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Tender

L25054-T-SG - Multi-Lot Airside & Landside Food & Beverage Units

London Luton Airport Operations Limited

F05: Contract notice – utilities

Notice identifier: 2025/S 000-045352

Procurement identifier (OCID): ocids-h6vhtk-056b9f

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Section I: Contracting entity

I.1) Name and addresses

London Luton Airport Operations Limited

Percival House, Percival Way

Luton

LU2 9NU

Contact

Shannen Gillingwater

Email

shannen.gillingwater@ltn.aero

Telephone

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Fax

+44 1582395523

Country

United Kingdom

Region code

UKH21 - Luton

Internet address(es)

Main address

<https://www.london-luton.co.uk/corporate>

Buyer's address

<https://www.london-luton.co.uk/corporate>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://london-luton.ukp.app.jaggaer.com/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://london-luton.ukp.app.jaggaer.com/>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://london-luton.ukp.app.jaggaer.com/>

I.6) Main activity

Airport-related activities

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

L25054-T-SG - Multi-Lot Airside & Landside Food & Beverage Units

Reference number

L25054-T-SG

II.1.2) Main CPV code

- 55300000 - Restaurant and food-serving services

II.1.3) Type of contract

Services

II.1.4) Short description

LLA is pleased to announce the publication of a Multi-Lot Request For Bid ("RFB") related to a tender for the operation of food and beverage concessions at the Airport.

This opportunity will include several units strategically located both Airside and Landside, within the main International Departures Lounge (IDL) and the Arrivals area of the Airport.

Tender Structure – Lot Overview

The tendered opportunity will be divided into five distinct Lots, each representing a unique concession opportunity within the Airport. Bidders may express interest in one or more Lots, subject to the eligibility criteria outlined in the RFB. The Lots are as follows:

- Lot 1a - operation of an airside bar
- Lot 1b - operation of an airside quick service restaurant ("QSR") / food & beverage outlet
- Lot 2 - operation of airside cafe
- Lot 3 - operation of a landside QSR
- Lot 4 - operation of a landside Grab & Go

Each Lot represents a strategic opportunity to serve passengers and visitors in high-traffic zones within both the Airside and Landside areas of the terminal.

Award Limitation – Lot 1a and Lot 1b

Please note that, in respect of Lot 1a and Lot 1b, LLA will only award one of those Lots to a single Winning Bidder. This approach aligns with the principles of the assessment process as detailed in the RFB.

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 55400000 - Beverage-serving services

II.2.3) Place of performance

NUTS codes

- UKH21 - Luton

Main site or place of performance

London Luton Airport

II.2.4) Description of the procurement

Please see tender document pack

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

84

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

By publishing this notice, it should neither be assumed nor inferred that London Luton Airport Operations Limited is subject to the Procurement Act 2023. The Procurement Act 2023 does not apply to London Luton Airport Operations Limited. This notice is published solely for information purposes.

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.1.4) Objective rules and criteria for participation

List and brief description of rules and criteria

Please see tender documents pack.

III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded

Please see tender document pack.

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

Please see tender document pack.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

3 October 2025

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 3 (from the date stated for receipt of tender)

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

Prospective bidders must be able to demonstrate relevant experience in delivering similar food and beverage operations within comparable environments. As part of the evaluation process, bidders will be required to provide appropriate references to support their track record.

Applications are welcomed from individual organisations or consortia, including those from the public, private and voluntary/community sector. All entities with the capability and commitment to deliver high quality services are encouraged to apply.

To access this or any other LLA open tenders, please visit the LLA e-Tendering Portal below where you can view the necessary tendering documents and express your interest.

<https://london-luton.ukp.app.jaggaer.com/>

All tender opportunities can be found under the 'Open to All' or 'My ITT' tab in the sourcing area on the portal. If this is your first time using this portal, you will need to register in order to Express Interest. Click on the 'Register here' button in order start the process, if you are already registered on the LLA e-Tendering portal simply enter your details and login as usual.

During registration, simply complete the information required, please note you must express an interest through this portal in order to be attached to the tender project.

After expressing interest and reviewing any tender documents, in order to progress you will also be asked whether or not you wish to Intend To Respond or Decline To Respond, click the appropriate button.

Doing so will indicate to the buyers your intention to either make a submission or not and allow you to progress. Once you have expressed an interest and intend to respond, you will be able to submit a response and use the messages tab to ask any tender related questions.

We accept no liability if you have not expressed an interest in the tender.

VI.4) Procedures for review

VI.4.1) Review body

London Luton Airport - The Legal team

Percival House, Percival Way

Luton

LU2 9NU

Email

procurement.team@ltn.aero

Telephone

+44 1582405100

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Country

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Internet address

<https://www.london-luton.co.uk/corporate>

VI.4.2) Body responsible for mediation procedures

London Luton Airport - The Legal team

Percival House, Percival Way

Luton

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Telephone

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Country

United Kingdom

Internet address

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VI.4.4) Service from which information about the review procedure may be obtained

London Luton Airport - The Legal team

Percival House, Percival Way

Luton

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