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Tender

## **A9 Dualling: Pitlochry to Killiecrankie project**

Transport Scotland

F02: Contract notice

Notice identifier: 2025/S 000-042771

Procurement identifier (OCID): ocds-h6vhtk-0509e3

Published 24 July 2025, 1:42pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Transport Scotland

5th Floor, 177 Bothwell Street

Glasgow

G2 7ER

#### **Contact**

Joel Morrison

#### **Email**

[A9Dualling@transport.gov.scot](mailto:A9Dualling@transport.gov.scot)

#### **Telephone**

+44 1412727100

#### **Country**

United Kingdom

**NUTS code**

UKM82 - Glasgow City

**Internet address(es)**

Main address

<http://www.transport.gov.scot>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00099](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00099)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<http://www.publiccontractsscotland.gov.uk>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<http://www.publiccontractsscotland.gov.uk>

**I.4) Type of the contracting authority**

National or federal Agency/Office

**I.5) Main activity**

Other activity

Transport

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

A9 Dualling: Pitlochry to Killiecrankie project

Reference number

TS/MP/WKS/2025/01

#### **II.1.2) Main CPV code**

- 45233100 - Construction work for highways, roads

#### **II.1.3) Type of contract**

Works

#### **II.1.4) Short description**

The Scope involves the dualling of approximately four miles (6.4km) of existing single carriageway on the A9 trunk road between Pitlochry and Killiecrankie. This consists of approximately 4km of online widening and approximately 2km of offline construction. The new/upgraded carriageway will be to Dual 2 lane All-purpose roads Sub-category c (D2APc) standard, in accordance with 'CD 109 Highway Link Design' within the UK Design Manual for Roads and Bridges. The project also includes (but is not limited to) construction of two grade separated junctions, construction of two left-in left-out junctions, construction of two major underbridges, demolition and replacement of three existing underbridges, an extension of one existing rail underbridge and construction of one new rail underbridge, provision of five other new underbridges/underpasses, six new retaining walls and fifteen culverts. Additionally, the project involves maintenance works at the existing Tummel underbridge, provision of traffic management, earthworks, road restraint systems, accommodation works, service diversions, fencing, signage, landscaping and environmental mitigation.

#### **II.1.5) Estimated total value**

Value excluding VAT: £205,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 45111000 - Demolition, site preparation and clearance work
- 45221220 - Culverts
- 45221111 - Road bridge construction work
- 45221112 - Railway bridge construction work
- 45233120 - Road construction works
- 45233124 - Trunk road construction work
- 45233125 - Road junction construction work
- 45233161 - Footpath construction work
- 45233162 - Cycle path construction work
- 45233224 - Dual carriageway construction work
- 45233226 - Access road construction work
- 45233290 - Installation of road signs
- 45262640 - Environmental improvement works
- 45233222 - Paving and asphaltting works
- 45112000 - Excavating and earthmoving work
- 45112730 - Landscaping work for roads and motorways
- 45233128 - Roundabout construction work
- 45233280 - Erection of road-barriers
- 45246200 - Riverbank protection works
- 45316210 - Installation of traffic monitoring equipment
- 45454100 - Restoration work
- 50230000 - Repair, maintenance and associated services related to roads and other equipment
- 45316110 - Installation of road lighting equipment

### **II.2.3) Place of performance**

NUTS codes

- UKM77 - Perth & Kinross and Stirling

Main site or place of performance

A9 trunk road from a point approximately 1km south of the existing Tummel underbridge, to the southern end of the existing dual carriageway at the Pass of Killiecrankie.

## **II.2.4) Description of the procurement**

Transport Scotland is an agency of the Scottish Government and contracts in the name of and on behalf of the Scottish Ministers. Transport Scotland has identified the requirement to appoint a suitably experienced Contractor to design & build a new dual carriageway from a point approximately 1km south of the existing Tummel underbridge near Pitlochry, to the southern end of the existing dual carriageway at the Pass of Killiecrankie.

The contract will include a 260 week period of maintenance after completion of the main works and a 260 week period of landscape establishment following completion of landscape planting. The Contractor will not be required to carry out cyclic maintenance, which shall be carried out by a third party appointed by the Scottish Ministers.

