This is a published notice on the Find a Tender service: <a href="https://www.find-tender.service.gov.uk/Notice/046170-2025">https://www.find-tender.service.gov.uk/Notice/046170-2025</a>

#### Contract

# Upgrade of Payment Validators (Pvals), associated software and integration services.

NORTHERN TRAINS LIMITED

F06: Contract award notice – utilities Notice identifier: 2025/S 000-046170

Procurement identifier (OCID): ocds-h6vhtk-05557e

Published 5 August 2025, 2:28pm

# **Section I: Contracting entity**

I.1) Name and addresses

NORTHERN TRAINS LIMITED

George Stephenson House

York

YO16JT

Contact

Robin Horsman

**Email** 

Robin.Horsman@northernrailway.co.uk

**Telephone** 

+44 7827937566

Country

United Kingdom

Region code

UKE21 - York

**Companies House** 

03076444

Internet address(es)

Main address

www.northernrailway.co.uk

# I.6) Main activity

Railway services

# **Section II: Object**

# II.1) Scope of the procurement

## II.1.1) Title

Upgrade of Payment Validators (Pvals), associated software and integration services.

#### II.1.2) Main CPV code

- 30123100 Ticket-validation machines
  - o DA42 Including installation

## II.1.3) Type of contract

Supplies

## II.1.4) Short description

Upgrade of Payment Validators (Pvals), associated software and integration into the into the Transport for Greater Manchester (TfGM) Bee Network (Phase 1).

The contract will upgrade existing Pval equipment and software to allow payment transactions to integrate into the TfGM Account-Based Ticketing (ABT) scheme.

#### II.1.6) Information about lots

This contract is divided into lots: No

## II.2) Description

#### II.2.2) Additional CPV code(s)

- 72212100 Industry specific software development services
  - o DA42 Including installation

## II.2.3) Place of performance

**NUTS** codes

- UKC North East (England)
- UKD North West (England)
- UKE Yorkshire and the Humber

Page 4 to 7

II.2.4) Description of the procurement

Upgrade of Payment Validators (PVals) and associated software to allow EMV (Europay, Mastercard and Visa) transactions. This will integrate into the into the Transport for

Greater Manchester (TfGM) Bee Network (Phase 1).

The contract will upgrade existing ATG equipment and software to allow payment

transactions to integrate into the TfGM Account-Based Ticketing (ABT) scheme. The

activities will include as minimum:

• Software development.

• Upgrade of PVals to accept contactless EMV physical and virtual cards on devices

alongside existing fare media

Deployment of a supplier middle office.

• Integration from the supplier middle office to the TfGM Secure Middle Office (SMO).

PCI certification.

• Commissioning of devices for use at various stations on the operating network of

Northern Trains Limited 'NTL', TransPenine Trains Limited 'TPT', and First Trenitalia West

Coast Rail Limited 'Avanti'

II.2.11) Information about options

Options: No

# Section IV. Procedure

## **IV.1) Description**

## IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The works, supplies or services can be provided only by a particular economic operator for the following reason:
  - o protection of exclusive rights, including intellectual property rights

#### Explanation:

Award a contract directly as this approach is allowed under the UCR's where restrictions on the use of IPR do not trigger a requirement to conduct a new OJEU-compliant tender process.

We believe in this circumstance the following is applicable:

There are grounds where NTL as public body could award a subsequent contract to a third party using the exemptions in Regulation 50 of the UCR. This exemption is provided for under the UCR Regulation 50(1)(c) which allows Utilities to award a contract where the works, supplies or services can be supplied only by a particular supplier because competition is absent for technical reasons and where no reasonable alternative or

substitute exists. The supplier owns copyright and the IPR in all the software. The absence of competition is not the result of an artificial narrowing down of the parameters of the procurement.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

## IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: 2025/S 000-035932

# Section V. Award of contract

A contract/lot is awarded: Yes

# V.2) Award of contract

## V.2.1) Date of conclusion of the contract

5 August 2025

# V.2.2) Information about tenders

The contract has been awarded to a group of economic operators: No

# V.2.3) Name and address of the contractor

Vix Technology UK Limited

Bracknell

Country

**United Kingdom** 

**NUTS** code

• UKJ1 - Berkshire, Buckinghamshire and Oxfordshire

Companies House

03039051

The contractor is an SME

No

# **Section VI. Complementary information**

# VI.4) Procedures for review

VI.4.1) Review body

Department for Transport

Great Minster House,

London

SW1P 4DR

Country

United Kingdom