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Tender

Greenshaw Learning Trust Flexible Gas & Electricity Oct 26

Greenshaw Learning Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-043219

Procurement identifier (OCID): ocds-h6vhtk-05667c

Published 25 July 2025, 3:16pm

Scope

Description

The requirement is for the provision of Gas & Electricity Flexible PIA Supply Products in accordance with the specifications set out in the Invitation to Tender (ITT). The contract is due to commence on 1 October 2026 and is for 36-months and may include the addition of further sites during the term. With the option to extend an additional 12 months, making a maximum Contract duration, including extensions, of 48 months. It will be at the sole discretion of the Authority to invoke the extension clause or not.

Total value (estimated)

- £8,400,000 excluding VAT
- £10,080,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 October 2026 to 30 September 2029
- Possible extension to 30 September 2030
- 4 years

Description of possible extension:

Following the expiry of the initial contract term, the Contracting Authority reserves the right, at its absolute discretion, to extend the contract. Any extension shall be subject to the Authority's requirements at the relevant time and may be structured in a manner deemed appropriate by the Authority. The decision to exercise this option, and the form it may take, rests solely with the Contracting Authority. Under no circumstances shall the total contract duration, including any extensions, exceed four (4) years from the initial commencement date. This extension provision is made in accordance with the principles of the Procurement Act 2023, ensuring transparency, fairness, and value throughout the contract lifecycle.

Options

The right to additional purchases while the contract is valid.

Site additions in line with Procurement act 2023

Main procurement category

Goods

Contract locations

- UK - United Kingdom

Not the same for all lots

CPV classifications are shown in Lot sections, because they are not the same for all lots.

Lot 1. Brown Gas

Description

This lot covers the supply of natural gas (brown gas) to the client's portfolio under a flexible purchasing arrangement. The appointed supplier will provide a fully managed service, enabling the client to purchase gas volumes in tranches throughout the contract term to optimise price and risk exposure. The supplier will also manage all associated balancing, nominations, and transportation requirements, ensuring security of supply and compliance with industry regulations.

Lot value (estimated)

- £2,400,000 excluding VAT
- £2,880,000 including VAT

CPV classifications

- 09123000 - Natural gas

Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Lot 2. Renewable Electricity (REGO)

Description

This lot covers the supply of 100% renewable electricity to the client's portfolio, supported by Renewable Energy Guarantees of Origin (REGO) certificates. The appointed supplier will deliver electricity under a flexible purchasing strategy, allowing the client to make incremental trades on the wholesale market to achieve cost efficiency while meeting sustainability objectives. The supplier will provide full REGO-backed assurance and reporting to evidence the renewable credentials of the electricity supplied.

Lot value (estimated)

- £6,000,000 excluding VAT
- £7,200,000 including VAT

CPV classifications

- 09310000 - Electricity

Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

Participation

Legal and financial capacity conditions of participation

Lot 1. Brown Gas

All parties wishing to tender must be registered with Ofgem and hold a valid GB Supply Licence.

The selection criteria are detailed within the procurement documents.

Lot 2. Renewable Electricity (REGO)

All parties wishing to tender must be registered with Ofgem and hold a valid GB Supply Licence.

Technical ability conditions of participation

Lot 1. Brown Gas

Lot 2. Renewable Electricity (REGO)

The selection criteria are detailed within the procurement documents.

Particular suitability

Lot 1. Brown Gas

Lot 2. Renewable Electricity (REGO)

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

15 August 2025, 4:00pm

Tender submission deadline

29 August 2025, 4:00pm

Submission address and any special instructions

www.mytenders.co.uk

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

12 September 2025

Recurring procurement

Publication date of next tender notice (estimated): 1 March 2030

Award criteria

Name	Description	Type	Weighting
Price	<p>Tenderers must submit a clear and comprehensive pricing proposal as specified within the Invitation to Tender (ITT). All prices must be fully inclusive of the scope of supply and reflect the total cost to the Contracting Authority for the duration of the contract. The pricing submission should include a detailed breakdown of all applicable charges, clearly identifying unit rates, standing charges, and any other relevant fees. Where applicable, tenderers should also set out how pricing will apply to any additional sites added during the contract term. Tenderers are expected to ensure that their pricing reflects value for money and supports the delivery of the most advantageous tender, in accordance with the principles of the Procurement Act 2023. All pricing must remain valid for the evaluation period and be capable of withstanding audit and verification.</p>	Price	40.00%