The Contractor will be procured through a Competitive Dialogue procedure, in accordance with the Public Contracts (Scotland) Regulations 2015. Transport Scotland will manage the proposed procurement process for the A9 Dualling Pitlochry to Killiecrankie Contract on behalf of the Scottish Ministers.

In the event of a Contract award, the Contract will be entered into between the Scottish Ministers and the successful tenderer.

The procurement process leading to the award of the Contract will comprise the following:

1. Prequalification (SPD) (approx. 6 weeks)
2. Competitive Dialogue (approx. 33 weeks)
3. Tender (approx. 6 weeks)
4. Award

Detailed information regarding the award process and award criteria for the tender phase will be supplied to economic operators who are invited to participate in dialogue.

Transport Scotland shall notify Participants when the Competitive Dialogue phase has

concluded and invite the Participants who have presented an acceptable solution to submit a final tender.

The form of contract is to be an NEC4 Engineering and Construction Contract (ECC) Option A: priced contract with activity schedule with amendments. Additionally, there will be an employer's design with a re-measurable bill of quantities for maintenance works associated with the existing Tummel Bridge.

Contract documentation will be provided at Invitation to Participate in Dialogue (ITPD) stage to shortlisted participants, however the DRAFT conditions of contract will be made available for all economic operators to review within the Information Pack. Refer to Section VI.3) for further information on how to access to the Information Pack.

Transport Scotland is providing a DRAFT of its conditions of contract to ensure prospective economic operators are informed as early as possible of the contract. The DRAFT conditions of contract are subject to change and no obligation, liability, duty of care or responsibility to any party is created by or shall arise out of this.

Selected Participants, following the Competitive Dialogue stage, shall be invited to submit a final tender on the same contract terms and conditions.

To be considered for the prequalification stage, economic operators are required to complete and submit a Single Procurement Document (SPD) in accordance with this Contract Notice and the Supplementary Information Document (SID) which can be accessed via the Additional Documents located within the Additional Notice Options, this can be downloaded via the Public Contracts Scotland portal ([www.publiccontractsscotland.gov.uk](http://www.publiccontractsscotland.gov.uk)).

Economic operators shall be evaluated in accordance with the Public Contracts (Scotland) Regulations 2015, on the basis of the information they have provided within the SPD.

It is intended that the Contract will include the design and construction of the works which will last approximately 195 weeks, followed by a 260 week period of maintenance including defect correction and establishment of landscaping.

#### **II.2.5) Award criteria**

Quality criterion - Name: Including approach to delivery & management, technical aspects, construction, commercial, risk and sustainability aspects of the project. / Weighting: 50

Cost criterion - Name: Further information on scoring of the prices can be found in the Supplementary Information Document. / Weighting: 50

**II.2.6) Estimated value**

Value excluding VAT: £205,000,000

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

105

This contract is subject to renewal

No

**II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 4

Objective criteria for choosing the limited number of candidates:

It is intended that a maximum of 4 economic operators be taken forward to participate in dialogue. These economic operators shall be those who have:

- (i) submitted a compliant submission, comprising the completed SPD;
- (ii) satisfied the relevant selection criteria under the exclusion grounds;
- (iii) met the following criteria:
  - a) Minimum Standards of Eligibility – provided evidence of working on specified types of projects over a specified value;
  - b) Technical or Professional Ability – provided evidence demonstrating an acceptable level of technical or professional ability; and
  - c) Educational and Professional Qualification – possess the necessary educational and professional qualifications to perform the requirement.
- (iv) in place quality, environmental and health and safety management systems;
- (v) in place appropriate sustainability measures attributing significantly to the requirement;
- (vi) satisfied minimum standards of economic and financial standing;
- (vii) appropriate experience in acting as the ‘Principal Contractor’ and ‘Principal Designer’ under the Construction (Design and Management) Regulations 2015 or equivalent; and
- (viii) achieved the first, second, third or fourth highest combined weighted scores in respect of technical or professional ability calculated in accordance with the responses to Statements (d) to (h) inclusive (refer to Section III.1.3).

However, if any economic operator has not submitted a compliant submission as described in (i) above, failed in respect of either (ii), (iii), (iv), (v), (vi) or (vii) above, then that economic operator shall be excluded from the ranking of the scores described in (viii) as above.



