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Tender

Tender for Strategic Partner: Delivery of Residential and Nursing Care in Gloucestershire County Council Estate.

Gloucestershire County Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-043541

Procurement identifier (OCID): ocds-h6vhtk-056532 ([view related notices](#))

Published 28 July 2025, 3:15pm

Scope

Reference

DN783685

Description

Gloucestershire County Council are seeking interest from suitably qualified tenders from the market to enter into a Master Service Agreement (MSA) for the delivery of Residential and Nursing care services. The Procurement is being run by the Council on behalf of itself. The Council will act as the sole lead organisation throughout the Procurement and for management of the Contract.

The ITT has been developed to achieve the selection of a single provider to enter into a Master Services Agreement (MSA) (referred to as the "Contract" throughout this ITT) for the delivery of residential and nursing services at Council homes (the "Services").

The Council is using the competitive flexible procedure under S20(2)(b) of the Procurement Act 2023. For the purposes of the Procurement Act 2023, the Contract is a Light Touch Contract; as such, the Council is only bound by the Procurement Act 2023 to

the extent that it regulates Light Touch Contracts.

This Procurement provides for:

- a) the selection of Suppliers to submit an Initial Supplier based on the conditions of participation as set out in the Procurement Specific Questionnaire (see Appendix H) such that only those Suppliers who meet the conditions of participation are invited to respond to the Invitation to Submit an Initial Tender (ISIT);
- b) an intermediate stage involving the submission of a response to the ISIT, evaluation of all responses and only those three Suppliers whose responses to ISIT achieve the highest scores proceeding to the next stages of the Procurement;
- c) a dialogue stage with the same three top-scoring Suppliers to discuss approaches the specific aspects of the requirement such as the staffing mix, governance arrangements and pricing;
- d) a final stage involving the submission of a Final Tender in response to the Invitation to Submit Final Tenders (ISFT), evaluation of all responses to the ISFT and the award of the Contract to the Supplier whose Final Tender achieves the highest score.

Total value (estimated)

- £234,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 February 2026 to 31 January 2031
- Possible extension to 31 January 2040
- 14 years

Description of possible extension:

The contract is subject to three extensions of three years each extension (3+3+3).

Options

The right to additional purchases while the contract is valid.

The scope will allow up to 6 additional properties for the validity period of the Master Service Agreement.

Main procurement category

Services

CPV classifications

- 85000000 - Health and social work services

Contract locations

- UKK13 - Gloucestershire

Participation

Legal and financial capacity conditions of participation

As detailed in the published Provider Selection Questionnaire (PSQ).

Technical ability conditions of participation

As detailed in the published Provider Selection Questionnaire (PSQ)

Particular suitability

- Small and medium-sized enterprises (SME)
 - Voluntary, community and social enterprises (VCSE)
-

Submission

Submission type

Tenders

Tender submission deadline

22 August 2025, 12:00pm

Submission address and any special instructions

<https://procontract.due-north.com>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

29 September 2025

Recurring procurement

Publication date of next tender notice (estimated): 31 January 2038

Award criteria

Name	Description	Type	Weighting
Quality	Quality Questions	Quality	50%
Price	Pricing Document	Price	40%
Social Value	Social Value	Quality	10%

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Light touch

Competitive flexible procedure description

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Contract to the Supplier whose Final Tender achieves the highest score.

The four stages of the Procurement are described in more detail in the published tender document.

Reduced tendering period

Yes

Light touch contract - no minimum

Documents

Associated tender documents

<https://procontract.due-north.com>

<https://procontract.due-north.com>

Documents to be provided after the tender notice

All documents will be published in the councils procurement portal:

<https://procontract.due-north.com>

Technical specifications to be met

<https://procontract.due-north.com>

All documents will be published in the councils procurement portal:

<https://procontract.due-north.com>

Contracting authority

Gloucestershire County Council

- Public Procurement Organisation Number: PZHT-7473-ZVPN

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Region: UKK13 - Gloucestershire

Organisation type: Public authority - sub-central government