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Tender

## **Flexible Framework for the provision of Outcome Focused Home Care including TEC Enabled Care**

Derby City Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-044856

Procurement identifier (OCID): ocds-h6vhtk-0518e6 ([view related notices](#))

Published 31 July 2025, 3:39pm

### **Scope**

### **Reference**

TD2269

### **Description**

Derby City Council is tendering for CQC registered Outcome focussed Home Care Services including TEC enabled Care for Adults, 18 years and over who are resident in Derby and meet the eligibility criteria for Derby City Council.

Successful bidders will provide outcomes-focused homecare services for adults, incorporating Technology Enabled Care (TEC) to enhance service delivery. The goal is to support individuals' independence, dignity, and overall well-being through personalised care and innovative technological solutions.

In line with good practice and national directives, Local Authorities aim to reduce the demand for institutional care by increasing options for community support by commissioning or providing services which promote and support independence.

The framework is split into five lots as follows:

Tier 1

Lot 1 - Central Area

Lot 2 - West Area

Lot 3 - East Area

Lot 4 - South Area

Tier 2

Lot 5 - A separate list of approved support providers required on an ad-hoc basis

For Lots 1, 2, 3 and 4 we require four providers per lot. Providers will be asked to submit their preferred Lots and will be allowed to be successful in no more than two Lots.

For Lot 5 we intend to appoint a maximum of 10 providers.

No providers who are successful in Lots 1, 2, 3 or 4 will be allowed a place on Lot 5.

## IMPORTANT

This tender will be undertaken as a Two Stage Competitive Flexible Procedure under the Procurement Act 2023 and the Procurement Regulations 2024 (Light Touch Regime).

Bidders who pass the Stage One (Conditions of Participation) checks will be invited to a Stage two process where they will be asked to submit responses to a number of Working Methods questions (Quality Evaluation). These questions will only be provided during the Stage Two process.

Important - Bidders must be registered with the CQC for the provision of Homecare services and must have a rating of "Good" or "Outstanding".

Bidders who have a rating of "Requires Improvement" will be accepted provided their most recent inspection was over 3 years ago and they can provide evidence of an acceptable improvement plan.

Important - bidders must have or commit to having an office base within 10 miles of the Derby city boundary in time for contract commencement.

IN ALL OTHER SCENARIOS BIDDERS WILL FAIL THE INITIAL STAGE ONE CHECKS OF THE PROVIDER SELECTION QUESTIONNAIRE.

The Council reserves the right to open a Lot or Lots and run an open competitive tendering process to replace existing Framework Service Provider due to failure/poor performance/material breaches etc.

There will also be the option of opening up a Lot or Lots to add an additional Service Provider where there are capacity issues within that Lot.

Please note suppliers wishing to express interest and obtain the documentation must do so by 11.30pm on 27/08/2025. It is recommended that you express interest and obtain the documentation well before this time to allow sufficient time to prepare and submit a bid.

The deadline for returns in Stage One is 10.00am on 28/08/2025.

Documents are available at [www.eastmidstenders.org](http://www.eastmidstenders.org)

Please search for TD2269

Please note: we will only accept expressions of interest through the e-tendering system.

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £161,008,320 excluding VAT
- £161,008,320 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 1 February 2026 to 31 January 2030

- Possible extension to 31 January 2034
- 8 years

Description of possible extension:

Initial term of four years with options to extend twice in two yearly increments. Maximum term of eight years.

## **Options**

The right to additional purchases while the contract is valid.

Initial term of four years with options to extend twice in two yearly increments. Maximum term of eight years.

## **Main procurement category**

Services

## **CPV classifications**

- 85000000 - Health and social work services

## **Contract locations**

- UKF11 - Derby

## **Lot constraints**

Maximum number of lots a supplier can be awarded: 2

Description of how multiple lots may be awarded:

For Lots 1, 2, 3 and 4 we require four providers per lot. Providers will be asked to submit their preferred Lots and will be allowed to be successful in no more than two Lots.

For Lot 5 we intend to appoint a maximum of 10 providers.

No providers who are successful in Lots 1, 2, 3 or 4 will be allowed a place on Lot 5.