Following evaluation of the SPD responses in accordance with the evaluation criteria set out in (i) to (viii) above, it is intended that the four economic operators with the highest scoring compliant bids will be invited to participate in dialogue. The four economic operators with the highest scoring compliant bids will be required to confirm that they wish to participate in dialogue, prior to issue of the ITPD. Should one or more of such economic operators not provide such confirmation or no longer wish to participate in the process, then the next highest ranking economic operator(s) may be invited to participate in dialogue.

In terms of the Public Contracts (Scotland) Regulations 2015, there will be a requirement on economic operators to provide proof of economic and financial standing and of technical and professional ability prior to proceeding to the next stage of the competition and contract award, and the tender documents will contain specific provisions requiring tenderers to inform Transport Scotland of any changes to their economic and financial standing or technical and professional ability during the procurement competition.

Further, Transport Scotland reserves the right to undertake verification to ensure continuing compliance with the selection criteria at any time prior to proceeding to the next stage of the competition and contract award, including during any standstill period. If means of proof does not satisfy Transport Scotland's selection criteria and/or if an economic operator no longer meets the requirements set out in the tender documents, it shall be excluded from this procurement competition. If this follows tender evaluation, including during any standstill period, the next ranked most economically advantageous tenderer shall be requested to provide proof of economic and financial standing and technical and professional ability with a view to contract award.

#### **II.2.10) Information about variants**

Variants will be accepted: Yes

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Economic operators who initially meet but then subsequently fails to meet the objective criteria, prior to contract award, shall be excluded. Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the

Public Contracts (Scotland) Regulations 2015.

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

The relevant selection criteria will be included in the SPD Scotland module and Supplementary Information Document which can be found in the Additional Documents, within the Additional Notice Options of the Public Contracts Scotland portal ([www.publiccontractsscotland.gov.uk](http://www.publiccontractsscotland.gov.uk))

Economic operators must be enrolled in the relevant professional or trade registers kept in the Member state of its establishment (as described in Schedule 5 of the Public Contracts (Scotland) Regulations 2015) (i.e., registered under Companies House). Economic operators should provide details under SPD Question Ref. 4A.1.

#### **Accreditation**

Economic operators or their appropriate subcontractors must be accredited under National Highway Sector Scheme (NHSS). The relevant NHSS accreditations are included within the section VI.3 of the Supplementary Information Document.

Economic operators who are not accredited shall not progress beyond the assessment selection stage.

Economic operators must provide confirmation of the required accreditations under SPD Question Ref. 4D.1, in accordance with the requirements of this Contract Notice.

#### **Staff**

The successful tenderer shall be required to comply with the CDM Regulations (2015) and to comply with all other relevant health and safety law. Additionally, all site staff are to be accredited under the Construction Skills Construction Safety Scheme (CSCS) or equivalent.

#### **Standards and Specification**

Subject to the other provisions of the Contract, the standards and specifications which the Contractor shall comply with include:

- UK Department for Transport Standards for Highways, specifically:
- Design Manual for Roads and Bridges (DMRB)
- Manual of Contract Documents for Highway Works (MCHW)
- Transport Scotland Interim Amendments (TSIA)
- SCOTS National Roads Development Guide
- Eurocodes along with UK National Annexes (NA)
- BS EN and BS EN ISO standards relevant to the works
- BS Code of Practices relevant to the works
- Other Non-Conflicting Complementary Information (NCCI) relevant to the works

It is the intention that the completed scheme shall be BIM Level 2 compliant at the handover of the built asset. The handover of the built asset shall include the Level 2 BIM output along with the requisite 'as constructed' information, the Health & Safety File and the Operation & Maintenance manuals.

The BIM Level 2 requirements at the handover of the built asset will be in compliance with ISO 19650 as prescribed in the Scope which will be provided upon commencement of the competitive dialogue process.

### Qualifications and Experience

It is a requirement of the Contract that staff employed under the Contract shall have minimum levels of experience, education and professional qualifications. In particular, the Designer and the Designer's site representative shall have staff who are Chartered professionals (or equivalent) who will perform the Design in accordance with the appropriate standards and specification and, coupled with the relevant experience of site supervision as a Designer's Site Representative, supervise the design, construction, completion and maintenance process.

