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Tender

Procurement for Respiratory Sleep Therapy Services and Consumables Managed Service

Norfolk and Norwich University Hospitals NHS Foundation Trust

F02: Contract notice

Notice identifier: 2025/S 000-043537

Procurement identifier (OCID): ocids-h6vhtk-05673e

Published 28 July 2025, 3:08pm

Section I: Contracting authority

I.1) Name and addresses

Norfolk and Norwich University Hospitals NHS Foundation Trust

Colney Lane

Norwich

NR4 7UY

Contact

Leah Clare

Email

leah.clare1@nhs.net

Telephone

+44 7597522206

Country

United Kingdom

Region code

UKH15 - Norwich and East Norfolk

Internet address(es)

Main address

<https://www.nnuh.nhs.uk>

Buyer's address

<https://www.nnuh.nhs.uk>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://health-family.force.com/s/Welcome>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Procurement for Respiratory Sleep Therapy Services and Consumables Managed Service

II.1.2) Main CPV code

- 85140000 - Miscellaneous health services

II.1.3) Type of contract

Services

II.1.4) Short description

Norfolk and Norwich University Hospitals NHS Foundation Trust are looking for a strategic partner who can provide a lead Respiratory Sleep Therapy Service and Consumables Managed Service across Norfolk and Norwich.

For full details of the Service and any additional information regarding this Procurement please see link to the Specification and Invitation to Tender documentation that can be accessed via Atamis.

Please return your completed ITT Tender pack through the Atamis Portal by 12 September 2025 at 12 noon.

II.1.5) Estimated total value

Value excluding VAT: £14,700,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 33195110 - Respiratory monitors
- 33100000 - Medical equipments

II.2.3) Place of performance

NUTS codes

- UKH15 - Norwich and East Norfolk

II.2.4) Description of the procurement

This is a competitive ITT conducted in accordance with the Competitive Process under The Procurement Act 2023 Regulations.

The procurement of the Services is being run as a bespoke, single-stage application process.

The Trust's objective is to secure the provision of a high-quality, comprehensive, and integrated Sleep Therapy Service for patients requiring diagnostic testing, CPAP and NIV therapy, compliance monitoring, and consumables management.

The contract will be for an initial term of 5 years from 22nd February 2026 with an optional 2 year extension and an indicative value of up to £14,700,000.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

22 February 2026

End date

21 February 2031

This contract is subject to renewal

Yes

Description of renewals

This contract will be subject to a 2-year optional extension.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

12 September 2025

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 11 March 2026

IV.2.7) Conditions for opening of tenders

Date

28 July 2025

Local time

12:00pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.4) Procedures for review

VI.4.1) Review body

Norfolk and Norwich University Hospitals NHS Foundation Trust

Colney Lane

Norwich

NR4 7UY

Country

United Kingdom

Internet address

<https://www.nnuh.nhs.uk>