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Tender

SANS Training

NHS England

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-045658

Procurement identifier (OCID): ocds-h6vhtk-056c50

Published 4 August 2025, 2:04pm

Scope

Description

NHS England seeks to commission SANS Cybersecurity training. Procured under the education and training light touch regime.

The contract value will be 250,000 GDB for the initial term until 31/03/2026. There will be an optional extension to 31/03/2027, subject to need and available budget. Total contract value of 500,000 GBP.

1.1 NHS England's Cyber Operations (CO) provides cyber security expertise both internally to NHS England and to the wider health and care system. Supplying the system with services and expertise to develop their capability in mitigating cyber security risks, therefore preventing impact to patient outcomes.

1.2 Cyber security is a very specialist field; it is necessary for CO staff to obtain industry recognised expert technical training and certifications. Achieving such specialist training and certifications will ensure that each member maintains an adequate level of current knowledge and proficiency in their respective field and more importantly, this will support the CO's Retention Strategy, provide clear objectives for both the NHS England cyber security profession and its members.

1.3 Cyber Operations (CO) have a well-established need for specialist cyber training,

which we deliver through SANS. It has been well documented within the strategic risk, our Business Plan, the Attract and Retain Talent strategy for cyber, and in the submissions on us reducing reliance on contractors by developing our own staff. Having suitable skilled, trained cyber professionals is a key control against the NHS England and System cyber risks, which are amongst the highest on respective risk registers.

1.4 SANS is widely recognised and trusted across both government and industry sectors, making it a highly credible choice for cyber security training. It is actively used by key government departments such as the Ministry of Defence (MOD) and HM Revenue & Customs (HMRC), as well as leading private sector organisations like PwC. SANS maintains strong collaborative relationships with these entities, ensuring its training remains aligned with real-world operational needs and emerging threats.

1.5 Furthermore, SANS courses are closely aligned with globally recognised frameworks such as the NIST Cybersecurity Framework and MITRE ATT&CK, ensuring that learners gain skills that are directly applicable to compliance, threat detection, and operational readiness. This alignment enhances the relevance and applicability of the training in both strategic and technical contexts, supporting organisations in meeting regulatory requirements and strengthening their cyber resilience.

Further information and the tender documents can be downloaded from the following link.

<https://health-family.force.com/s/Welcome>

https://atamis-1928--prospend.vf.force.com/apex/CS_ContractPage?filters=&page=1&Preview=Yes&searchStr=&SearchType=Projects&sortStr=Alphabetical&uid=a07Sr00000b2IA4IAM&sfidclFrameOrigin=https%3A%2F%2Fatamis-1928.lightning.force.com

Total value (estimated)

- £500,000 excluding VAT
- £500,000 including VAT

Below the relevant threshold

Contract dates (estimated)

- 19 September 2025 to 31 March 2026
- Possible extension to 31 March 2027
- 1 year, 6 months, 12 days

Description of possible extension:

The contract can be extended for a further 12 months at a cost of 250,000 GDB.

Main procurement category

Services

CPV classifications

- 80000000 - Education and training services

Contract locations

- UK - United Kingdom

Participation

Conditions of participation

Tender

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

12 August 2025, 5:00pm

Tender submission deadline

22 August 2025, 5:00pm

Submission address and any special instructions

<https://health-family.force.com/s/Welcome>

https://atamis-1928--prospend.vf.force.com/apex/CS_ContractPage?filters=&page=1&Preview=Yes&searchStr=&SearchType=Projects&sortStr=Alphabetical&uid=a07Sr00000b2IA4IAM&sfdcIFrameOrigin=https%3A%2F%2Fatamis-1928.lightning.force.com

Tenders may be submitted electronically

Yes

Award criteria

Name	Description	Type	Weighting
Technical	Quality weighting.	Quality	70.00%
Price	Price	Price	30.00%

Procedure

Procedure type

Below threshold - open competition

Special regime

Light touch

Contracting authority

NHS England

- Public Procurement Organisation Number: PDPT-3135-BWWY

Wellington House, 133-135 Waterloo Rd

London

SE1 8UG

United Kingdom

Email: mark.gilbert10@nhs.net

Website: <https://www.england.nhs.uk/>

Region: UKI45 - Lambeth

Organisation type: Public authority - central government