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Planning

Gloucestershire County Council -Market Engagement- Strategic Partnership Care Homes

Gloucestershire County Council

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

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Published 24 July 2025, 10:51 am

Scope

Description

Gloucestershire county council is seeking a strategic partner to enter into a MSA agreement for the provision of Residential and Nursing care home services within Gloucestershire estate.

Contract dates (estimated)

- 1 February 2026 to 31 January 2031
- Possible extension to 31 January 2040
- 14 years

Main procurement category

Services

CPV classifications

- 85000000 - Health and social work services

Contract locations

- UKK13 - Gloucestershire

Engagement

Engagement deadline

9 July 2025

The engagement was carried out before this notice was published.

Engagement process description

This market engagement was conducted to:

Understand provider perspectives on commercial sustainability, innovation, and partnership models.

Inform a refreshed procurement strategy following a failed tender (April-June 2025).

Ensure alignment with current market conditions and provider capabilities.

Shape a deliverable and commercially realistic commissioning model to re-tender.

Engagement Approach

Engagement window: 23rd June - 9th July 2025.

Structured feedback form covering six thematic areas.

One-to-one provider discussions.

Open invitation to providers interested in strategic partnership with Gloucestershire County Council

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Procedure

Special regime

Light touch

Contracting authority

Gloucestershire County Council

- Public Procurement Organisation Number: PZHT-7473-ZVPN

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Region: UKK13 - Gloucestershire

Organisation type: Public authority - sub-central government