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## **Lot 1. Central**

### **Description**

Successful bidders will provide outcomes-focused homecare services for adults, incorporating Technology Enabled Care (TEC) to enhance service delivery. Central area of city.

### **Lot value (estimated)**

- £161,008,320 excluding VAT
- £161,008,320 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

## **Lot 2. West**

### **Description**

Successful bidders will provide outcomes-focused homecare services for adults, incorporating Technology Enabled Care (TEC) to enhance service delivery. West area of city.

### **Lot value (estimated)**

- £161,008,320 excluding VAT
- £161,008,320 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. East**

### **Description**

Successful bidders will provide outcomes-focused homecare services for adults, incorporating Technology Enabled Care (TEC) to enhance service delivery. East area of city.

### **Lot value (estimated)**

- £161,008,320 excluding VAT
- £161,008,320 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot 4. South**

### **Description**

Successful bidders will provide outcomes-focused homecare services for adults, incorporating Technology Enabled Care (TEC) to enhance service delivery. South area of city.

### **Lot value (estimated)**

- £161,008,320 excluding VAT
- £161,008,320 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## Lot 5. Ad-hoc Provision

### Description

Successful bidders will provide outcomes-focused homecare services for adults, incorporating Technology Enabled Care (TEC) to enhance service delivery. Ad-hoc basis citywide.

### Lot value (estimated)

- £161,008,320 excluding VAT
- £161,008,320 including VAT

Framework lot values may be shared with other lots

### Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## Framework

### Maximum number of suppliers

Unlimited

### Maximum percentage fee charged to suppliers

0%



## **Framework operation description**

Fees are fixed - please see Pricing document (TD2269 - ITT Part 6 Fee Structure).

Individual Agreements will be awarded in most cases by direct award and by rotation.

## **Award method when using the framework**

Without competition

## **Contracting authorities that may use the framework**

Establishing party only

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## **Participation**

### **Technical ability conditions of participation**

**Lot 1. Central**

**Lot 2. West**

**Lot 3. East**

**Lot 4. South**

**Lot 5. Ad-hoc Provision**

1 - Bidders must be registered with the CQC for the provision of Homecare services and must have a rating of "Good" or "Outstanding".

Bidders who have a rating of "Requires Improvement" will be accepted provided their most recent inspection was over 3 years ago and they can provide evidence of an acceptable improvement plan.

2 - Bidders must have or commit to having an office base within 10 miles of the Derby city

boundary in time for contract commencement.

IN ALL OTHER SCENARIOS BIDDERS WILL FAIL THE INITIAL STAGE ONE CHECKS OF THE PROVIDER SELECTION QUESTIONNAIRE.

## **Particular suitability**

**Lot 1. Central**

**Lot 2. West**

**Lot 3. East**

**Lot 4. South**

**Lot 5. Ad-hoc Provision**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

19 August 2025, 12:00pm

### **Tender submission deadline**

28 August 2025, 10:00am

### **Submission address and any special instructions**

Documents are available at [www.eastmidstenders.org](http://www.eastmidstenders.org)

Please search for TD2269

Please note: we will only accept expressions of interest through the e-tendering system.

### **Tenders may be submitted electronically**

Yes

### **Languages that may be used for submission**

English

### **Award decision date (estimated)**

20 November 2025

### **Recurring procurement**

Publication date of next tender notice (estimated): 1 August 2033

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### **Award criteria**

| <b>Name</b> | <b>Type</b> | <b>Weighting</b> |
|-------------|-------------|------------------|
| Quality     | Quality     | 100%             |

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### **Other information**

### **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Open procedure

### **Special regime**

Light touch

### **Reduced tendering period**

Yes

Light touch contract - no minimum

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## **Contracting authority**

### **Derby City Council**

- Public Procurement Organisation Number: PQVM-1383-ZBXP

The Council House - Corporation Street

Derby

DE1 2FS

United Kingdom

Email: [procurement@derby.gov.uk](mailto:procurement@derby.gov.uk)

Region: UKF11 - Derby

Organisation type: Public authority - sub-central government