### Construction (Design and Management) Regulations 2015 (CDM 2015)

It is intended that, the successful tenderer shall fulfil the duties of Principal Contractor and Principal Designer under CDM 2015. Therefore, economic operators shall be required to satisfy the Scottish Ministers as to their competence, resources and willingness to be appointed as Principal Contractor and Principal Designer and fulfil those duties in accordance with CDM 2015 (refer to III.1.3).

### III.1.2) Economic and financial standing

List and brief description of selection criteria

Economic operators shall be required to satisfy minimum standards of economic and financial standing. To determine these standards, economic operators shall:

- a) in response to SPD Question Ref. 4B1a, provide the specified annual turnover for the last two years of trading, or for the period which is available if trading for less than two years;
- b) in response to SPD Question Ref. 4B.6, provide the name, range and score of nine financial criteria for each year for the last two years of trading, or for the period which is available if trading for less than two years; and
- c) in response to SPD Question Ref. 4B.5, confirm they already have or can commit to obtain, prior to commencement of the contract, the required levels of insurance.

In addition to the information requested under (a) to (c), economic operators must provide a link / copies of the associated annual accounts as filed at Companies House (or equivalent if not a UK registered company). For the avoidance of doubt, if an economic operator fails to provide accounts relating to its last two full years of trading that are due to have been filed, that economic operator will be excluded from this procurement competition.

Where economic operators have not yet been trading for a full two year period, such that filed accounts are not yet due and available, and limited only to that circumstance, the required information to support (a) to (c) above may take the form of appropriate third party / statements setting out turnover, profit and loss, cashflow (current and forecast) and the economic operator's credit facility position. Note there will, however, be a negative scoring implication as noted below and in the Additional Documents.

This information has been requested to enable Transport Scotland to perform their own assessment and confirm the financial ratios submitted. Ultimately, ensuring the correct score is allocated, and to ensure no misinterpretation. Where there exist differences in ratios, between those provided and those calculated by Transport Scotland, clarification will be sought.

Minimum level(s) of standards possibly required

Economic operators shall be required to satisfy minimum standards of economic and financial standing. These are described below:

Evaluation Criteria Ratios (SPD Question Ref. 4B.6)

The following nine evaluation criteria shall be scored, for each year of the last two years of trading, or for the period which is available if trading for less than two years:

1. Acid Test Ratio
2. Cash Interest Cover Ratio
3. Return on Capital Employed
4. Operating Profit Ratio
5. Net Worth
6. Gearing
7. Annual Contract Value to Turnover
8. Filed Accounts
9. Audit Report

The scoring mechanism can be located within the Supplementary Information Document and downloaded via the Additional Documents, located within the Additional Notice Options of the Public Contracts Scotland portal ([www.publiccontractsscotland.gov.uk](http://www.publiccontractsscotland.gov.uk)). For the purpose of calculating the Annual Contract Value to Turnover ratio the estimated value in II.2.6 of this Contract Notice shall be adopted. Similarly, for the purposes of this ratio, the duration of the contract (construction phase) shall be approximately 4 years. This equates to an estimated value of 51,000,000 GBP per annum for the initial construction phase, followed by an estimated value of 200,000 GBP per annum for the subsequent maintenance phase (60 months).

The nine evaluation criteria will be individually scored and given a total aggregated score, out of a possible 50 marks, for each year of trading. Subsequently, each year's score will be weighted, with the most recent ("Year 1") weighted at 2/3rds and the previous ("Year 2") weighted at 1/3rd, and then aggregated to form an overall score for the two years out of 50 marks.

If the economic operator is trading for less than 2 years, their financial ratios for the most recent full year of trading will be weighted at 2/3rds scored out of the total 50 marks. If the economic operator is trading for less than 1 year the information provided under III.1.2) b), will be prorated up to 1 year to calculate financial ratios for the full year and this will be weighted at 2/3rds and scored out of the total 50 marks.

A submission shall be marked as a FAIL and will not be considered further if the score

achieved by an economic operator (either a single economic operator or a group of economic operators) is less than 25 marks, out of the potential total aggregated score of 50 marks.

A submission shall be marked as a FAIL and will not be considered further if the economic operator is unable to provide appropriate information to enable the calculation of the financial ratios.

