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Contract

## **Self-Funder Support Service**

NHS Sussex Integrated Care Board (ICB)

F03: Contract award notice

Notice identifier: 2025/S 000-042485

Procurement identifier (OCID): ocds-h6vhtk-0564d4

Published 23 July 2025, 4:00pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Sussex Integrated Care Board (ICB)

Sackville House, Brooks Close

Lewes

BN7 2FZ

#### **Contact**

Stuart Meredith

#### **Email**

[stuart.meredith1@nhs.net](mailto:stuart.meredith1@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKJ2 - Surrey, East and West Sussex

## **NHS Organisation Data Service**

QNX

### **Internet address(es)**

Main address

<https://www.sussex.ics.nhs.uk/>

### **I.4) Type of the contracting authority**

Body governed by public law

### **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Self-Funder Support Service

Reference number

C363865

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NOTIFICATION OF INTENTION TO AWARD: The service supports patients who have been determined as not eligible for adult social care due to being over the funding

threshold in the next steps to discharge from acute and community hospitals. This includes care home placement or packages of care to return home.

Following a successful two-year contract in West Sussex and a pilot of the service in East Sussex, the service is well established in Sussex contributing supporting self-funders and supporting discharges from hospitals.

Contract length: 2-year contract with an option to extend for a further 2-years

Annual contract value: £222,407

Total contract value (2-year + 2-year option) = £889,628

Contract service dates = 1st August 2025 to 31st July 2027

2-year extension dates = 1st August 2027 to 31st July 2029

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £889,628

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

#### **II.2.3) Place of performance**

NUTS codes

- UKJ2 - Surrey, East and West Sussex

#### **II.2.4) Description of the procurement**

NOTIFICATION OF INTENTION TO AWARD: The service supports patients who have been determined as not eligible for adult social care due to being over the funding threshold in the next steps to discharge from acute and community hospitals. This includes care home placement or packages of care to return home.

Following a successful two-year contract in West Sussex and a pilot of the service in East Sussex, the service is well established in Sussex contributing supporting self-funders and

supporting discharges from hospitals.

Aims and objectives

The objectives of the service are to:

- support self-funders and their family/carers in the process of discharging from an acute and/or community hospital.
- contribute to overall patient flow releasing hospital beds for those that need them
- provide a speed of service from referral to placement of no more than 6 days (current average speed of service per month).
- provide a supportive, positive experience for patients and their family/carers.

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Annual contract value: £222,407

Total contract value (2-year + 2-year option) = £889,628

Contract service dates = 1st August 2025 to 31st July 2027

2-year extension dates = 1st August 2027 to 31st July 2029

### **II.2.5) Award criteria**

Quality criterion - Name: The contract award criteria are specified in the procurement documents / Weighting: 80

Cost criterion - Name: The contract award criteria are specified in the procurement documents / Weighting: 20

### **II.2.11) Information about options**

Options: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This procurement process used a SBS Framework.

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

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## **Section V. Award of contract**

### **Contract No**

SBS10230

### **Lot No**

Lot 2

### **Title**

Patient Discharge and Mental Health Step Down Beds (Care) Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

10 July 2025

**V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Pulse Healthcare Limited t/a Xyla

9 Appold Street

London

EC2A 2AP

Country

United Kingdom

NUTS code

- UKI - London

Companies House

03156103

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £889,628

Total value of the contract/lot: £889,628

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## Section VI. Complementary information

### VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 and the Procurement Act 2023 do not apply to this award. The standstill period begins on the day after the publication of this notice. Representations by providers must be made to the relevant authority by Midnight 11:59pm on 5th August 2025. Representations can only be made by providers party to the framework agreement. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR

Written representations should be sent to Stuart Meredith at the following email address: [stuart.meredith1@nhs.net](mailto:stuart.meredith1@nhs.net).

No conflicts of interest were identified. Decision maker: Deputy Director of Commissioning and Transformation, NHS Sussex ICB.

#### Evaluation key Criteria

The service evaluation was reviewed against the 5 key criteria:

The key criteria were weighted as follows:

- Quality and innovation - 30%
- Value -20%
- Integration, Collaboration and Service Sustainability - 15%
- Improving access, reducing health inequalities and facilitating choice -25%
- Social Value -10%

**Quality & Innovation:** This criterion is the heaviest weighting as quality and innovation are key aspects of successfully delivering the service, in particular ensuring the patient and their family/carer are at the centre of the process.

**Value:** This criterion shares the second heaviest weighting as well. The contract needs to display it is good value for money in ensuring the number of placements for patients across the three areas of Sussex.

**Integration, Collaboration and Service Sustainability:** This criterion shares the second heaviest weighting with "Improving Access, reducing health inequalities and facilitating choice" and "Value". The service relies on working closely with a range of system partners to support self-funders, placing patients at the centre of the service. The service must be sustainable longer term to continuously contribute to system flow and improved patient outcomes.

**Improving access, reducing health inequalities and facilitating choice:** This criterion shares the second heaviest weighting as the service will ensure better outcomes for patients and contribute to flow, so acute care is available to those who need it most.

**Social Value:** This criterion recognises the potential impact of the service to broader social, economic, and environmental improvements in the community.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

NHS Sussex Integrated Care Board (ICB)

Sackville House, Brooks Close

Lewes

BN7 2FZ

Country

United Kingdom

### **VI.4.2) Body responsible for mediation procedures**

NHS England

Skipton House, 80 London Road

London

SE1 6LH

Country

United Kingdom

