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Planning

Collection & Disposal of Clinical Waste

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-043866

Procurement identifier (OCID): ocds-h6vhtk-056810

Published 29 July 2025, 1:33pm

Scope

Reference

SBU-FTS-59518

Description

The collection and disposal of Clinical Waste for all NHS Wales Hospitals and Sites. NWSSP Procurement Services (NWSSP) is undertaking a Preliminary Market Engagement Notice (PMEN) on behalf of NHS Wales to gather insights and feedback from potential suppliers for the collection, transportation, and disposal of clinical waste across its facilities in Wales. This PMEN aims to inform the development of a future procurement strategy, ensuring compliance with environmental regulations, safety standards, and cost-effectiveness. NHS Wales operates a network of hospitals, clinics, and healthcare facilities generating various types of clinical waste, including infectious, hazardous, and non-hazardous waste. The safe and compliant collection, transportation, treatment, and disposal of this waste is critical to maintaining public health, environmental standards, and operational efficiency. This PMEN seeks to explore innovative, sustainable, and efficient solutions from the market.

Total value (estimated)

- £80,000,000 excluding VAT
- £80,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2027 to 31 March 2032
- Possible extension to 31 March 2035
- 8 years

Main procurement category

Services

CPV classifications

- 90513000 - Non-hazardous refuse and waste treatment and disposal services
- 90520000 - Radioactive-, toxic-, medical- and hazardous waste services

Contract locations

- UKL - Wales
-

Engagement

Engagement deadline

20 August 2025

Engagement process description

The purpose of this engagement is to:

- Understand the capabilities and capacity of suppliers in the clinical waste management sector.
- Identify innovative and sustainable solutions for clinical waste collection, treatment, and disposal.
- Gather feedback on potential contract structures, service delivery models, and key performance indicators (KPIs).
- Explore opportunities for cost efficiencies and environmental sustainability, including waste minimisation and recycling initiatives.
- Inform the development of a procurement strategy that aligns with NHS Wales' operational and regulatory requirements.

NHS Wales invites suppliers to provide information on the following:

- **Company Overview:** Details of your organisation's experience, capacity, and expertise in clinical waste management.
- **Service Capabilities:** Ability to provide comprehensive clinical waste collection, transportation, treatment, and disposal services across Wales.
- **Innovation and Sustainability:** Examples of innovative practices, technologies, or sustainable solutions (e.g., waste-to-energy, carbon reduction strategies).
- **Compliance:** Approach to ensuring compliance with relevant regulations (e.g., HTM 07-01: Safe Management of Healthcare Waste, Duty of Care requirements).

- Challenges and Opportunities: Key challenges in delivering clinical waste services and potential opportunities for improvement.
- Contract Preferences: Lotting structure (e.g., regional or national lots), and performance metrics.
- Case Studies: Examples of similar services provided to other healthcare organisations.

Please could interested suppliers provide the following information:

- Contact details (organisation name, contact person, email, and phone number).
- Responses to the points outlined above.
- Any additional information or questions you wish to raise regarding the proposed services.

Responses will be reviewed by NHS Wales to inform the development of the procurement strategy. Suppliers may be invited to participate in further engagement activities, such as workshops, presentations, or one-to-one discussions. Participation in this PMEN does not guarantee inclusion in any future procurement process, nor does it preclude suppliers who do not participate from bidding in the future.

All information provided by suppliers will be treated as commercially confidential and used solely for the purpose of this market engagement exercise. Suppliers are requested to clearly mark any information deemed sensitive or proprietary.

For queries regarding this PMEN, please contact:

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This PMEN is not a call for competition or a tender exercise. It is a non-binding market engagement to gather insights and inform future procurement. NHS Wales reserves the right to amend the scope, timelines, or approach based on feedback received. Suppliers

are responsible for any costs incurred in responding to this PMEN.

Submission

Publication date of tender notice (estimated)

28 February 2026

Contracting authority

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

- NHS Organisation Data Service: RQF

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Cardiff

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United Kingdom

Contact name: Libby Poley-Jones

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Website: <http://nwssp.nhs.wales/ourservices/procurement-services/>

Region: UKL22 - Cardiff and Vale of Glamorgan

Organisation type: Public authority - sub-central government

Devolved regulations that apply: Wales