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Tender

## **Printing Products and Services Framework**

Warwick District Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-044321

Procurement identifier (OCID): ocds-h6vhtk-05104f ([view related notices](#))

Published 30 July 2025, 2:32pm

### **Scope**

### **Description**

The Warwick District Council Printing Services Framework meets diverse public sector printing needs across nine Lots. It features a granular weighting system, allowing buyers to optimise supplier selection based on local needs, priorities, and policies. The framework supports robust contract management with KPI reporting to help buyers monitor supplier performance and ensure value. With a focus on flexibility, sustainability, and innovation, it delivers cost-effective, high-quality services while enabling alignment with organisational goals and social value initiatives.

### **Commercial tool**

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

### **Total value (estimated)**

- £480,000,000 excluding VAT
- £576,000,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 16 September 2025 to 16 September 2033
- 8 years, 1 day

### **Main procurement category**

Goods

### **CPV classifications**

- 22000000 - Printed matter and related products
- 22100000 - Printed books, brochures and leaflets
- 22300000 - Postcards, greeting cards and other printed matter
- 22458000 - Bespoke printed matter
- 22900000 - Miscellaneous printed matter
- 22610000 - Printing ink
- 22450000 - Security-type printed matter
- 22990000 - Newsprint, handmade paper and other uncoated paper or paperboard for graphic purposes
- 30120000 - Photocopying and offset printing equipment

- 30122000 - Office-type offset printing machinery
- 30125110 - Toner for laser printers/fax machines
- 30192112 - Ink sources for printing machinery

## **Contract locations**

- UK - United Kingdom
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## **Lot 1. Offset Lithographic**

### **Description**

We are seeking suppliers offering offset lithographic printing services for a variety of print quantities and requirements.

### **Lot value (estimated)**

- £75,000,000 excluding VAT
- £90,000,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

## **Lot 2. Large Format or Exhibition**

### **Description**

We are seeking suppliers providing large-format prints and exhibition materials, including posters, banners, and modular displays.

### **Lot value (estimated)**

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. Stickers or Labels**

### **Description**

We are seeking suppliers specialising in custom stickers and labels with various materials and finishes, including weatherproof, tamper-evident, and biodegradable options

### **Lot value (estimated)**

- £15,000,000 excluding VAT

- £18,000,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 4. Personalised Products**

### **Description**

We are seeking suppliers offering custom-branded promotional items to support public engagement and awareness initiatives.

### **Lot value (estimated)**

- £25,000,000 excluding VAT
- £30,000,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 5. Digital Printing**

## Description

We are seeking suppliers offering on-demand digital printing services for small-to-medium print runs and personalised materials.

## Lot value (estimated)

- £35,000,000 excluding VAT
- £42,000,000 including VAT

Framework lot values may be shared with other lots

## Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## Lot 6. Signage Solutions

### Description

We are seeking suppliers offering durable signage solutions for indoor and outdoor applications, with custom and accessible designs.

### Lot value (estimated)

- £25,000,000 excluding VAT
- £30,000,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 7. Envelopes**

### **Description**

We are seeking suppliers providing a wide range of envelopes for standard and specialised applications, including secure and waterproof options.

### **Lot value (estimated)**

- £10,000,000 excluding VAT
- £12,000,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 8. Print Consumables**

### **Description**

We are seeking suppliers offering a range of consumables, including paper, toner cartridges, and speciality materials

### **Lot value (estimated)**

- £30,000,000 excluding VAT
- £36,000,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 9. Printing Hardware**

### **Description**

We are seeking suppliers of printing hardware, including multifunction devices, large-format printers, and secure ID card printers.

### **Lot value (estimated)**

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## Lot 10. Mailing Services

### Description

We are seeking potential suppliers of end-to-end outbound communication solutions that allow public bodies to merge personalised print with digital alternatives, assemble packs at scale, apply intelligent sortation for postal discounts and trace every item from data receipt to letterbox. Your service should provide secure data transfer, Royal Mail compliant production, in-flight channel switching (print ? SMS / email) and carbon footprint reporting so officers can reduce spend, improve engagement and evidence emissions reductions.

### Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

### Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## Lot 11. Secure Printing

### Description

We are seeking potential suppliers of physically and procedurally secure printing capable of producing examination materials, patient records, electoral ballots and other mission-critical documents to strict confidentiality standards. Facilities must hold relevant ISO 27001 / CPNI accreditation, manage encrypted pre-press workflows, incorporate overt and covert anti-fraud features such as holograms or microtext, and maintain

auditable chain of custody right through to locked cage delivery - ensuring authorities can discharge their statutory duties without risk of data compromise.

### **Lot value (estimated)**

- £35,000,000 excluding VAT
- £42,000,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 12. Secure Digital Printing**

### **Description**

We are seeking potential suppliers of ultra-secure, variable-data digital print that combines high-definition output with real-time encryption, on-press barcode / QR validation and web-triggered reprint controls. Outcomes include rapid turnaround of individually tailored letters, certificates and permits, fully assured against interception or tampering, with API links to authority CRM systems and automated evidencing of GDPR compliance.

### **Lot value (estimated)**

- £35,000,000 excluding VAT
- £42,000,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 13. Bulk Paper Supply**

### **Description**

We are seeking potential suppliers of consolidated paper supply solutions that harness the collective volume of framework users to drive down costs and environmental impact. Required outcomes encompass just-in-time delivery of FSC-certified, recycled and speciality stocks, price-stability mechanisms linked to pulp indices, real-time inventory dashboards and carbon-balanced procurement that helps both print suppliers and contracting authorities meet Net-Zero targets.

