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Planning

Opportunity to Partner with the NHS in Retail Catering Services

HULL UNIVERSITY TEACHING HOSPITALS NHS TRUST

UK2: Preliminary market engagement notice - Procurement Act 2023 - view information about notice types

Notice identifier: 2025/S 000-046412

Procurement identifier (OCID): ocds-h6vhtk-058235

Published 6 August 2025, 10:42am

Scope

Description

Hull University Teaching Hospitals NHS Trust (HUTH) is excited to announce a pre-tender market engagement opportunity for potential suppliers interested in partnering with us to operate our retail catering units. This is a unique chance to collaborate with one of the leading healthcare providers in the region and contribute to enhancing the experience of our patients, staff and visitors.

About the Opportunity

HUTH is seeking innovative and experienced suppliers to manage and operate our retail catering units at Hull Royal Infirmary and Castle Hill Hospital. Our goal is to provide high-quality, cost-effective, and customer-focused services that meet the diverse needs of our hospital community. The successful supplier will have the opportunity to:

Enhance Customer Experience: Develop and deliver a modern, engaging, and efficient retail catering service that enhances the overall experience for our patients, staff, and visitors.

Drive Innovation: Implement innovative solutions and best practices in retail catering to improve service delivery, increase customer satisfaction, and drive operational efficiency.

Collaborate with the NHS: Partner with a prestigious NHS Trust and contribute to the well-being of our community by providing high-quality catering services.

Achieve Financial Success: Benefit from a stable and supportive partnership with the NHS, with opportunities for revenue generation and business growth.

Partnering with HUTH offers numerous benefits including:

Reputation and Trust: Align your brand with the trusted and respected NHS, enhancing your reputation and credibility in the market.

Access to a Large Customer Base: Serve a diverse and extensive customer base, including patients, staff, and visitors, ensuring a steady stream of business.

Support and Collaboration: Work closely with HUTH's dedicated team, benefiting from their expertise, support, and collaborative approach to service delivery.

Opportunities for Growth: Leverage the partnership to explore new business opportunities, expand your service offerings, and achieve long-term growth.

Contract dates (estimated)

- 1 April 2026 to 31 March 2036

- 10 years

Main procurement category

Services

CPV classifications

- 55520000 - Catering services

Contract locations

- UKE11 - Kingston upon Hull, City of

Engagement

Engagement deadline

17 September 2025

Engagement process description

We invite interested suppliers to participate in this pre-tender market engagement process. This is an excellent opportunity to understand our requirements, share your ideas, and explore potential collaboration. To express your interest and receive further information, please contact me directly at paul.horsefield1@nhs.net

We look forward to hearing from you and exploring how we can work together to deliver exceptional retail catering services at Hull University Teaching Hospitals NHS Trust.

Submission

Publication date of tender notice (estimated)

3 November 2025

Procedure

Special regime

Concession

Contracting authority

HULL UNIVERSITY TEACHING HOSPITALS NHS TRUST

- NHS Organisation Data Service: RWA

- Public Procurement Organisation Number: PHNT-9958-NGDZ

Hull Royal Infirmary, Anlaby Road

Hull

HU3 2JZ

United Kingdom

Email: paul.horsefield1@nhs.net

Region: UKE11 - Kingston upon Hull, City of

Organisation type: Public authority - central government