

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/044571-2025>

Award

## **Retail Concession – Main Foyer, Guy’s Hospital**

Guy's and St Thomas' NHS Foundation Trust

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-044571

Procurement identifier (OCID): ocds-h6vhtk-050b00 ([view related notices](#))

Published 31 July 2025, 9:24am

### **Scope**

### **Reference**

C356495

### **Description**

Guy’s and St Thomas’ NHS Foundation Trust (“the Authority”) new retail concession to operate within the main foyer of Guy’s Hospital, London. The successful provider is awarded the right to design, invest in, and operate a commercially sustainable and patient-friendly retail solution, enhancing experience for patients, staff, and visitors while delivering financial return and social value.

This is a concession contract as defined under the Procurement Act 2023. The procurement was run as an open process and was opened to all qualifying suppliers.

---

## **Contract 1. Retail Concession – Main Foyer, Guy’s Hospital**

### **Supplier**

- [Elior UK plc](#)

### **Contract value**

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Above the relevant threshold

### **Award decision date**

31 July 2025

### **Date assessment summaries were sent to tenderers**

31 July 2025

### **Standstill period**

- End: 12 August 2025
- 8 working days

### **Earliest date the contract will be signed**

12 August 2025

### **Contract dates (estimated)**

- 1 September 2025 to 31 August 2035
- 10 years

### **Main procurement category**

Services

### **CPV classifications**

- 55300000 - Restaurant and food-serving services
- 55330000 - Cafeteria services
- 55900000 - Retail trade services

### **Contract locations**

- UKI45 - Lambeth

---

### **Information about tenders**

- 5 tenders received
- 1 tender assessed in the final stage:
  - 0 submitted by small and medium-sized enterprises (SME)

- 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 0 suppliers unsuccessful (details included for contracts over £5 million)

---

## Procedure

### Procedure type

Open procedure

### Special regime

Concession

---

## Supplier

### Elior UK plc

- Public Procurement Organisation Number: PWYN-8359-JTRL

Catherine Street

Macclesfield

SK116ET

United Kingdom

Email: [elior.business@elior.co.uk](mailto:elior.business@elior.co.uk)

Region: UKD62 - Cheshire East

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Associated people/organisations:

Sue Walkden

The Courtyard,

Catherine Street,

Macclesfield,

Cheshire

SK11 6ET

Contract 1. Retail Concession - Main Foyer, Guy's Hospital

---

## **Contracting authority**

### **Guy's and St Thomas' NHS Foundation Trust**

- Public Procurement Organisation Number: PDZC-6438-DGPX

Great Maze Pond

London

SE1 9RT

United Kingdom

Email: [nana.sarfo-tawiah@nhs.net](mailto:nana.sarfo-tawiah@nhs.net)

Website: <https://www.lpp.nhs.uk/>

Region: UKI44 - Lewisham and Southwark

Organisation type: Public authority - central government