Where the submission has been submitted by a group of economic operators, the information submitted by each group member will be evaluated in the proportion of the percentage shareholdings or percentage equity/interest of each group member and a score determined for such group of economic operators on that basis.

A “group of economic operators” is defined as an unincorporated consortium or joint venture.

Insurance (SPD Question Ref. 4B.5)

In response to SPD Question Ref. 4B.5, economic operators must confirm they already have or can commit to obtain, prior to the commencement, the following levels of insurance:

Professional Indemnity Insurance = GBP 10 million

Public Liability Insurance = GBP 155 million

Employer’s (Compulsory) Liability Insurance = GBP 10 million

In responding to SPD Question Ref. 4B.5, where the economic operator responds “No, and I cannot commit to obtain it” they shall be marked as FAIL and shall be excluded from this procurement competition.

### **III.1.3) Technical and professional ability**

List and brief description of selection criteria

The relevant selection criteria will be included in the SPD Scotland module and Supplementary Information Document which can be found

in the Additional Documents, within the Additional Notice Options of the Public Contracts Scotland portal ([www.publiccontractsscotland.gov.uk](http://www.publiccontractsscotland.gov.uk))

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

It is the Client's policy to measure the performance of the Contractor on a regular basis.

In the event that the Contractor's performance falls below a satisfactory level, the Contractor will be invited to determine a means of rectifying the situation. Repeated or continual performance failures may result in suspension or termination of the contract.

### **III.2.3) Information about staff responsible for the performance of the contract**

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive dialogue

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-017878](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

4 September 2025

Local time

12:00pm

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

20 October 2025

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 3 (from the date stated for receipt of tender)



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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

To be considered for this procurement competition, Economic Operators should complete an SPD through the Public Contract Scotland portal and submit the completed SPD in accordance with the timescales specified in this notice.

Please note there are minimum requirements concerning Cyber Security for this contract. If successful, it is expected that the Economic Operators will commit to holding a valid Cyber Essentials certificate, if not already held.

Economic operators will be asked to confirm that they will pay staff based in the UK that are involved in the delivery of this Contract at least the real Living Wage.

A project Information Pack will be made available to all prospective economic operators who have requested access on 31 July 2025.

Detail on the Information Pack is contained in the Supplementary Information Document. This information is supplied without warranty and Transport Scotland shall be under no liability for any error, misstatement or omission of such information. To register to obtain access to this Information Pack Prospective economic operators are requested to contact [A9Dualling@transport.gov.scot](mailto:A9Dualling@transport.gov.scot).

Please refer to the Supplementary Information Document for full additional information.

Details of community benefit provisions will be made available at ITPD stage to shortlisted participants.

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

[https://www.publiccontractsscotland.gov.uk/Search/Search\\_Switch.aspx?ID=804803](https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=804803).

The buyer has indicated that it will accept electronic responses to this notice via the Postbox facility. A user guide is available at

[https://www.publiccontractsscotland.gov.uk/sitehelp/help\\_guides.aspx](https://www.publiccontractsscotland.gov.uk/sitehelp/help_guides.aspx).

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the closing time to avoid any last minute problems.

A sub-contract clause has been included in this contract. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363>

Community benefits are included in this requirement. For more information see:

<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

The appointed Contractor will be required to deliver Community Benefits in support of the authority's economic, social and environmental objectives. The project aims to facilitate the involvement of Small and Medium sized Enterprises (SMEs), third sector bodies and supported businesses, as well as offering employment and training opportunities, and promoting innovation in line with our sustainable procurement duty under the Procurement Reform (Scotland) Act 2014. The project will encourage good quality and fair work and a Contractors approach to fair work practices will be assessed as part of this procurement and monitored under the contract.

(SC Ref:804803)

Download the ESPD document here:

[https://www.publiccontractsscotland.gov.uk/ESPD/ESPD\\_Download.aspx?id=804803](https://www.publiccontractsscotland.gov.uk/ESPD/ESPD_Download.aspx?id=804803)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Sheriff Clerk's Office

PO Box 23, 1 Carlton Place

Glasgow

Email

[Glasgow@scotcourts.gov.uk](mailto:Glasgow@scotcourts.gov.uk)

Telephone

+44 1414298888

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