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Planning

Strategic Data Support and Data Delivery Services

HM Land Registry

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-044003

Procurement identifier (OCID): ocds-h6vhtk-05675e

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Scope

Reference

HMLR700785

Description

HMLR has an exciting and ambitious vision to transform our data into interoperable, machine interpretable, geospatially enabled information to better serve our customers with digital services, expertise and accessible property information to unlock a better, faster, and less stressful property market.

HMLR has improved the maturity of our data capabilities and we have a small team of data experts, but as we move forward with our transformational aims and as data usage grows, we need wider strategic guidance with particular focus on geospatial expertise, alongside the development of additional specialist capabilities-such as Data Governance, Data Ethics, Advanced Analytics, Data Science/AI and Data Engineering.

Transformation activity is currently underway in the following areas:

- Geospatial & Data Transformation
- Digital Delivery
- Local Land Charges
- Integrated Analytics Capability

These Change Programmes are delivering radical, permanent changes to the way we structure, store, extract and use data. How we transform and improve access to it will have profound enabling effects for internal, operational challenges; informed policymaking across Government; and unlocking wider economic growth and resilience. As we create more high-quality geospatial data, there will be greater benefits to overlap across the 4 programmes.

HMLR is now seeking two new contracts to support with specialist data expertise and knowledge that will accelerate our Transformational Activity. To enable HMLR to understand the viability of this approach, we are conducting a round of preliminary market engagement and wish to hear from suppliers with specialist data knowledge and capability as follows:

- (1) A Strategic partnership for achieving shared goals, improving decisions, and maximising business opportunities. This partner will work collaboratively with us to support test & learn, design & vision, focusing specifically on data and geospatial challenges. The strategic relationship will support HMLR in delivering our data-centric objectives
- (2) A Delivery partnership to undertake statements of work to develop specific elements of a) our end state data architecture; b) our transition state preparation under the direction of our strategic end state team.

To participate in the preliminary market engagement:

- 1: Go to <https://atamis-3446.my.site.com/login> - sign up if you don't have an account
- 2: Go to 'Find Opportunities'
3. Search for 'Strategic Data Support and Data Delivery Services' (C1431)'
4. Click 'Register Interest'

Once you have registered, please refer to the PTME brief and questionnaire for full

information.

Commercial tool

Establishes a framework

Total value (estimated)

- £60,000,000 excluding VAT
- £72,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 16 February 2026 to 15 February 2030
- Possible extension to 14 February 2031
- 4 years, 11 months, 27 days

Main procurement category

Services

CPV classifications

- 72300000 - Data services

Engagement

Engagement deadline

15 August 2025

Engagement process description

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Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

6 October 2025

Contracting authority

HM Land Registry

- Public Procurement Organisation Number: PDZV-7449-YCMT

Trafalgar House, 1 Bedford Park

Croydon

CR0 2AQ

United Kingdom

Contact name: Angela Clarke

Email: commercialgovernance@landregistry.gov.uk

Website: <https://www.gov.uk/government/organisations/land-registry>

Region: UKI62 - Croydon

Organisation type: Public authority - central government