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Tender

## Marine Pilot Digitalisation

The Mersey Docks and Harbour Company  
Port of Sheerness Limited  
Clydeport Operations Limited

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-044686

Procurement identifier (OCID): ocids-h6vhtk-04ffae ([view related notices](#))

Published 31 July 2025, 11:57am

## Scope

## Reference

PPIL/C0161

## Description

Peel Ports Investments Limited (the name under which any resulting contract from this procurement event will be signed) acting on behalf of The Mersey Docks and Harbour Company, Clydeport Operations Limited and Port of Sheerness Limited, are looking to appoint a single successful Tenderer to provide Marine Pilot Digitalisation. Peel Ports owns and operates six of the UK's most important ports (Port of Liverpool, Heysham Port, Manchester Ship Canal, Medway (Sheerness / Chatham), Clydeport (Greenock, Hunterston, Ardrossan) and Great Yarmouth). It also operates a container terminal in Dublin. Peel Ports Group serves as the Statutory Harbour Authority (SHA) and the Competent Harbour Authority (CHA) for several UK ports, Managing marine pilots for each port. Currently, pilot requests and allocations are managed manually through a mix of systems such as physical tables, spreadsheets, phone calls, and messages. These systems involve transferring information between digital and paper formats. This project

aims to award to a single successful Tenderer under a 4 year fixed term Agreement with 2 optional, 2 year extensions (potentially a total of 8 years). The successful Tenderer will be required to implement a unified software solution to streamline pilot request management at the following locations; Liverpool, Sheerness (Medway) and Clydeport. The full scope of works is set out in the tender documentation, however the scope associated with this opportunity is summarised below but not limited to :- Allow Group Port Control Centre (GPCC) staff to review and allocate pilots based on port-specific rules Provide an automated suggestions and manual overrides. Cover operations at the Ports of; a) Liverpool b) Sheerness c) Clydeport Provide a planning feature for the pilot launch programme in the Port of Liverpool and replace the current in-house Pilot App. The procurement documents are available for unrestricted and full direct access, free of charge, at: [https://uk.eu-supply.com/app/rfq/rwlentrance\\_s.asp?PID=96462&B=](https://uk.eu-supply.com/app/rfq/rwlentrance_s.asp?PID=96462&B=)

### **Total value (estimated)**

- £1,100,000 excluding VAT
- £1,320,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 31 January 2026 to 30 January 2030
- Possible extension to 30 January 2034
- 8 years

Description of possible extension:

2 optional 2 year extensions, giving a possible total contract term of 8 years. Any extensions will be at the sole discretion of the Contracting Authority and subject to; Supplier performance Business Requirements

### **Main procurement category**

## Goods

### **CPV classifications**

- 48100000 - Industry specific software package
- 48000000 - Software package and information systems
- 48332000 - Scheduling software package
- 48517000 - IT software package

### **Contract locations**

- UKD7 - Merseyside
- UKJ4 - Kent
- UKM8 - West Central Scotland
- UKM9 - Southern Scotland

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### **Participation**

#### **Particular suitability**

Small and medium-sized enterprises (SME)

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### **Submission**

**Enquiry deadline**

7 October 2025, 11:30pm

**Submission type**

Tenders

**Tender submission deadline**

13 October 2025, 10:30am

**Submission address and any special instructions**

[https://uk.eu-supply.com/app/rfq/rwlentrance\\_s.asp?PID=96462&B=](https://uk.eu-supply.com/app/rfq/rwlentrance_s.asp?PID=96462&B=)

**Tenders may be submitted electronically**

Yes

**Languages that may be used for submission**

English

**Award decision date (estimated)**

12 January 2026

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## Award criteria

Name	Type	Weighting
Quality (Technical)	Quality	60%
Price	Price	40%

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## Other information

### Conflicts assessment prepared/revised

Yes

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## Procedure

### Procedure type

Competitive flexible procedure

### Special regime

Utilities

### Competitive flexible procedure description

PSQ Short list to invite to ITT Stage Launch ITT Site Visits Mid-tender Review Meetings  
ITT Submissions Tenderer Clarification Meetings (including Demonstrations &  
Presentations) Legal Review Meetings BAFO Standstill Contract Award

## Contracting authorities

### **The Mersey Docks and Harbour Company**

- Public Procurement Organisation Number: PRWZ-2267-YTZX

Maritime Centre

Liverpool

L21 1LA

United Kingdom

Contact name: Melissa Rimmer

Telephone: +44 01519496078

Email: [sourcing@peelports.com](mailto:sourcing@peelports.com)

Website: <https://www.peelports.com>

Region: UKD73 - Sefton

Organisation type: Private utility

### **Port of Sheerness Limited**

- Public Procurement Organisation Number: PDMT-7482-WCQQ

Maritime Centre, Port of Liverpool

Liverpool

L21 1LA

United Kingdom

Contact name: Melissa Rimmer

Email: [sourcing@peelports.com](mailto:sourcing@peelports.com)

Region: UKD73 - Sefton

Organisation type: Private utility

### **Clydeport Operations Limited**

- Public Procurement Organisation Number: PYLW-8115-DRGZ

16 Robertson Street

Glasgow

G2 8DS

United Kingdom

Contact name: Melissa Rimmer

Email: [sourcing@peelports.com](mailto:sourcing@peelports.com)

Region: UKM82 - Glasgow City

Organisation type: Private utility

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## **Contact organisation**

Contact The Mersey Docks and Harbour Company for any enquiries.