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Planning

Pathology Robotics Solutions

Mid South Essex NHS Foundation Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-043065

Procurement identifier (OCID): ocids-h6vhtk-056620

Published 25 July 2025, 11:17am

Scope

Description

HealthTrust Europe seeks to conduct a Preliminary Market Engagement (PME) exercise to establish a procurement strategy for the provision of Pathology Robotics Solutions. The scope of this procurement would include but is not limited to, the supply of robotic systems, associated equipment, accessories, and consumables that support the automation of pathology services across multiple operational touchpoints, with a focus to identifying solutions that enhance diagnostic efficiency, improve accuracy, and strengthen service resilience across the pathology workflow..

The bodies to whom the use of this framework will be open include all contracting authorities in the United Kingdom as defined in Section 1 of the Procurement Act 2023.

In particular, the entities in the UK (especially those of a health and/or social care nature) listed in the downloadable spreadsheet at the following link are envisaged as framework users:

<https://www.ons.gov.uk/methodology/classificationsandstandards/economicstatisticsclassifications/introductiontoeconomicstatisticsclassifications>

This list includes each organisation's successors and assigns, any equivalent

organisations, and associated organisations created due to any organisational changes.

This framework will be open to:

Any bodies or organisations operating in the UK of a health and/or social care nature;

Any organisations with similar procurement needs;

Any UK-based central government authority listed in Annex I of Directive 2014/24/EU, to the extent still relevant under retained EU law and consistent with the Procurement Act 2023.

Commercial tool

Establishes a framework

Contract dates (estimated)

- 1 February 2026 to 31 January 2029
- Possible extension to 31 January 2034
- 8 years

Main procurement category

Goods

CPV classifications

- 33100000 - Medical equipments
- 38434540 - Biomedical equipment

Contract locations

- UK - United Kingdom

Engagement

Engagement deadline

29 August 2025

Engagement process description

HealthTrust Europe will conduct this preliminary market engagement exercise through virtual meetings/in-person discussions/telephone discussions with potential suppliers capable of delivering Pathology Robotics Solutions.

The purpose of the engagement is to:

- Access whether this is a viable market within the UK and gauge supplier interest in providing pathology robotics solutions;
- Understand current and emerging market capabilities, innovations, and trends in robotic systems across the pathology pathway;
- Establish suitable procurement procedure and award criteria that align with the market;
- Support the development of a robust specification by exploring available and potential solutions in the UK market;
- Identify all potential suppliers of this requirement, including SMEs, and give them the opportunity to be awarded to the Framework;
- Explore commercial structure that reflects market expectations and meets the requirements of any Contracting Authorities; and
- Notify the market of the upcoming opportunity and support supplier readiness for future procurement and contract award.

Interested parties please reach out to Eman Majid (eman.majid@htepg.com) at HealthTrust Europe to schedule engagement meeting.

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

1 November 2025

Contracting authority

Mid South Essex NHS Foundation Trust

- NHS Organisation Data Service: RAJ

Nether Mayne

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SS16 5NL

United Kingdom

Contact name: Customer Care

Telephone: 01268 524900

Email: customercare@htepg.com

Website: <https://www.mse.nhs.uk/>

Region: UKH37 - Essex Thames Gateway

Organisation type: Public authority - central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

HealthTrust Europe LLP

Summary of their role in this procurement: On 11th August 2021, Mid and South Essex NHS Foundation Trust (MSE) published a contract notice for procurement partner services. HealthTrust Europe LLP (HTE) was selected to provide these services under the MSE Framework, including access to HTE's public sector frameworks. HTE is now conducting this procurement exercise as part of its services to the Customers under the MSE Framework.

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Contact organisation

Contact HealthTrust Europe LLP for any enquiries.