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Planning

Managed Equipment Service with associated Medical Consumables & Contrast Media for University Hospitals of Leicester NHS Trust

University Hospitals of Leicester NHS Trust

UK3: Planned procurement notice - Procurement Act 2023 - <u>view information about notice</u> <u>types</u>

Notice identifier: 2025/S 000-046115

Procurement identifier (OCID): ocds-h6vhtk-05817b

Published 5 August 2025, 1:35pm

Scope

Description

University Hospitals of Leicester NHS Trust (UHL) requires the Provision of Managed Equipment Service with associated Medical Consumables & Contrast Media.

The contract term is intended to be for 10 years with potential option to extend at the Authority's discretion for an additional term of up to 5 years. Over the 15 years, the potential total contract value would be £600 million (£40 million per annum). Consumables represent the majority of this contract value: £24 million of the £40 million annual estimate. Contract start date is subject to change.

Scope:

- -Purchasing/financing, installation and maintenance of equipment and materials in scope of the contract:
- -Purchase and installation of diagnostic/radiotherapeutic equipment and clinical robots;

- -Procurement of consumables and contrast media to meet clinical demand; to include all ancillary equipment and software required to maximise and make systems operational and fit for intended purpose
- -Purchase, supply, maintain and replace specified consumables and medical devices for the operation of the equipment and responsible for monitoring and maintaining stock levels (including stock rotation, usage analysis/reporting and proactive prevention of wastage/expiry);
- -Employ and train sufficient inventory control staff; and Manage any third party involvement.

The supplier will be responsible for the provision and stock level maintenance of specified consumables required such as implantable cardiac valves and devices (e.g. TAVI valves, TEER clips, pacemakers & defibrillators), guide wires, stents, mapping and ablation catheters. The Trust seeks a pass-through cost model with open book accounting to see actual purchase prices plus agreed markup. Product list control remains with Trust and only the Trust can dictate changes to consumables list, not the provider.

The Trust requires flexibility over time and reserves the right to add or amend requirements.

The supplier is responsible for the lifecycle management, ensuring the Trust has access to the latest medical technologies without the burden of capital investment.

Equipment included is imaging, Catheter Labs, Hybrid Theatre, mammography, radiotherapy & pharmacy robots. At this point there is no desire to expand this but there needs to be flexibility to add over the life of the new contract.

In order to select the most suitable strategic partner, the Trust intends to follow a competitive flexible process conducted in accordance with the Procurement Act 2023 (PA23).

UHL is in the process of finalising its Outline Business Case (OBC) for Cabinet Office (CO), specification, and tender documents. UHL intend to publish the tender notice and procurement in November 2025 via the Atamis e-sourcing portal.

Market engagement is due to commence in August 2025 and any interested suppliers are invited to participate - a Preliminary Market Engagement Notice will be published closer to the time. UHL reserves the right to make changes to it's intentions following the premarket engagement.

Total value (estimated)

- £600,000,000 excluding VAT
- £600,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 June 2026 to 31 May 2036
- Possible extension to 31 May 2041
- 15 years

Description of possible extension:

The contract term is intended to be for 10 years with potential option to extend at the Authority's discretion for an additional term of up to 5 years.

Main procurement category

Services

CPV classifications

- 33100000 Medical equipments
- 51413000 Installation services of radiotherapy equipment
- 33110000 Imaging equipment for medical, dental and veterinary use
- 50421000 Repair and maintenance services of medical equipment
- 33111000 X-ray devices

- 85150000 Medical imaging services
- 33151000 Radiotherapy devices and supplies
- 33696000 Reagents and contrast media
- 33140000 Medical consumables

Participation

Legal and financial capacity conditions of participation

minimum turnover requirements

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

18 November 2025

Enquiry deadline

22 December 2025, 10:00am

Submission type

Requests to participate

Deadline for requests to participate

22 December 2025, 10:00am

Submission address and any special instructions

This notice is to announce the Authority's intention to commence a procurement in the future (this is not a call for competition). Please keep an eye out for the Preliminary Market Engagement Notice (due to be published in August). The tender is likely to go live towards the end of 2025 - a Tender Notice will be published.

The ATAMIS Sourcing Portal at http://health-family.force.com/s/Welcome ("e-Sourcing Portal") will be utilised for pre-market engagement and the tender. Suppliers are encouraged to register on the portal to allow for prompt access as information becomes available.

Dates in this notice are subject to change

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

15 May 2026

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

2 stage (subject to change following market engagement)

Contracting authority

University Hospitals of Leicester NHS Trust

• Public Procurement Organisation Number: PWXN-8614-MPHH

Leicester Royal Infirmary

Leicester

LE1 6WW

United Kingdom

Contact name: Karen White

Email: karen.white@uhl-tr.nhs.uk

Website: https://www.leicestershospitals.nhs.uk/

Region: UKF21 - Leicester

Organisation type: Public authority - central government