### **Lot value (estimated)**

- £30,000,000 excluding VAT
- £36,000,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 14. Energy Reduction Services**

## Description

We are seeking potential suppliers of outcome-based energy-reduction programmes for print environments - from granular metering and AI-driven scheduling of presses to LED-lighting retrofits, heat-recovery systems and renewable-power sourcing. Solutions should deliver guaranteed kWh and CO<sub>2</sub>e savings, provide ESOS / SECR-ready reporting, and offer financing or gain-share models so that authorities and framework suppliers alike can decarbonise operations with minimal capital outlay.

## Lot value (estimated)

- £15,000,000 excluding VAT
- £18,000,000 including VAT

Framework lot values may be shared with other lots

## Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## Framework

### Open framework scheme end date (estimated)

16 September 2033

### Maximum number of suppliers

Unlimited

## **Maximum percentage fee charged to suppliers**

3%

## **Further information about fees**

These fees will cover the cost of ongoing contract monitoring, management and data insight functions, carbon measurement and balancing and social value delivery and reporting functions, as well as the use of supply chain Lot(s) to reduce the Supplier's own cost base, if required.

## **Framework operation description**

Suppliers must enter prices for all products and services within the CPRAS Procurement Platform. These can be adjusted when a further competition is selected.

## **Award method when using the framework**

Either with or without competition

## **Contracting authorities that may use the framework**

All UK public bodies as listed at [www.cpras.co.uk/access](http://www.cpras.co.uk/access)

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## **Submission**

### **Tender submission deadline**

30 August 2025, 12:59am

### **Submission address and any special instructions**

[https://ukprocure.cpras.co.uk/procurement\\_project\\_view/rnnQ8cuU3WTj5oicpE8R](https://ukprocure.cpras.co.uk/procurement_project_view/rnnQ8cuU3WTj5oicpE8R)

### **Tenders may be submitted electronically**

Yes

### **Languages that may be used for submission**

English

### **Award decision date (estimated)**

6 September 2025

### **Recurring procurement**

Publication date of next tender notice (estimated): 31 July 2026

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### **Award criteria**

**Lot 1. Offset Lithographic**

**Lot 2. Large Format or Exhibition**

**Lot 4. Personalised Products**

**Lot 5. Digital Printing**

**Lot 6. Signage Solutions****Lot 7. Envelopes****Lot 8. Print Consumables****Lot 9. Printing Hardware****Lot 10. Mailing Services****Lot 11. Secure Printing****Lot 12. Secure Digital Printing****Lot 13. Bulk Paper Supply****Lot 14. Energy Reduction Services**

<b>Name</b>	<b>Type</b>
Price	Price
Quality	Quality
Social Values	Quality

**Weighting description**

Tenders submitted under the Printing Products and Services Open Framework will be evaluated in accordance with Section 22 of the Procurement Act 2023, using a balanced approach that considers price, quality, and social value. CPRAS, acting on behalf of WDC, will ensure transparency, non-discrimination, and equal treatment throughout the evaluation process as required by Section 11 of the Act.

The weightings provided in this document are intended as an example only. All Participating Authorities may adjust all weightings (both the overall weightings and the granular level weightings) entirely at their discretion.

**Overall Weightings for Evaluation**

**Price (e.g., WDC 40%):** This criterion assesses the competitiveness of the supplier's pricing structure.

**Quality (e.g., WDC 40%):** Quality is evaluated based on the supplier's ability to meet the technical specifications, service reliability, and overall responsiveness to the framework requirements.

Social Value (e.g., WDC 20%): In accordance with Section 23 of the Procurement Act 2023, the social value criterion evaluates the supplier's contributions to National Priority Outcomes and Local Priority Outcomes, including local business support, carbon reduction initiatives aligned with the Climate Change Act 2008, and workforce diversity.

### Weighting Customisation

The Framework allows Participating Authorities to adjust weightings to align with their specific priorities. Authorities can:

**Set Custom Weightings:** Tailor the overall weightings for price, quality, and social value to reflect their organisational objectives.

**Granular Weighting:** Specify individual weightings for detailed components within these categories. For example:

Under quality, specific specifications can have varying weightings.

Prices per individual product or service can also have varied weightings.

Social Value elements may also have varied weightings.

Mandatory requirements, such as FSC-certified materials, may carry fixed weightings or act as pass/fail criteria.

Granular weightings for these criteria will be detailed within the Procurement Platform for each Further Competition, ensuring clarity and consistency for suppliers.

## Lot 3. Stickers or Labels

Name	Type
Price	Price
Quality	Quality
Social Values	Price

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## Other information

### Applicable trade agreements

- Government Procurement Agreement (GPA)
- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

### Conflicts assessment prepared/revised

Yes

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## Procedure

### Procedure type

Open procedure

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## Contracting authority

### Warwick District Council

- Public Procurement Organisation Number: PTRT-4122-VWQG

Warwick District Council, Riverside House

Milverton Hill

CV32 5HZ

United Kingdom

Contact name: Richard Hallewell

Email: [richard.hallewell@cpras.co.uk](mailto:richard.hallewell@cpras.co.uk)

Region: UKG13 - Warwickshire

Organisation type: Public authority - sub-central government

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## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

## CPRAS

Summary of their role in this procurement: Framework Management

- Companies House: 06607806

167-169 Gt Portland St. 5th Floor

London

W1W5PF

United Kingdom

Contact name: Richard Hallewell

Email: [richard.hallewell@cpras.co.uk](mailto:richard.hallewell@cpras.co.uk)

Website: <https://www.cpras.co.uk/>

Region: UKI32 - Westminster

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## Contact organisation

Contact [CPRAS](#) for any enquiries.