Name	Description	Type	Weighting
Service and Operation	Tenderers must provide a detailed overview of the service and operational arrangements that will support the delivery of the contract. All service and operational commitments must support the delivery of a reliable, responsive, and high-quality service that meets the needs of the Authority. Tenderers must show how their approach aligns with the principles of fairness, transparency, and value for money as set out in the Procurement Act 2023.	Quality	30.00%

Name	Description	Type	Weighting
Product and Operational Processes	Tenderers are required to provide a clear and comprehensive description of the product and operational processes that will underpin the delivery of the required services. All proposed processes must demonstrate reliability, efficiency, and scalability, and must be capable of supporting the full duration of the contract. Tenderers must also evidence how their processes ensure compliance with applicable regulations and contribute to delivering best value in accordance with the principles set out in the Procurement Act 2023.	Quality	30.00%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Justification for not publishing a preliminary market engagement notice

As an energy consultant, we maintain regular engagement with the energy market through our ongoing work with suppliers, market analysis, and benchmarking activities. This continuous interaction ensures we have up-to-date insight into market capabilities, trends, and supplier appetite. Given this, we do not consider a separate preliminary market engagement process necessary. Proceeding directly to procurement allows us to maintain momentum and deliver an efficient, informed, and compliant process for our client.

Documents

Associated tender documents

https://www.mytenders.co.uk/Authority/NoticeBuilder/NoticeBuilder_FileDownload.aspx?id=606666

Letter of Authority

https://www.mytenders.co.uk/Authority/NoticeBuilder/NoticeBuilder_FileDownload.aspx?id=606667

Formal submission offer

https://www.mytenders.co.uk/Authority/NoticeBuilder/NoticeBuilder_FileDownload.aspx?id=606669

Pricing Template to be completed by Tenderers

https://www.mytenders.co.uk/Authority/NoticeBuilder/NoticeBuilder_FileDownload.aspx?id=606670

Questionnaire to ensure tenderers satisfy mandatory requirements

https://www.mytenders.co.uk/Authority/NoticeBuilder/NoticeBuilder_FileDownload.aspx?id=606671

Questionnaire used to evaluate tenderers

https://www.mytenders.co.uk/Authority/NoticeBuilder/NoticeBuilder_FileDownload.aspx?id=606818

Site details for Pricing

https://www.mytenders.co.uk/Authority/NoticeBuilder/NoticeBuilder_FileDownload.aspx?id=606823

Invitation to Tender

Contracting authority

Greenshaw Learning Trust

- Public Procurement Organisation Number: PJZJ-2917-YNXX

Oru Sutton, Throwley Way

Sutton

SM1 4AF

United Kingdom

Contact name: Becky Maipambe (On behalf of Greenshaw)

Telephone: +447494251795

Email: becky.maipambe@gingerenergy.co.uk

Website: <https://www.greenshawlearningtrust.co.uk/>

Region: UKI63 - Merton, Kingston upon Thames and Sutton

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

Ginger Energy

Summary of their role in this procurement: This tender is being managed on behalf of Greenshaw Learning Trust by Ginger Energy Limited. Ginger Energy Limited (GEL) is an

established and independent energy consultancy with extensive expert knowledge in the utility industry. Ginger Energy provides its clients with a wide variety of energy related services.

- Public Procurement Organisation Number: PLMN-9829-JXLV

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Birmingham

B15 1NP

United Kingdom

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Website: <https://gingerenergy.co.uk/>

Region: UKG31 - Birmingham

Contact organisation

Contact [Greenshaw Learning Trust](#) for any enquiries.