

Reference

TC01407

Description

The Felixstowe Dock and Railway Company requires twelve (12) purpose built forty five (45) foot terminal trailers.

Delivery to the Port of Felixstowe, Suffolk, United Kingdom, IP11 3SY

Total value (estimated)

- £720,000 excluding VAT
- £864,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 15 October 2025 to 14 October 2026
- 1 year

Main procurement category

Goods

CPV classifications

- 34223000 - Trailers and semi-trailers

Contract locations

- UKH14 - Suffolk

Submission

Submission type

Tenders

Tender submission deadline

5 September 2025, 7:00pm

Submission address and any special instructions

Proactis e-tender platform:

<https://procontract.due-north.com/SupplierRegistration/Register>

Suppliers that are already registered on the Proactis e-tender platform can log on and search for this tender opportunity under Hutchison Ports UK (Parent company of The Felixstowe Dock and Railway Company).

Please note if you are not registered, you will need to register first and then proceed in searching for the opportunity following completion of the registration.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

15 October 2025

Award criteria

Name	Description	Type
Stage 1 -Technical	Supply a trailer capable of carrying ISO container loads for 45' / 40' / 20' / twin 20' / tanks	Quality
Stage 1 - Technical	Tenderer can provide the wheel, tyre and axle configuration provided on the trailer with pneumatic tyres on either 8 wheel/2 axle or 8 wheel/4 axle basis.	Quality
Stage 1 -Technical	Specification of trailer 70 tonnes	Quality
Stage 1 - Technical	Proposed tare weight of the trailer is 12 tonne or less	Quality
Stage 1 - Technical	Drum braking system proposed for the trailer	Quality
Stage 1 - Technicial	Trailer certificated to CE or UKCA requirements	Quality
Stage 2 - Cost	Total price for 12 trailers Total price for delivery	Price
Stage 2 - Sustainability	Describe how your organisation is working towards achieving Net Zero carbon emissions. Please include a copy of your Carbon Reduction Plan or equivalent	Quality
Stage 2 - Sustainability	What measures have been taken to ensure the equipment is designed with sustainability in mind (e.g., recycled materials, modular design, ease of repair, end-of-life recycling)?	Quality
Stage 2 - Sustainability	List any environmental & quality certifications or standards the equipment and/or the supplier complies with (e.g., ISO 14001, Eco-Design, RoHS, REACH, CE marking).	Quality

Name	Description	Type
Stage 2 - Sustainability	What steps will you take to minimise environmental impact in production, procurement and delivery of the equipment. Demonstrate the carbon impact in tons of CO2 for the procurement and delivery of the equipment.	Quality
Stage 2 - Sustainability	How will your contract delivery support social and environmental value in the UK and within your business location, such as biodiversity protection, air quality improvement, or local community benefits.	Quality
Stage 2 - Sustainability	Please describe any innovative approaches your equipment or service offers that contribute to sustainability goals (e.g., digital efficiency monitoring, AI optimisation, renewable power integration).	Quality
Stage 2 - Deviations	No material deviations to Conditions of Contract or Technical Specifications - Deviations will be considered material if they could result in i) additional cost or ii) additional risk to the Purchaser	Quality

Weighting description

Stage 1

6 x technical questions - all Pass /Fail mark awarded - Stage 1 is required to received pass mark for each technical question to proceed to stage 2. If a supplier fails this section the evaluation of their submission shall cease:

Stage 2

Cost - has 2 questions = 70%

Sustainability - has 6 questions = 10%

Deviations - has 1 question = 20%

Other information

Payment terms

The payment terms are provided within the tender document. The tender document is available at the expression of interest and conditions of participation stages on the Proactis e-tender portal.

Description of risks to contract performance

Trailer specification cannot be met.

Downturn in global shipping, reduced number of container movements and as a result could reduce the requirement for the equipment.

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

Interested Suppliers are to express their interest in this opportunity via the Purchasers e-tender portal - <https://procontract.due-north.com/SupplierRegistration/Register>

Please note that Suppliers will be required to register on the e-tender portal if they are not already registered - registration is a free process to complete.

The tender document contains the specification: submission requirements, two stages of award criteria (Stage 1 -Technical which will be pass or fail and a pass mark shall be required to proceed to Stage 2 - Cost, Sustainability and Deviations which shall be weighted criteria (as set out in the section headed Award Criteria in this notice)), together with the Form of Contract. These documents are all available on the Purchasers e-tender portal.

NOTE - The tender document is provided for information of the requirements and must not be completed or submitted until invited to do so following successful completion of the Conditions of Participations stage which includes assessment of the Supplier financial standing.

Suppliers will be required to complete the Conditions of Participation. Submissions must be completed by the date for requests to participate (05/09/2025 - 1900 hours).

The Purchasers Finance Department will undertake a financial assessment of the Suppliers financial standing, using an obtained finance report. Suppliers must pass both the Conditions of Participation and the financial assessment.

Successful Suppliers that pass both the Conditions of Participation and the financial assessment will be invited to tender.

Tender submissions are required to be submitted via the Purchasers e-tender portal and will be opened following submission at a scheduled tender committee meeting. A preferred Supplier stage will be entered into following the completion of the tender assessments, this will allow for contract terms negotiations to be finalised is required.

Contracting authority

THE FELIXSTOWE DOCK AND RAILWAY COMPANY

- Companies House: ZC000205
- Public Procurement Organisation Number: PRVX-4252-DPQD

Tomline House

Felixstowe

IP11 3SY

United Kingdom

Email: tenders@fdrc.co.uk

Region: UKH14 - Suffolk

Organisation type: Private utility