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Contract

Contract For International End to End Recruitment Partner

UNIVERSITY OF WINCHESTER

UK7: Contract details notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-045418

Procurement identifier (OCID): ocds-h6vhtk-04f6fe ([view related notices](#))

Published 1 August 2025, 6:52pm

Scope

Reference

25/AG/002

Description

Contract Publication Notice

Contract For International End to End Recruitment Partner

Requirement

The University of Winchester (UOW) is currently seeking to grow international students from September 2025, with a strategic aim to progressively grow numbers year on year. To date the University has been successful through a small, dedicated team of international staff to

establish a student population of 255 international students.

The University of Winchester has been providing higher education in the UK since 1840. With specialism in teacher training (rated Outstanding by Ofsted), nursing, psychology, business management, accountancy, criminology, law, history, and film production amongst other

subject areas

Contract 1. Contract For International End to End Recruitment Partner

Supplier

- OXFORD INTERNATIONAL EDUCATION & TRAVEL LIMITED

Contract value

- £8,000,000 including VAT

Above the relevant threshold

Date signed

18 June 2025

Contract dates

- 18 June 2025 to 2 June 2027

- Possible extension to 2 June 2030
- 4 years, 11 months, 15 days

Description of possible extension:

2 Year Contract with an option to extend for a further 2 Years + 1 Year.

Main procurement category

Services

CPV classifications

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

Contract locations

- UKJ - South East (England)
- UKK - South West (England)

Key performance indicators

Name	Reporting frequency
SLA for enquiries and application processing of 3 days met	12 months
Visa refusals within BCA thresholds	12 months
Student recruitment numbers increased from previous year and/or as agreed by both partners	12 months

Signed contract documents

[OIWES Winchester SIGNED - Purchasing Publishing - Redacted Final 21072025.pdf](#)

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Supplier

OXFORD INTERNATIONAL EDUCATION & TRAVEL LIMITED

- Companies House: 02666738
- UK Register of Learning Providers (UKPRN number): 10064423

New Kings Court Tollgate

Eastleigh

SO53 3LG

United Kingdom

Email: mmartinsanchez@oxfordinternational.com

Website: <http://www.oxfordinternational.com>

Region: UKJ35 - South Hampshire

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Contract For International End to End Recruitment Partner

Contracting authority

UNIVERSITY OF WINCHESTER

- Companies House: 05969256
- Public Procurement Organisation Number: PMPV-1431-CPBW

Sparkford Road

Hampshire

SO22 4NR

United Kingdom

Email: andrew.gannon@winchester.ac.uk

Region: UKJ36 - Central Hampshire

Organisation type: Public authority - sub-central government