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Planning

Soft Market Test for Geographic Information Systems (GIS)

Cornwall Council

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-044769

Procurement identifier (OCID): ocds-h6vhtk-056a3c

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Scope

Description

A comprehensive overview of Cornwall Council's Geographic Information System (GIS) platform and detailed description of the Council's GIS contract requirements can be attained by emailing Alex Kirk (Alex.Kirk@cornwall.gov.uk) and Elaine Bennett (Elaine.Bennett@cornwall.gov.uk) to request copies of the Request for Information (RFI) and draft Statement of Requirements (SoR) documents. A brief overview is provided below.

Cornwall Council currently procure their Enterprise Geographic Information System (GIS) platform from ESRIUK. The contract ends in mid February 2026, so we are coming to the market to ensure we have a single integrated platform in place to allow us to seamlessly continue supporting the business needs of the Council after that date. An overview of the environment in which the platform will need to operate and the GIS services we currently provide is given below for your information.

We are also focusing on the areas of development within this industry segment and how they will enable us to align the delivery of the GIS service with the wider technical and strategic aims of the Council over the next ten years on a 5 year plus 5 year basis. To that

end, the solution must be a Software as a Service (SaaS) platform that includes a professional GIS product or links to one client-side. The platform and migration methodology must enable us to seamlessly continue to support the business needs of the Council whilst removing the dependency on on-premises or Council cloud hosted server solutions by 2030 at the latest.

Any submission must clearly show that the offer will allow for both the continuation of services and migration to cloud hosted (SaaS) services for server-based functionality and data storage with no dependency on on-premise servers and no or minimal dependency on Cornwall Council's Azure infrastructure.

We are aware that the current platform is large scale and complex meaning that the migration to a SaaS service will require extensive assessment and planning to ensure its success. Therefore, we are seeking a detailed and costed migration plan as part of this tender with the view to assessing the likely impacts and costs of migration, but the delivery of that migration will not be in scope.

Total value (estimated)

- £1,600,000 excluding VAT
- £2,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 16 February 2026 to 15 February 2031
- Possible extension to 15 February 2036
- 10 years

Main procurement category

Services

CPV classifications

- 38221000 - Geographic information systems (GIS or equivalent)
- 48000000 - Software package and information systems
- 72000000 - IT services: consulting, software development, Internet and support

Contract locations

- UKK - South West (England)

Engagement

Engagement deadline

15 August 2025

Engagement process description

Cornwall Council is issuing a preliminary market engagement notice via the Central Digital Platform to determine if there's suitable suppliers and software solutions within the market to meet the Council's Geographic Information System (GIS) contract requirements. The Council's existing GIS contract ends mid-February 2026 and any alternative software and services must be able to provide a seamless continuation of the Council's broad, mature and fully integrated GIS related service offerings.

Cornwall Council has prepared a Request for Information (RFI) document and a draft Statement of Requirements (SoR) document. The RFI provides further background around this engagement exercise and includes a series of questions that suitable suppliers are invited to respond to. The SoR lists all of the Council's mandatory and optional GIS contract requirements. Suitable suppliers are invited to complete a check-box exercise to confirm which GIS contract requirements in the SoR they are capable of delivering for the Council.

If you wish to participate in this market engagement exercise, please contact Alex Kirk (Alex.Kirk@cornwall.gov.uk) and Elaine Bennett (Elaine.Bennett@cornwall.gov.uk) via email to request copies of the RFI and SoR documents for completion and submission.

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

1 September 2025

Contracting authority

Cornwall Council

- Public Procurement Organisation Number: PYRH-9827-DWLP

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United Kingdom

Contact name: Mr Alex Kirk

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Region: UKK30 - Cornwall and Isles of Scilly

Organisation type: Public authority - sub-central government