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Tender

Marine Pilot Digitalisation

The Mersey Docks and Harbour Company
Port of Sheerness Limited
Clydeport Operations Limited

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-044686

Procurement identifier (OCID): ocds-h6vhtk-04ffae ([view related notices](#))

Published 31 July 2025, 11:57am

Scope

Reference

PPIL/C0161

Description

Peel Ports Investments Limited (the name under which any resulting contract from this procurement event will be signed) acting on behalf of The Mersey Docks and Harbour Company, Clydeport Operations Limited and Port of Sheerness Limited, are looking to appoint a single successful Tenderer to provide Marine Pilot Digitalisation. Peel Ports owns and operates six of the UK's most important ports (Port of Liverpool, Heysham Port, Manchester Ship Canal, Medway (Sheerness / Chatham), Clydeport (Greenock, Hunterston, Ardrossan) and Great Yarmouth). It also operates a container terminal in Dublin. Peel Ports Group serves as the Statutory Harbour Authority (SHA) and the Competent Harbour Authority (CHA) for several UK ports, Managing marine pilots for each port. Currently, pilot requests and allocations are managed manually through a mix of systems such as physical tables, spreadsheets, phone calls, and messages. These systems involve transferring information between digital and paper formats. This project

aims to award to a single successful Tenderer under a 4 year fixed term Agreement with 2 optional, 2 year extensions (potentially a total of 8 years). The successful Tenderer will be required to implement a unified software solution to streamline pilot request management at the following locations; Liverpool, Sheerness (Medway) and Clydeport. The full scope of works is set out in the tender documentation, however the scope associated with this opportunity is summarised below but not limited to :- Allow Group Port Control Centre (GPCC) staff to review and allocate pilots based on port-specific rules Provide an automated suggestions and manual overrides. Cover operations at the Ports of; a) Liverpool b) Sheerness c) Clydeport Provide a planning feature for the pilot launch programme in the Port of Liverpool and replace the current in-house Pilot App. The procurement documents are available for unrestricted and full direct access, free of charge, at: https://uk.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=96462&B=

Total value (estimated)

- £1,100,000 excluding VAT
- £1,320,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 31 January 2026 to 30 January 2030
- Possible extension to 30 January 2034
- 8 years

Description of possible extension:

2 optional 2 year extensions, giving a possible total contract term of 8 years. Any extensions will be at the sole discretion of the Contracting Authority and subject to; Supplier performance Business Requirements

Main procurement category

Goods

CPV classifications

- 48100000 - Industry specific software package
- 48000000 - Software package and information systems
- 48332000 - Scheduling software package
- 48517000 - IT software package

Contract locations

- UKD7 - Merseyside
- UKJ4 - Kent
- UKM8 - West Central Scotland
- UKM9 - Southern Scotland

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

7 October 2025, 11:30pm

Submission type

Tenders

Tender submission deadline

13 October 2025, 10:30am

Submission address and any special instructions

https://uk.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=96462&B=

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

12 January 2026

Award criteria

Name	Type	Weighting
Quality (Technical)	Quality	60%
Price	Price	40%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

PSQ Short list to invite to ITT Stage Launch ITT Site Visits Mid-tender Review Meetings
ITT Submissions Tenderer Clarification Meetings (including Demonstrations & Presentations) Legal Review Meetings BAFO Standstill Contract Award

Contracting authorities

The Mersey Docks and Harbour Company

- Public Procurement Organisation Number: PRWZ-2267-YTZX

Maritime Centre

Liverpool

L21 1LA

United Kingdom

Contact name: Melissa Rimmer

Telephone: +44 01519496078

Email: sourcing@peelports.com

Website: <https://www.peelports.com>

Region: UKD73 - Sefton

Organisation type: Private utility

Port of Sheerness Limited

- Public Procurement Organisation Number: PDMT-7482-WCQQ

Maritime Centre, Port of Liverpool

Liverpool

L21 1LA

United Kingdom

Contact name: Melissa Rimmer

Email: sourcing@peelports.com

Region: UKD73 - Sefton

Organisation type: Private utility

Clydeport Operations Limited

- Public Procurement Organisation Number: PYLW-8115-DRGZ

16 Robertson Street

Glasgow

G2 8DS

United Kingdom

Contact name: Melissa Rimmer

Email: sourcing@peelports.com

Region: UKM82 - Glasgow City

Organisation type: Private utility

Contact organisation

Contact The Mersey Docks and Harbour Company for any enquiries.